



# PPF GROUP N.V.

*Annual accounts 2011*

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Annual accounts 2011

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***PPF Group N.V.***

*Board of Directors report*

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# Board of Directors report

## Description of the Company

PPF Group N.V.

Date of inception: 29 December 1994

Seat: Netherlands, Strawinskylaan 933 Tower B Level 9, 1077XX Amsterdam

Identification number: 33264887

Basic share capital: 667,380 EUR

Principal business: Holding company activities and financing thereof

## General information

The privately owned finance and investment group, PPF Group (“the Group”), is one of the largest conglomerates of its kind in the Central and Eastern European region. It currently owns assets valued at more than EUR 14 billion, including various activities ranging from banking and insurance to real estate, to energy and metal mining, to Russia's largest consumer electronics retail chain. The Group’s reach spans from Central and Eastern Europe to Russia and beyond - to Asia. PPF Group’s corporate ownership and management structure resides in the Netherlands. PPF Group N.V. with its registered office in Amsterdam is the key holding company of PPF Group that adopts the strategic decisions governing the entire Group's activity. The company owns a 100% interest in Home Credit B.V. (the holding company for the Home Credit Group companies, part of the consumer finance business arm in Central and Eastern Europe), and a 100% interest in HC Asia N.V. (the holding company encompassing the emerging structure of the consumer finance business in Asia). PPF Group N.V. owns 100% of PPF Real Estate Holding B.V., a Group company specialised in real estate projects. Through its subsidiary, PPF Co1 B.V., PPF Group N.V. is a 49% shareholder of Generali PPF Holding B.V. In addition, it is the majority shareholder of PPF banka a.s. and PPF a.s., the principal consulting business for the entire PPF Group. PPF Group N.V. owns a 72.5% interest in PPF Partners Limited, the management company of PPF Partners, a private equity entity focusing on investments in the CEE and CIS regions.

## Significant events in 2011

### *January*

The Group settles a transaction with Platinum Bank concerning the sale of its assets in Ukraine – Home Credit Bank.

### *March*

The Group sells a 100% stake in PPF Healthcare a.s., a chain of clinics and hospitals in the Czech Republic.

### *July*

PPF Group has entered an agricultural sector in Russia by acquiring a majority stake in RAV Agro-Pro holding, which has significant operations in crop farming and live-stock in several districts of Central-Chernozem region of Russia.

### *August*

The Group completed the acquisition of 100% share in Eldorado, the Russian electronics and domestic appliances retailer.

### *September*

The Group sells a part of its real estate portfolio in the Czech Republic, comprised of 19 office buildings, to CPI Group, in line with its focus on new development projects rather than facility management.

### *November*

Air Bank a.s., a 100% Czech subsidiary of PPF Group, started its retail banking activities, following the approval of its banking licence from the Czech National Bank in May 2011.

PPF Group, together with KKCG Group, completed an acquisition of lottery and betting assets of SAZKA from the public tender organized by the insolvency trustee.

### **Financial performance**

At the end of 2011 the consolidated shareholders' equity of PPF Group N.V. amounted to MEUR 4,268 (31 December 2010: MEUR 4,424).

The consolidated profit for 2011 reached MEUR 221 (2010: MEUR 327) and is driven mainly by the Group's share in earnings of associates.

On 29 September 2005 the EU Financial Conglomerates directive was incorporated into the Czech legislation in the form of the Act on Financial Conglomerates. In a Czech Ministry of Finance decision of March 2006, PPF Group was identified as a financial conglomerate. By 30 September 2006, PPF Group had to comply with the supplementary prudential rules specified by the Act. As at 31 December 2011 PPF Group reported supplementary capital adequacy totalling MEUR 341 of capital surplus (31 December 2010: MEUR 353).

### **Workforce**

The average number of employees during the year 2011 is 43 thousand (2010: 35 thousand).

PPF Group's operations did not have any significant impact on the environment.

### **Financial instruments and risk management**

The Group is exposed to various risks as a result of its activities: liquidity risk, market risks (interest rate risk, equity price risk, currency risk) and credit risk. In 2008 the Group lost control over all entities engaged in insurance business by signing the closing agreement related to the creation of Generali PPF Holding B.V. As a result, insurance risk is no longer relevant.

Liquidity risk arises in the general funding of the Group's activities and in the management of its positions. The Group has access to a diverse funding base. Funds are raised using a broad range of instruments including deposits, other liabilities evidenced by paper, bank loans and shareholders' equity.

All financial instruments and positions are subject to market risk, the risk that future changes in market conditions may make an instrument more or less valuable. Exposure to market risk is formally managed by buying or selling instruments or entering into offsetting positions in accordance with risk limits or frameworks set by senior management.

The Group is subject to credit risk through its trading, lending and investing activities and where it acts as an intermediary on behalf of third parties. The Group's primary exposure to credit risk arises through the purchase of debt securities and through the provision of loans and advances. Credit risk is managed at the level of the individual Group companies.

The Group carries an inventory of capital market instruments to manage those risks. Positions are opened in the money market, foreign exchange markets, debt and credit markets and equity markets based on expectations of future market conditions. As at 31 December 2011 the Group holds financial assets in an amount of MEUR 7,388 (excluding assets relating to the associates). Of this amount, financial assets at fair value through profit or loss amounted to MEUR 535, financial assets available for sale MEUR 823, and loans and receivables MEUR 6,030. The financial liabilities held by the Group include, in particular, liabilities due to non-banks in totalling MEUR 3,420, liabilities due to banks of MEUR 3,698 and debt securities issued amounting to MEUR 1,554.

The Group holds derivative financial instruments for trading and for risk management purposes: swaps, futures, forwards, options and other similar types of contracts whose value changes in response to changes in interest rates, foreign exchange rates, security prices or price indices.

As a result of recent negative development in the financial markets, the credit environment in some of the countries where the Group operates has deteriorated. The Group has taken adequate measures in its underwriting and collection policies in order to limit the negative impact of such market changes. Consequently, the impact of the negative credit development on the Group's financial position is insignificant.

For detailed information on risk management see Section D of notes to the consolidated financial statements.

## **Description of core business segments and their development in 2011**

### ***Home Credit Group***

Home Credit B.V. is a holding company, 100% owned by PPF Group N.V. Home Credit B.V. is the platform for PPF Group's consumer finance operations in the Central & Eastern Europe and the Russian Federation.

The first Home Credit company was established in 1997 in the Czech Republic. At first, Home Credit grew in its domestic markets, i.e. the Czech Republic and Slovakia. Since 2002, Home Credit Group has been developing operations in the Russian market, where at present Home Credit & Finance Bank is a leader in the consumer finance segment and, at the same time, one of the most successful privately owned retail banks. During the period 2005–2007, Home Credit newly entered the markets of Kazakhstan, Ukraine, and Belarus.

Companies that are held by Home Credit B.V. are leading providers of "in-store" lending to eligible, mass retail customers, including first-time borrowers, in their respective countries. They primarily provide non-cash, non-collateralized loans for purchases of durable goods at the point of sale ("POS loans") and, in some countries; they also offer credit cards and/or cash loans to customers who have a

proven repayment track record (“cross-sell lending products”). In more mature markets, such as Russia, the Home Credit Group offers retail banking services such as deposit-gathering products and current accounts as well as consumer finance lending. As at 31 December 2011, the Home Credit Group had served over 26 million customers across the countries in which it operates: the Czech Republic (operational since 1997), Slovakia (1999), the Russian Federation (2002), Belarus (2007).

In view of the Ukraine market’s lacklustre performance and the lack of growth opportunities there, in 2010 Home Credit B.V. decided to sell its 100% stake in Ukrainian Home Credit Bank to Platinum Bank; the transaction closed on 31 January 2011.

Against a challenging economic climate, the Home Credit Group has succeeded in continuing to implement its strategy of using its capital in a disciplined way, continuing to drive organic growth and managing the transition from providing specialized consumer finance products to developing a retail banking offering particularly in the markets of Russia and Belarus, where it already holds a banking licence. The Home Credit Group has seen strong operational results across the countries in which it operates. The Russian business accelerated its transformation into a customer-focused, mass retail bank offering cash loans and deposits. The Home Credit Group managed to expand its market share and retain profitability in the Czech Republic and Slovakia despite the challenging market environment. In Belarus, the business achieved increased customer deposits and expanded its branch network. Overall the business in Belarus was severely impacted by hyper-inflation and devaluation of the currency despite a focused and well-managed response from the management team to deal with the challenging financial environment.

In 2011 the Home Credit Group granted loans in a total amount of MEUR 4, an increase in volume of 38.4% whilst maintaining net profit level at MEUR 231. Even with the successful operational achievements and the 21.4% increase in operating income, Group net profit levels were negatively impacted by the expenditure associated with branch expansion in Russia, withholding tax on dividends received from the Russian business and the adjustment resulting from the implementation of hyperinflation accounting for the Belarus business, in line with IAS 29. The Group’s risk metrics continued to improve owing to the stabilization of collection processes and underwriting optimization, contributing to a reduced non-performing loan (NPL) ratio of 8.5% (down from 10.1% in 2010) and an increased NPL provisioning coverage ratio of 111.4% (2010: 104.1%), illustrating Home Credit Group’s prudent approach to risk management.

In recent years PPF Group has commenced operations – under the Home Credit brand – in the Chinese market as well, through HC Asia N.V., a subsidiary of PPF Group N.V. In 2010, PPF Group obtained a permit to establish a consumer finance company under a new law on non-bank finance companies. In this way, Home Credit Consumer Finance Company Co Ltd., which opened for business in late 2010, became the first and only company under full foreign ownership to hold this license.

Having successfully calibrated its risk management and operational processes to properly meet the needs of local customers, HC Asia served some 593 thousand Chinese clients in 10,489 points of sales at the end of 2011. The POS have been established with various retailers in Guangdong, Hunan, Sichuan, Shandong, Hubei, Shenzhen and Chongqing. Total loans granted to Chinese customers in 2011 exceeded MEUR 205.

In 2011 Home Credit India B.V., a subsidiary of HC Asia, acquired a majority share in Indian non-banking financial company Rajshree Auto Finance Private Limited (“RAFPL”). RAFPL launched provision of consumer finance services to Indian customers at the beginning of 2012.

### ***Generali PPF Holding B.V.***

It operates in the markets of the Czech Republic, Slovakia, Poland, Hungary, Romania, Slovenia, Bulgaria, Croatia, Serbia, Montenegro, Russia, Ukraine, Belarus and Kazakhstan.

Generali PPF Holding B.V. (“GPH”) is an entity established by the Generali and PPF groups as a holding company for the insurance operations of both groups in Central and Eastern Europe. The Company commenced operations on 17 January 2008, after it obtained the necessary regulatory permits. Generali PPF Holding has operations in 14 countries of Central and Eastern Europe, its total assets under its management exceeded EUR 15 billion, and it serves more than 10 million customers across the entire region.

In 2011, companies of Generali PPF Holding continued in their expansion to new market segments, as well as in extending and improving of product portfolio and client services. This was converted in a positive financial result/profitable growth and increase in majority of key performance indicators, despite of contradictory market conditions. The most significant event at Generali PPF Holding in 2011 was the completion of the merger between Generali Asigurari and ARDAF in Romania where now one company operates under the brand of Generali Romania. The largest company within GPH, Česká pojišťovna in the Czech Republic, has undertaken a major re-vitalisation project aimed at the company’s better position in tough and stagnating market. Generali PPF in Russia has also commenced a strategic shift by expanding its product portfolio and by applying innovations in distribution channels. Poland as one of the key markets reported a significant positive development in both business and financial results.

### ***PPF banka***

PPF banka (“the Bank”) continued its growth in 2011. The Bank has grown by more than 20 per cent each year over the last 5 years and its equity has been growing at the same rate. For the future the Bank plans to increase its lending activities and in this way to support Czech companies and the Czech economy.

The Bank’s balance sheet total increased significantly by 26% to BCZK 66 as at 31 December 2011. Audited profit after tax amounted to MCZK 606 as at 31 December 2011, which was 8% less than the net profit result in 2010. The key profit drivers for the year were the growth of net interest income (up MCZK 230 year-on-year) and the growth of net fee and commission income (up MCZK 208 year-on-year). The increase in risk-free income, including net fees and commissions, of more than 95% (MCZK 426 vs. MCZK 218 in 2010) contributed significantly to the Bank’s successful result. However, financial market transactions had a negative impact on financial performance as a result of the difficult economic situation in the euro zone.

Taking into account the general economic situation, which remains challenging, the Bank continues to emphasise the high quality of its loan portfolio and the volume of non-performing loans decreased from 5.4% to 2.8% year on year. The volume of loans provided to clients increased by 13% year on year from BCZK 19 at the end of 2010 to BCZK 21 as at 31 December 2011. The Bank’s new activities contributed the most to this increase. The Bank plans to continue expanding its lending activities and thereby supporting Czech companies and the Czech economy. The Bank achieved RoE and CIR ratios of the solid levels of 15% and 45%, respectively.

As in previous years, during 2011 PPF banka continued to play a key role in PPF Group – particularly for companies from the Home Credit Group, the Generali PPF Holding, and latterly for the Energy and Industrial Holding as well.

### ***Nomos-Bank***

Nomos-Bank is one of the top privately-owned Russian banks. After the acquisition of a majority interest in another major regional bank, the Khanty-Mansiysk Bank, it is the number-two privately-owned bank in terms of assets and the 8th largest banking group in Russia in terms of asset volume.

The bank's diversified business strategy comprises operations in corporate, investment and retail banking not just in the key cities, Moscow and St. Petersburg, but also in a number of regions, with emphasis on development in the Urals and in Siberia and the Far East.

Major event for the bank in 2011 was the successful IPO done in April 2011, gaining MUSD 782 for 24.99% of shares.

Key features of the bank are following:

- Largest listed privately-owned bank in Russia with free float of 24.99%.
- A leading consolidator growing faster than the market, both organically and through acquisitions
- Distribution platform including 292 branches and 1,849 ATMs in 42 economically developed regions of Russia
- Credit ratings: “BB” by Fitch (upgraded in August 2011) and “Ba3” by Moody's: outlook is stable
- Over 11 thousand corporate clients, 78 thousand small business clients and 1.5 million retail clients

### ***Polymetal***

Polymetal is a leading Russian gold and silver mining company with a long-term portfolio of high-quality assets, which has become the first Russian company ever to be included into London Stock Exchange most prestigious FTSE 100 index. Year 2011 was a transformational year for the company when Polymetal achieved a Premium Listing on LSE, following the change of the company's domicile and jurisdiction to Jersey. Today's Polymetal International Plc. is literally entering a new era, aiming at delivering sustainable value for its shareholders by being a world-class mining company.

Polymetal is the number-one primary silver producer in Russia (and among the top five world producers) and the number-four gold producer in Russia. In recent years it has been focusing primarily on gold, however, increasing also silver and copper production.

The company is continuing in its strategy of expansion and acquisition of new high-quality deposit sites of gold, silver and other precious metals in Russia and Kazakhstan, as well as of investing into new and existing processing facilities and exploration.

### ***Eldorado***

Eldorado, one of major consumer electronic and domestic appliances retailers, maintained its strong position among industry leaders in Russia.

In 2011 Eldorado focused on launching new format of stores, which had been elaborated together with FITCH marketing agency. The first store according to the new format was opened in March, 2011 at Moscow-based AFIMall shopping centre in a new Moscow-City financial district.

In August 2011, the largest wave of new store opening in the company's history has taken place when 26 new-format stores opened their doors throughout whole Russia. Another 10 stores have been opened in November 2011, while overall number of new stores launched had achieved 40. Thanks to such aggressive expansion path Eldorado has confirmed its leading position in the Russian market.

Eldorado paid special attention during the year to improving its customer services. Two nation-wide promotional campaigns based on the utilization of old appliances have been undertaken, creating market standards. In 2011, Eldorado was the first in Russia to introduce new arrivals in consumer electronic market, such as new line of LG Smart TV, as well as the first sensor notebook Acer Iconia which had been evaluated as the best new arrival at CES-2011 exhibition.

### ***Real Estate***

PPF Real Estate Holding B.V. was established at the end of 2010 to consolidate PPF Group's real estate activities and functions as a real estate developer, owner and professional adviser. PPF Real Estate Holding manages the real estate assets of the companies in PPF Group's portfolio as well as those of outside clients. The company operates in the Czech Republic, Central and Eastern Europe and the Russian Federation. Development opportunities are also monitored in other territories such as Turkey.

PPF Real Estate Holding is among the largest market players both in the Czech Republic and across the CEE region. At present it provides comprehensive services to 61 projects and the volume of assets under its management is more than MEUR 900. It is split into two branches: PPF Real Estate CEE, which manages projects in the Czech Republic and Central and Eastern Europe, and PPF Real Estate Russia.

PPF Real Estate's know-how as well as its team of experienced employees with extensive expertise in their field guarantee top-quality services for clients, encompassing project preparation, project management, acquisition, financing, feasibility studies, sale, lease, and marketing in respect of individual buildings as well as larger real estate complexes.

### ***EP Holding***

Energetický a průmyslový holding (EP Holding) is a long-term strategic investor in the energy sector. EPH is the largest thermal energy supplier in the Czech Republic and also the country's second largest electricity producer. In addition to the Czech market, it also operates in Germany, Slovakia and Poland.

EPH's power plants have an aggregate total installed capacity of 1,057 MWe, of which renewable resources represent 25 MWe. Further development of EPH's energy business is based primarily on leveraging acquisition opportunities in the markets of the Czech Republic and neighbouring countries such as Slovakia and Germany. In 2011 EP Holding has acquired a 50 % shares in the MIBRAG coal mine in Germany. Another 50 % share in MIBRAG is supposed to be acquired in 2012 under a contract signed with Severočeské doly (from ČEZ Group) also in 2011.

EPH is a vertically integrated structure, established in 2009 and comprised of a wide portfolio of companies, encompassing hard coal and brown coal mining, power and heat generation, electricity distribution and trading as well as electricity and gas supplies to end customers. Through its combined heat and power plants, EP Holding in the Czech Republic supplies heat for some 360,000 households and also a number of companies and municipal and institutional customers.

In September 2011, EP Holding demerged into two structures – EP Industry (EP Industry, a.s. – industrial investment group) and EP Holding (energy investment group). The aim of this transaction was to split the EP Holding activities to enable PPF Group to continue investing only in energy sector and withdraw from other industrial activities. Consequently, on 30 November 2011 PPF Group's share in EP Industry was sold.

## **Outlook**

The number-one goal of PPF Group's activities is to generate returns on its investments in the most efficient manner possible. The investment strategy of PPF Group is based on two basic pillars. The first is expansion – constantly seeking out new investment opportunities in the markets and investing in promising companies. The second pillar is well-chosen acquisitions, through which the Group endeavours to maximise the strength and viability of its investments in existing markets. Beside the development of PPF Group through expansion into new markets, a no less important element in the investment policy is reinforcing the existing position of companies (investments) in markets where PPF Group already has a presence. This also means improving and expanding the existing offer of financial services and products. In this manner, modern financial products are being produced throughout the Group, assuring comprehensive client service and satisfying client needs to the maximum extent possible.

## **Social responsibility**

PPF Group is aware of its wider social responsibility wherever it operates and invests. Each of the companies of the Group pursues its own corporate social responsibility projects in the countries where it operates. From its foundation, PPF Group has been focusing its support primarily on two areas: art and education.

PPF Group has a national association with art projects and works of art in the Czech Republic. PPF Group possesses what is probably the largest private art collection in the country and, in addition, supports many top-ranked cultural events and operates several art galleries. In addition, it is behind the Summer Shakespeare Festival and contributes every year to the operation of the Jára Cimrman Theatre in Prague.

The decision to focus PPF Group's supporting efforts on education is associated with the Group's general emphasis on human capital. PPF Group feels it is the Group's responsibility to help those who, not of their doing, find themselves in difficult situations in life yet have the will, determination and ability to change their life through education. Several projects have been developed on the basis of this idea, all focused on improving the quality of education in the Czech Republic.





# **PPF GROUP N.V.**

*Consolidated financial statements for the year ended 31 December 2011*

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# **CONSOLIDATED FINANCIAL STATEMENTS**

**Consolidated statement of financial position**

As at 31 December

*In millions of EUR*

	Note	2011	2010
<b>ASSETS</b>			
Cash and cash equivalents	F1	721	345
Financial assets at fair value through profit or loss	F2.1	535	262
Financial assets available-for-sale	F2.2	823	835
Loans and receivables due from banks and other financial institutions	F2.3	1,231	1,015
Loans and receivables due from non-banks	F2.4	4,093	3,065
Other loans and receivables	F2.6	706	579
Current income tax receivable		13	14
Deferred tax assets	F3	39	43
Inventories	F4	399	452
Biological assets	F5	15	-
Non-current assets held for sale	F6	4	108
Other assets	F7	303	231
Investments in associates and joint ventures	F8	4,188	4,278
Investment property	F9	438	317
Property, plant and equipment	F10	371	351
Intangible assets	F11	478	488
<b>TOTAL ASSETS</b>		<b>14,357</b>	<b>12,383</b>
<b>LIABILITIES</b>			
Due to non-banks	F12	3,420	2,063
Due to banks and other financial institutions	F13	3,698	3,169
Debt securities issued	F14	1,554	1,526
Financial liabilities at fair value through profit or loss	F15	351	163
Current income tax liability		6	5
Deferred tax liabilities	F3	90	77
Provisions	F16	30	19
Liabilities held for sale	F6	-	76
Other liabilities	F17	716	831
<b>TOTAL LIABILITIES</b>		<b>9,865</b>	<b>7,929</b>
<b>CONSOLIDATED EQUITY</b>			
Issued capital	F19	1	1
Share premium		677	677
Other reserves	F20	(130)	(72)
Retained earnings		3,720	3,818
Total equity attributable to equity holders of Parent Company		4,268	4,424
Non-controlling interest		224	30
<b>Total consolidated equity</b>		<b>4,492</b>	<b>4,454</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>14,357</b>	<b>12,383</b>

**Consolidated income statement**

For the year ended 31 December

*In millions of EUR*

	Note	2011	2010
Interest income		1,181	989
Interest expense		(364)	(322)
<b>Net interest income</b>	F21	<b>817</b>	<b>667</b>
Fee and commission income		342	263
Fee and commission expense		(77)	(56)
<b>Net fee and commission income</b>	F22	<b>265</b>	<b>207</b>
Net gain/(loss) on financial assets	F23	38	(53)
Net impairment losses on financial assets	F24	(505)	(295)
<b>Other banking result</b>		<b>(467)</b>	<b>(348)</b>
<b>NET BANKING INCOME</b>		<b>615</b>	<b>526</b>
Rental and related income		20	26
Property operating expenses		(4)	(4)
Net valuation gain/loss on investment property		30	(42)
<b>NET REAL ESTATE INCOME</b>	F25	<b>46</b>	<b>(20)</b>
Sales of goods		2,024	2,031
Cost of goods sold		(1,507)	(1,533)
Other income on retail operations		51	48
<b>NET INCOME ON RETAIL OPERATIONS</b>		<b>568</b>	<b>546</b>
Net agriculture income	F26	(2)	-
Other income	F27	45	42
<b>OTHER OPERATING INCOME</b>		<b>43</b>	<b>42</b>
General administrative expenses	F28	(1,057)	(922)
Other operating expenses	F29	(132)	(66)
<b>OPERATING EXPENSE</b>		<b>(1,189)</b>	<b>(988)</b>
Net gain/loss from sale of investments in subsidiaries		30	(6)
Share of earnings in associates/joint ventures	F8	250	358
<b>PROFIT/(LOSS) BEFORE TAX</b>		<b>363</b>	<b>458</b>
Income tax expense	F30	(133)	(121)
<b>NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS</b>		<b>230</b>	<b>337</b>
Profit from discontinued operations	F6	(9)	(10)
<b>NET PROFIT FOR THE PERIOD</b>		<b>221</b>	<b>327</b>
Net profit attributable to non-controlling interest		5	(9)
<b>NET PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF PARENT</b>		<b>216</b>	<b>336</b>

## **Consolidated statement of comprehensive income**

For the year ended 31 December

*In millions of EUR*

	2011	2010
<b>NET PROFIT FOR THE PERIOD</b>	<b>221</b>	<b>327</b>
<b>Other comprehensive income</b>		
Valuation gains/(losses) on available-for-sale financial assets	(17)	(118)
AFS revaluation gains/losses transferred to income statement	122	11
Currency translation differences	(16)	158
Effect of movement in equity of associates	(173)	108
Income tax relating to components of other comprehensive income	1	(2)
<b>Other comprehensive income for the period (net of tax)</b>	<b>(84)</b>	<b>157</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>138</b>	<b>484</b>
Total comprehensive income attributable to non-controlling interest	10	(12)
<b>TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO EQUITY HOLDERS OF PARENT</b>	<b>128</b>	<b>496</b>

The consolidated financial statements were approved by the Board of Directors and the Supervisory Board of the Company on 11 May 2012.

## Consolidated statement of changes in equity

*In millions of EUR, for the year ended 31 December*

	Issued capital	Share premium	Available for sale reserve	Legal and statutory reserves	Translation reserve	Retained earnings	Attributable to equity holders of Parent	Attributable to non-controlling interest	Total
<b>Balance at 1 January 2011</b>	<b>1</b>	<b>677</b>	<b>(67)</b>	<b>11</b>	<b>(16)</b>	<b>3,818</b>	<b>4,424</b>	<b>30</b>	<b>4,454</b>
Profit for the period	-	-	-	-	-	216	216	5	221
Valuation gains (losses) taken to equity for AFS	-	-	(17)	-	-	-	(17)	-	(17)
AFS revaluation gains transferred to income statement	-	-	122	-	-	-	122	-	122
Currency translation	-	-	-	-	(21)	-	(21)	5	(16)
Effect of movement in equity of associates	-	-	(82)	-	(92)	1	(173)	-	(173)
Tax on items taken directly to or transferred from equity	-	-	1	-	-	-	1	-	1
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>24</b>	<b>-</b>	<b>(113)</b>	<b>217</b>	<b>128</b>	<b>10</b>	<b>138</b>
Net allocation to legal and statutory reserves	-	-	-	2	-	(2)	-	-	-
Effect of acquisition and disposal of subsidiaries	-	-	-	-	22	-	22	23	45
Effect of acquisition of non-controlling interest	-	-	-	-	7	(313)	(306)	(9)	(315)
Other changes	-	-	-	-	-	-	-	170	170
<b>Total changes</b>	<b>-</b>	<b>-</b>	<b>24</b>	<b>2</b>	<b>(84)</b>	<b>(98)</b>	<b>(156)</b>	<b>194</b>	<b>38</b>
<b>Balance at 31 December 2011</b>	<b>1</b>	<b>677</b>	<b>(43)</b>	<b>13</b>	<b>(100)</b>	<b>3,720</b>	<b>4,268</b>	<b>224</b>	<b>4,492</b>

**PPF Group N.V.***Consolidated financial statements for the year ended 31 December 2011**In millions of EUR, for the year ended 31 December*

	Issued capital	Share premium	Available for sale reserve	Legal and statutory reserves	Translation reserve	Retained earnings	Attributable to equity holders of Parent	Attributable to non-controlling interest	Total
<b>Balance at 1 January 2010</b>	<b>1</b>	<b>677</b>	<b>19</b>	<b>9</b>	<b>(271)</b>	<b>3,565</b>	<b>4,000</b>	<b>(45)</b>	<b>3,955</b>
Profit for the period	-	-	-	-	-	336	336	(9)	327
Valuation gains (losses) taken to equity for AFS	-	-	(118)	-	-	-	(118)	-	(118)
AFS revaluation gains transferred to income statement	-	-	11	-	-	-	11	-	11
Currency translation	-	-	-	-	161	-	161	(3)	158
Effect of movement in equity of associates	-	-	23	-	94	(9)	108	-	108
Tax on items taken directly to or transferred from equity	-	-	(2)	-	-	-	(2)	-	(2)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>(86)</b>	<b>-</b>	<b>255</b>	<b>327</b>	<b>496</b>	<b>(12)</b>	<b>484</b>
Net allocation to legal and statutory reserves	-	-	-	2	-	(2)	-	-	-
Effect of acquisition of subsidiaries	-	-	-	-	-	-	-	(1)	(1)
Effect of changes of interest in associates	-	-	-	-	-	-	-	63	63
Effect of acquisition of non-controlling interest	-	-	-	-	-	(72)	(72)	25	(47)
<b>Total changes</b>	<b>-</b>	<b>-</b>	<b>(86)</b>	<b>2</b>	<b>255</b>	<b>253</b>	<b>424</b>	<b>75</b>	<b>499</b>
<b>Balance at 31 December 2010</b>	<b>1</b>	<b>677</b>	<b>(67)</b>	<b>11</b>	<b>(16)</b>	<b>3,818</b>	<b>4,424</b>	<b>30</b>	<b>4,454</b>

## Consolidated statement of cash flows

For the year ended 31 December, prepared using the indirect method

*In millions of EUR*

	2011	2010
<b>Cash flows from operating activities</b>		
Profit before tax	363	458
Adjustments for:		
Depreciation and amortisation	65	67
Amortisation of PVFP and impairment losses on goodwill and PVFP	29	18
Impairment and reversal of impairment of current and non-current assets	432	180
Profit/loss on disposal of PPE, intangible assets and investment property	(2)	(7)
Profit/loss on sale of financial assets	(32)	(24)
Consolidated gains/losses on disposal of consolidated subsidiaries and associates	44	(1)
Interest expense	364	322
Interest income	(1,181)	(995)
Other income/expenses not involving movements of cash	(60)	(278)
Purchase of financial assets at fair value through profit or loss	(248)	(369)
Proceeds from financial assets at fair value through profit or loss	70	363
Change in loans and receivables due from banks and other financial institutions	(472)	19
Change in loans and receivables due from non-banks	(1,154)	(752)
Change in other assets	(12)	90
Change in financial liabilities at fair value through profit or loss	187	(10)
Change in liabilities due to non-banks	1,357	504
Change in other liabilities	(104)	20
Cash flows arising from taxes on income	(112)	(80)
Change in assets and liabilities held for sale	28	-
<b>Net cash from operating activities</b>	<b>(438)</b>	<b>(475)</b>

**PPF Group N.V.****Consolidated financial statements for the year ended 31 December 2011**

	2011	2010
<b>Cash flows from investing activities</b>		
Interest received	984	961
Dividends received	15	62
Purchase of tangible assets and intangible assets	(171)	(125)
Purchase of financial assets at fair value through profit or loss not held for trading	(139)	(98)
Purchase of financial assets available for sale	(4,094)	(3,598)
Purchase of investment property	(103)	(7)
Purchase of biological assets	(19)	-
Acquisition of subsidiaries and associates, net of cash acquired	(418)	(89)
Proceeds from disposals of PPE and intangible assets	40	26
Proceeds from sale of financial assets at fair value through profit or loss not held for trading	82	86
Proceeds from sale of financial assets available for sale	3,909	3,206
Proceeds from sale of investment property	1	9
Proceeds from sale of biological assets	35	-
Proceeds from disposal of subsidiaries and associates, net of cash disposed	186	6
<b>Net cash from investing activities</b>	<b>308</b>	<b>439</b>
<b>Cash flows from financing activities</b>		
Proceeds from minority investors	170	-
Proceeds from the issue of debt securities	1,167	826
Proceeds from loans by banks and other financial institutions	8,225	5,192
Payment of debt securities	(1,138)	(936)
Repayment of loans from banks and other financial institutions	(7,579)	(4,797)
Interest paid	(332)	(353)
<b>Cash flow from financing activities</b>	<b>513</b>	<b>(68)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>383</b>	<b>(104)</b>
<b>Cash and cash equivalents as at 1 January</b>	<b>345</b>	<b>406</b>
Effect of exchange rate movements on cash and cash equivalents	(7)	43
<b>Cash and cash equivalents as at 31 December</b>	<b>721</b>	<b>345</b>

# **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

## **A. General**

### ***A.1. Description of the Group***

PPF Group N.V. (the “Parent Company” or the “Parent”) is a company domiciled in the Netherlands. The consolidated financial statements of the Parent Company for the year ended 31 December 2011 comprise the Parent Company and its subsidiaries (together referred to as the “Group”) and the Group’s interest in associates, joint ventures and affiliated entities.

Refer to Section B of these financial statements for a listing of significant Group entities and changes to the Group in 2011 and 2010.

#### *Structure of Ultimate Shareholders:*

As at 31 December 2011, the shareholder structure was as follows:

Petr Kellner 94.25% (directly and indirectly)

Jiří Šmejč 5% (indirectly)

Ladislav Bartoniček 0.50% (indirectly)

Jean-Pascal Duvieusart 0.25% (indirectly)

#### *Registered Office:*

Strawinskylaan 933 Tower B Level 9  
1077XX Amsterdam

The Board of Directors and the Supervisory Board authorised the financial statements for issue on 11 May 2012.

### ***A.2. Statutory bodies of the Parent Company***

#### *The Board of Directors:*

Aleš Minx, Chairman of the Board of Directors

Wilhelmus Jacobus Meyberg, Director

Rudolf Bosveld, Director

#### *The Supervisory Board:*

Jiří Šmejč, Chairman of the Supervisory Board

Petr Kellner, Director

Ladislav Bartoniček, Director

Jean-Pascal Duvieusart, Director

Martin Štefunko, Director

### **A.3. Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations as adopted by the International Accounting Standards Board (IASB) and the European Union (EU) in accordance with the IAS Regulation (EC 1606/2002).

The management has reviewed those standards and interpretations adopted by the EU at the date of issue of the financial statements which were not effective at that date. An assessment of the expected impact of these standards and interpretations on the Company is shown in note C.4.

### **A.4. Basis of preparation**

Dutch accounting legislation enables the Group to prepare these consolidated financial statements in accordance with IFRS (as adopted by the EU – refer to A.3).

The financial statements are presented in Euros (EUR), which is the Company's functional currency and the Group's reporting currency, rounded to the nearest million.

The financial statements have been prepared on a historical cost basis, except for the following assets and liabilities which are stated at their fair value: derivative financial instruments, financial instruments held for trading, financial instruments designated upon initial recognition as financial instruments at fair value through profit or loss, financial instruments classified as available-for-sale, investment property and biological assets. Financial assets and liabilities and non-financial assets and liabilities which are measured at historical cost are stated at amortised cost or historical cost, as appropriate, net of any relevant impairment.

Non-current assets and disposal groups held for sale are stated at the lower of carrying amount and fair value less costs to sell.

The preparation of the financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of the judgments about the carrying values of assets and liabilities that cannot readily be determined from other sources. The actual values may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to the accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in both the period of the revision and future periods if the revision affects both the current and future periods.

Judgments made by management in the application of those IFRSs having a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next period are discussed in notes C.1.2, C.1.4, C.1.8, C.1.25 and D.6.

## **B. Consolidation**

### ***B.1. Basis of consolidation***

Subsidiaries are those entities that are controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into consideration. The Group may hold investments in certain mutual funds which are administered by a subsidiary controlled by the Group. Such funds are consolidated in the Group's financial statements when the Group holds more than an insignificant interest in the fund, regardless of the Group's percentage ownership. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Jointly controlled entities are those entities over whose activities the Group has joint control, established by contractual agreement. The consolidated financial statements include the Group's share of the total recognised gains and losses of associates and jointly controlled entities on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds the carrying amount of the associate or jointly controlled entity, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associate or jointly controlled entity.

Reorganisations and mergers involving companies under common control are accounted for using consolidated net book values, and consequently no adjustment is made to carrying amounts in the consolidated accounts and no goodwill arises on such transactions.

Derecognition of subsidiaries, associates and joint ventures follows the applicable contractual arrangements and statutory terms.

Intra-group balances and transactions, and any unrealised gains and losses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Group's interest in the entity. Unrealised gains arising from transactions with associates and joint ventures are eliminated against the investment in the associate or joint venture. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

## PPF Group N.V.

Notes to the consolidated financial statements for the year ended 31 December 2011

### B.2. Group entities

The following list shows only significant holding and operating entities that are subsidiaries, associates or joint ventures of the Parent Company as of 31 December 2011.

Company	Domicile	Effective proportion of ownership interest	Effective proportion of voting interest
PPF Group N.V.	Netherlands	Parent Company	Parent Company
<i>Home Credit subgroup</i>			
Home Credit B.V.	Netherlands	100.00%	100.00%
HC Asia N.V.	Netherlands	100.00%	100.00%
CF Commercial Consulting (Beijing) Co., Ltd.	China	100.00%	100.00%
Favour Ocean Ltd.	Hong Kong	100.00%	100.00%
Guangdong Home Credit Guarantee Co., Ltd.	China	100.00%	100.00%
Home Credit a. s.	Czech Republic	100.00%	100.00%
Home Credit Advisory Asia, spol. s r. o.	Czech Republic	100.00%	100.00%
Home Credit and Finance Bank LLC	Russia	100.00%	100.00%
Home Credit Asia Ltd.	Hong Kong	100.00%	100.00%
Home Credit Bank OJSC	Belarus	100.00%	100.00%
Home Credit Business Management (Tianjin) Co., Ltd.	China	100.00%	100.00%
Home Credit and Finance Bank LLC	Russia	100.00%	100.00%
Home Credit Consumer Finance China Ltd.	China	100.00%	100.00%
Home Credit International a.s.	Czech Republic	100.00%	100.00%
Home Credit Slovakia, a.s.	Slovakia	100.00%	100.00%
Homer Software House LLC	Ukraine	100.00%	100.00%
PPF Home Credit IFN S.A.	Romania	100.00%	100.00%
PPF Vietnam Finance Company LLC	Vietnam	100.00%	100.00%
Rajshree Auto Finance Private Ltd.	India	51.00%	51.00%
Shenzen Home Credit Financial Service Co., Ltd.	China	100.00%	100.00%
Shenzen Home Credit Guarantee Co., Ltd.	China	100.00%	100.00%
Sichuan Home Credit Guarantee Co. Ltd.	China	100.00%	100.00%
<i>Real Estate subgroup - subsidiaries</i>			
PPF Real Estate Holding B.V.	Netherlands	100.00%	100.00%
Agriko LLC	Russia	55.19%	55.19%
Agriko Plus LLC	Russia	55.19%	55.19%
Anthemona Ltd.	Cyprus	100.00%	100.00%
Aranciata a.s.	Czech Republic	100.00%	100.00%
Bastion office center s.r.o.	Slovakia	57.50%	57.50%
Bavaria Complex S. R. L.	Romania	50.39%	50.39%
Boryspil Project Management Ltd.	Ukraine	100.00%	100.00%
Bucca Properties Ltd.	BVI	100.00%	100.00%
Bukovec Park, s.r.o.	Czech Republic	100.00%	100.00%
Celestial Holdings Group Ltd.	BVI	100.00%	100.00%
Eastfield Kazan LLC	Russia	65.00%	65.00%
Garnet Holding B. V.	Netherlands	100.00%	100.00%
Glancus Investments Inc.	BVI	100.00%	100.00%
Ifanec a.s.	Czech Republic	100.00%	100.00%
In Vino LLC	Russia	64.94%	64.94%
In Vino Natukhaevskoe LLC	Russia	64.94%	64.94%
Karta Realty Ltd.	Cayman Islands	62.53%	62.53%
KLP LLC	Russia	45.50%	45.50%

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011*

Kvartal Togliatti LLC	Russia	100.00%	100.00%
Longoria a.s.	Czech Republic	100.00%	100.00%
Midataner a.s.	Czech Republic	100.00%	100.00%
Mitino Sport City LLC	Russia	80.00%	80.00%
Nivy Rezidence, s.r.o.	Czech Republic	100.00%	100.00%
Office Star Eight spol. s r. o.	Czech Republic	100.00%	100.00%
Office Star Five spol. s r. o.	Czech Republic	100.00%	100.00%
Office Star Nine spol. s r. o.	Czech Republic	100.00%	100.00%
Office Star Six spol. s r. o.	Czech Republic	100.00%	100.00%
Office Star Two spol. s r. o.	Czech Republic	100.00%	100.00%
PPF Gate, a.s.	Czech Republic	100.00%	100.00%
Retail Star 3, spol. s r.o.	Czech Republic	100.00%	100.00%
Retail Star 22, spol. s r.o.	Czech Republic	100.00%	100.00%
Roko LLC	Russia	100.00%	100.00%
Ryazan Shopping Mall Ltd.	Cyprus	100.00%	100.00%
Rural Capital S. R. L.	Romania	98.50%	98.50%
Rural Capital Doi S. R. L.	Romania	98.50%	98.50%
Rural Dobrogea S. R. L.	Romania	98.50%	98.50%
Rural Moldova S. R. L.	Romania	98.50%	98.50%
Russkiy Val LLC	Russia	52.00%	52.00%
Slovak Trade Company, s.r.o.	Slovakia	57.50%	57.50%
Vítězné náměstí a.s.	Czech Republic	100.00%	100.00%
<i>Real Estate subgroup – associates and joint ventures</i>			
Bohemia o.o.o.	Russia	35.00%	35.00%
Circle Slovakia, s.r.o.	Slovakia	24.50%	24.50%
Feliston Enterprises Ltd.	Cyprus	50.00%	50.00%
Gilbey Ltd.	Cyprus	40.00%	40.00%
Intrust NN	Russia	33.33%	33.33%
Investitsionny Trust ZAO	Russia	50.00%	50.00%
Kendalside Ltd.	United Kingdom	49.00%	49.00%
Komodor LLC	Ukraine	40.00%	40.00%
Moravia o.o.o.	Russia	35.00%	35.00%
PSJ a. s.*	Czech Republic	50.00%	50.00%
PSJ New N. V.	Netherlands	50.00%	50.00%
Sigurno Ltd.	Cyprus	40.00%	40.00%
Stinctum Holdings Ltd.	Cyprus	33.33%	33.33%
Syner NN o.o.o.	Russia	35.00%	35.00%
<i>Other significant subsidiaries</i>			
Agrofirma ZARYA LLC	Russia	80.00%	80.00%
Agroresurs Moloko LLC	Russia	80.00%	80.00%
Air Bank a.s.	Czech Republic	100.00%	100.00%
Anthiarose Ltd.	Cyprus	100.00%	100.00%
Bavella B.V.	Netherlands	80.00%	80.00%
Eldorado Licensing Ltd.	Cyprus	100.00%	100.00%
Eldorado LLC	Russia	100.00%	100.00%
Euronews a.s.	Czech Republic	100.00%	100.00%
Facipero Investments Ltd.	Cyprus	100.00%	100.00%
GIM Invest Co. Ltd.	Jersey	100.00%	100.00%
Kotyła Holding Ltd.	Cyprus	100.00%	100.00%
Moranda a.s.	Czech Republic	100.00%	100.00%
Pearlmoon Ltd.	Cyprus	100.00%	100.00%
PPF a.s.	Czech Republic	99.99%	99.99%
PPF B1 B.V.	Netherlands	92.96%	92.96%
PPF B2 B.V.	Netherlands	92.96%	92.96%

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011*

PPF banka, a.s.	Czech Republic	92.96%	92.96%
PPF Co1 B.V.	Netherlands	100.00%	100.00%
PPF Co3 B.V.	Netherlands	100.00%	100.00%
PPF Healthcare N.V.	Netherlands	100.00%	100.00%
PPF Partners 1 GP Ltd.	Guernsey	72.50%	72.50%
PPF Partners Ltd.	Guernsey	72.50%	72.50%
RAV Agro-Pro CJSC	Russia	80.00%	80.00%
Russia Finance Corporation B.V.	Netherlands	100.00%	100.00%
Timeworth Ltd.	Cyprus	100.00%	100.00%
<i>Other significant associates</i>			
Polymetal International Plc*	Jersey	20.86%	20.86%
Nomos-Bank, OJSC*	Russia	27.34%	27.34%
Accord Invest LLC	Russia	40.00%	40.00%
SAZKA sázková kancelář, a.s.*	Czech Republic	50.00%	50.00%
Starbrite Investments Ltd.	Cyprus	50.00%	50.00%
Generali PPF Holding B.V.	Netherlands	49.00%	49.00%
Česká pojišťovna a.s.**	Czech Republic	100.00%	100.00%
Delta Generali Osiguranje a.d.**	Serbia	50.02%	50.02%
Generali Pojistovna a.s.**	Czech Republic	100.00%	100.00%
Generali PPF Life Insurance**	Russia	100.00%	100.00%
Generali Slovensko Poist'ovňa, a.s.**	Slovakia	100.00%	100.00%
Generali Towarzystwo Ubezpiec.**	Poland	100.00%	100.00%
Generali Zycie S.A.**	Poland	100.00%	100.00%
Generali-Providencia Biztosító**	Hungary	100.00%	100.00%
GP Reinsurance EAD**	Bulgaria	100.00%	100.00%
Penzijní fond České pojišťovny, a.s.**	Czech Republic	100.00%	100.00%
Energetický a průmyslový holding, a.s.	Czech Republic	40.00%	40.00%
United Energy, a.s.***	Czech Republic	100.00%	100.00%
Plzeňská energetika a.s.***	Czech Republic	100.00%	100.00%
POWERSUN a.s.***	Czech Republic	100.00%	100.00%
Pražská teplárenská a.s.***	Czech Republic	73.26%	73.26%
První energetická a.s.***	Czech Republic	100.00%	100.00%
Przedsiębiorstwo Górnictwo Silesia***	Poland	99.78%	99.78%
United Energy Trading, a.s.***	Czech Republic	100.00%	100.00%
Elektrárny Opatovice, a.s.***	Czech Republic	100.00%	100.00%
Mitteldeutsche Braukohlen Gessellschaft GmbH***	Germany	50.00%	50.00%

\* This associate comprises a group of entities

\*\* The entities listed below Generali PPF Holding B.V. (a holding company) are the most significant entities within this insurance group; effective proportions of ownership and voting interest presented relate to Generali PPF Holding B.V. itself.

\*\*\* The entities listed below Energetický a průmyslový holding a.s. (a holding company) are the most significant entities within this group; effective proportions of ownership and voting interest presented relate to Energetický a průmyslový holding a.s. itself.

**B.3. Acquisitions****B.3.1. Acquisition of agricultural business in Russia**

In July 2011 the Group, through its new subsidiary Bavella B.V., acquired a 100% share in RAV Agro-Pro CJCS, a Russian agricultural holding company based in Voronezh with crop and livestock production operations in several regions. Bavella has a 20% minority external shareholder. Total consideration for the stake was MEUR 2. The fair value of assets acquired was MEUR 71, while the fair value of liabilities was MEUR 84. Due to the negative equity position of RAV Agro-Pro as of the acquisition date, a negative MEUR 3 non-controlling interest arose on the acquisition. Goodwill in the amount of MEUR 12 represents that part of the cost of the investment attributable to assets that could not be individually identified and separately recognised and reflects the result of the purchase price allocation. The goodwill was fully impaired at the moment of acquisition.

**B.3.2. Completed acquisition of Eldorado**

In 2009 the Group, together with Generali acquired a controlling stake of 50% plus 1 share in Eldorado, the Russian electronics and domestic appliances retailer. As of 31 December 2009 the Group controlled Eldorado with an effective ownership interest of 40%. In December 2010 Generali sold its 10% effective share in Eldorado to the Group and consequently the Group's effective ownership grew to 50% plus one share. In August 2011, the Group acquired Eldorado's remaining shares, bringing its stake in the company to 100%. Total consideration for the residual share was MUS\$ 250. As a consequence of this transaction, the entire negative non-controlling interest was derecognised and the difference between the purchase price and the fair value of assets and liabilities attributable to the minority stake acquired was recorded directly to retained earnings. The following table shows the overall impact:

*In millions of EUR, as at 31 December*

Date of acquisition	19 August 2011
Stake acquired	50% less one share
Purchase price	176
Net assets value at acquisition (negative)	(190)
Non-controlling interest derecognised	95
Translation reserve arising from the non-controlling interest derecognised	(2)
Effect recorded to retained earnings (decrease)	273

**B.3.3. Acquisition of SAZKA enterprise**

In November 2011, the Group, through its joint venture (Starbrite Investments Ltd.) with financial group KKCG SE, won a public tender for the sale of the enterprise of SAZKA, the Czech lottery and betting company. The public tender was organized by the insolvency trustee, as the legal entity SAZKA, a.s. had fallen into bankruptcy. The total acquisition price was BCZK 3.81 (approx. MEUR 152), the acquiring entity is SAZKA sázková kancelář, a.s. and the Group's share in the joint venture is 50%. The acquisition was accomplished by acquiring individual assets and liabilities of the entity SAZKA, a.s. The fair value of assets acquired was MEUR 171, while the fair value of liabilities was MEUR 32. Goodwill in the amount of MEUR 13 represents that part of the cost of the investment attributable to assets that could not be individually identified and separately recognised and reflects the result of the purchase price allocation. None of the partners applies control; the entity is accounted for using the equity method of consolidation.

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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### **B.3.4. Changes in PPF Partners and EP Holding**

PPF Partners is an international private equity group focused on the transitional economies of Emerging Europe and the CIS region. PPF Partners was established in late 2008 by PPF Group in cooperation with Generali. The ownership structure of PPF Partners (the management company) is as follows: PPF Group owns 72.5% and Generali 27.5%.

PPF Partners administrate a private equity fund, PPF Partners 1 Fund L.P., which was launched with MEUR 615 in commitments from PPF Group, PPF shareholders and Generali. The fund initially invested a part of its commitments in an initial portfolio that included stakes in waste-to-energy businesses, fuel distribution, hotels and media companies in the Czech Republic, Romania and Ukraine. In 2009 and 2010, the fund continued to invest in further projects, one of the biggest of which was the establishment of Energetický a průmyslový holding a.s. (“EP Holding”) together with J&T Group. EP Holding aims to become a long-term strategic investor in the energy sector and a major investor in industry. EP Holding’s business lines include generation of electricity and heat, their distribution and sale to final customers, and trading in electricity and natural gas.

In 2011 most of the projects were sold to external investors. The residual stake in EP Holding held by PPF Partners was sold to PPF Group.

#### Financial aspects

As of 31 December 2011 and 2010, the breakdown of financial investments in PPF Partners 1 Fund L.P. is as follows:

*In millions of EUR, as at 31 December*

	All limited partners	PPF Group	All limited partners	PPF Group
	2011	2011	2010	2010
Total commitment (amended in 2011)	385	120	615	123
Cumulative contributions	830	187	510	80
Cumulative distributions	(379)	(81)	(83)	(2)
Net assets attributable to limited partners	449	106	419	75

#### Accounting aspects

PPF Group controls the fund’s management company, PPF Partners, but due to the existence of substantial kick-off rights assigned to the investors it does not control the fund itself. From the position of one of the investors in the fund, there is no project in which PPF Group holds a stake exceeding 50% and applies control. As a consequence, PPF Group applies significant influence in the fund and decided to apply the venture capital exemption in accordance with IAS 28.1. The investment in the fund is recognised in the category fair value through profit or loss and carried at fair value with change in fair value recognised in the income statement (refer to F.23).

Initially PPF Group’s total investment in EP Holding consisted of a 10% effective direct stake and a 10% effective indirect stake through PPF Partners 1 Fund L.P. In addition, a residual effective 20% indirect stake through the fund was held by Generali. Due to the combination of the direct and indirect stakes, from the beginning this investment was not carried at fair value; rather, it was accounted for using the equity method of consolidation (refer to F.8).

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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The total acquisition price for the whole 40% stake in EP Holding was MEUR 201. The total cost of the investment included goodwill arising from the acquisition. Goodwill in the amount of MEUR 93 represented that part of the cost of the investment attributable to assets that could not be individually identified and separately recognised.

In March 2010 the Group increased its effective economic share from 20% to 29% by acquiring shares from PPF Partners. Generali's economic share decreased to 11%. On 2 September 2011, PPF Group acquired the whole share in EP Holding held by PPF Partners. At that moment PPF Group became the direct holder of a 40% economic share in EP Holding.

As of 30 September 2011 EP Holding demerged into two structures: EP Industry (EP Industry, a.s. – industrial investment group) and EP Holding (energy investment group). The aim of this transaction was to split the EP Holding's activities to enable PPF Group to continue investing only in the energy sector and withdraw from the other industrial activities. Consequently, on 30 November PPF Group's share in EP Industry was sold. The share purchase agreement was concluded in November 2011; however, conditions for the transfer of significant influence were fulfilled at 31 December 2011. As of 31 December 2011, the Group's share in equity comprises only assets and liabilities related to the energy business – i.e., the post-merger EP Holding.

The following table shows the main financial aspects of the transactions described above:

*In millions of EUR*

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Acquisition of EP Holding share held by PPF Partners	2 September 2011
Stake acquired (previously recorded as non-controlling interest)	11%
Purchase price	139
Net assets value attributable to NCI	104
Translation reserve arising from the non-controlling interest derecognised	(5)
Effect recorded to retained earnings (decrease)	40

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*In millions of EUR*

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Sale of EP Industry share	31 December 2011
Selling price	109
Net assets value attributable to a 40% share	58
Goodwill derecognised	12
Profit on sale	39

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### **B.3.5. Home Credit India**

In November 2011 the Group, through its newly incorporated holding company Home Credit India B.V., acquired a 51% share in an Indian entity Rajshee Auto Finance Private Ltd. The purpose of this acquisition is to launch a consumer finance business in a new region. Total consideration paid for the acquisition was MEUR 1. The fair value of assets acquired was MEUR 1.

**B.3.6. Acquisition of real estate projects in 2011**

*B.3.6.1. Ryazan Shopping Mall*

In December 2010 the Group acquired, as a part of transaction with Mr. Janků (refer to B.3.8), Ryazan Shopping Mall Ltd. – a Russian project in the construction phase. As a part of this transaction the Group obtained effective ownership of 10.68%, which was then increased by acquisition of further stake from a third party in the second half of 2010. Although the economic ownership as of 31 December 2010 was 89.32%, the Group applied significant influence. In November 2011 the Group finalized the acquisition of a 100% share for MEUR 4 and got full control over the project which was finished during the same month. At 31 December 2011 Ryazan Shopping Mall is fully consolidated.

*B.3.6.2. Vítězné náměstí*

In July 2011 the Group acquired a 100% share in Vítězné náměstí a.s., an office project located in Prague currently in the phase of obtaining a zoning permit. The entity was previously owned by the Group (a 55% share) and the City of Prague. Total consideration paid for the acquisition was below MEUR 1. No goodwill arose on the acquisition.

*B.3.6.3. Litovice and Trojmezí*

In October and December 2011 the Group gradually acquired several entities owning different land areas located in Prague for future development (100% ownership). Total consideration paid for the acquisition was MEUR 3 and corresponded to the fair value of acquired assets.

*B.3.6.4. Pařížská*

In June and August 2011 the Group acquired two buildings in central Prague, one of which was acquired through acquisition of an entity. Total consideration paid for the acquisition was MEUR 24 and corresponded to the fair value of acquired assets.

*B.3.6.5. Southgate Logistics*

In October 2011 the Group together with a minority partner finalized the acquisition of a 100% share in Karta Realty Ltd., an entity controlling a Russian logistics project near Moscow. Total consideration paid was MUSD 51; the Group's economic share is 62.53%. The fair value of assets acquired was MEUR 89, while the fair value of liabilities was MEUR 53. No goodwill arose on the acquisition.

*B.3.6.6. Kievskoe Shosse*

In November 2011 the Group acquired a 100% share in Anthemona Ltd., which owns a land plot near Moscow earmarked for future office development. Total consideration paid for the acquisition was MEUR 30 and corresponded to the fair value of acquired assets.

**B.3.7. Acquisition of real estate projects in 2010**

On 29 June 2010 the Group acquired three real estate projects located in Russia, one of which was sold during the second half of the year. Since 31 December 2010, the Group has effectively held a 35% stake in the two remaining projects. Total consideration paid for the acquisition was below MEUR 1. No goodwill arose on the acquisition. The acquired projects are accounted for using the equity method of consolidation.

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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### **B.3.8. Transaction with Mr. Janků (ECM) in 2010**

In June 2009 the Group signed a framework agreement with Czech businessman Milan Janků concerning the formation of a new holding group named “PPF ECM Holding” to include over 40 projects of both partners, mainly in the real estate business. On 1 July 2010 the two partners closed the transaction. After that, the Group owned 75% and Mr. Janků 25%, respectively, of the voting rights in the new holding structure. The exact share in the economic rights after the closing was 91% for PPF Group and 9% for the partner.

In December 2010 the Group agreed with Mr. Janků to terminate the collaboration, resulting in the sale of the latter’s minority stake in PPF ECM Holding which was then renamed to PPF Real Estate Holding and has been fully controlled by the Group since 3 December 2010. All projects initially contributed by both partners - except for a few minor ones -remained in the holding. No consideration was paid in the final settlement.

The following list shows significant entities acquired and owned as of 31 December 2010:

Acquired company	Description of entities	Percentage of ownership interest	Consolidation method
Garnet Holding B.V.	holding company	100.00%	full method
Bukovec Park, s. r. o.	real estate	100.00%	full method
DOMUS EVENTIS project One s.r.o.	real estate	100.00%	full method
DOMUS EVENTIS project Two s.r.o.	real estate	100.00%	full method
Nivy Rezidence s.r.o.	real estate	100.00%	full method
Rezidence Chýně s.r.o.	real estate	100.00%	full method
Ryazan Shopping Mall Ltd.*	real estate	89.32%	equity method
PSJ New N.V.	holding company	50.00%	equity method
PSJ a.s.	construction	50.00%	equity method
Tsar Holding B.V.	holding company	65.00%	full method
Retail Value Stores, a.s.	retail	65.00%	full method

\*Ryazan Shopping Mall was a real estate project in which the Group applied significant influence only, whereas its economic stake was 89.32%. The original economic stake acquired in 2010 was 10.68%.

Net assets acquired as of 1 July 2010 were as follows:

*In millions of EUR, as at 1 July 2010*

Net assets acquired (91% of net assets contributed by partner)	13
Net assets exchanged (9% of net assets contributed by the Group)	23
Capital increase paid by the Group	27
Total goodwill	37
<i>allocated to:</i>	
Investment in associates – PSJ a.s.	6
Retail Value Stores, a.s.	13
Unallocated	18
Goodwill impaired as of 31 December 2010	(18)

## **B.4. Disposals**

### **B.4.1. Sale of Ukrainian Home Credit Bank**

On 3 December 2010 the Group entered into a transaction whereby its 100% ownership interest in Home Credit Bank was sold. On 31 January 2011 the transaction was completed and control over Home Credit Bank was transferred to the purchasing party (refer to F.6.2).

### **B.4.2. Acquisition and sale of Euroclinicum**

On 4 January 2010 the Group, through its holding company PPF Healthcare a.s., acquired a 100% share in Euroclinicum a.s. – a chain of clinics and hospitals in the Czech Republic. Total consideration paid for the acquisition was MEUR 17. The fair value of assets acquired was MEUR 31, while the fair value of liabilities was MEUR 17. Goodwill amounted to MEUR 3.

In 2011 the Group decided to dispose of its healthcare business. A 100% share in PPF Healthcare a.s. was sold on 31 March 2011 for consideration of MEUR 23. Goodwill in amount of MEUR 3 was derecognised. The net gain from the sale amounted to MEUR 2 and is included in the income statement.

### **B.4.3. Sale of Czech real estate portfolio**

On 15 April 2011, the Group signed a framework agreement with an external counterparty concerning the sale of a real estate portfolio of Czech office buildings for MEUR 54. The transaction was finalized on 30 September 2011. The net gain from the sale amounted to MEUR 19 and is included in the income statement.

### **B.4.4. Sale of Retail Value Stores, a.s.**

In December 2010 the Group acquired, as a part of the transaction with Mr. Janků (refer to B.3.8), Retail Value Stores, a.s. – a company operating supermarkets in the Slovak Republic. In December 2011 the company was sold for MEUR 0.5. Goodwill in an amount of MEUR 13 was derecognised (refer to F.11.1). The net loss from the sale amounted to MEUR 11 and is included in the income statement.

## **B.5. Other significant changes**

### **B.5.1. Transaction with GIM Ltd.**

In December 2011 the Group concluded a derivative transaction (on non-equity basis) with GIM Ltd., a private equity fund domiciled in Jersey. The subject matter of the transaction is the exchange of a fixed amount for the future floating amount derived from the value of the Group's investment in Generali PPF Holding. At the same time the Group, through its subsidiary GIM Invest Co. Ltd., holds a 92.38% economic stake in the fund's equity. Although the Group has no legal or managerial control over the fund, since it holds a majority stake, it bears the bulk of the risk and rewards and therefore the fund is accounted for using the full method of consolidation. The shares of the other partners in the fund are presented as non-controlling interests in the amount of MEUR 170.

**B.5.2. Incorporation of Air Bank**

Air Bank a.s. was incorporated as a 100% subsidiary of the Group on 26 February 2010 and was granted a banking license on 31 May 2011. The bank started retail banking activities in November 2011.

**B.5.3. Newly established entities**

The following table shows the significant entities established by the Group during 2011 and 2010:

Established company	Description of entities	Date of first consolidation	Percentage of ownership interest
Home Credit Consumer Finance (China) Co. Ltd.	company providing consumer finance	28 July 2010	100.00%
Bavella B.V.	holding company	12 April 2011	80.00%
Retail Star 3, spol. s r.o.	real estate	27 May 2011	100.00%
Retail Star 22, spol. s r.o.	real estate	28 June 2011	100.00%
Home Credit Advisory Asia, spol. s r.o.	service company	27 June 2011	100.00%
GIM Invest Co. Ltd.	holding company	6 December 2011	100.00%

## **C. Significant accounting policies and assumptions**

### ***C.1. Significant accounting policies***

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities, except as explained in note C.3, which addresses changes in accounting policies.

#### **C.1.1. Foreign currency**

##### *C.1.1.1. Foreign currency transactions*

A foreign currency transaction is a transaction that is denominated in or requires settlement in a currency other than the functional currency. The functional currency is the currency of the primary economic environment in which an entity operates. For initial recognition purposes, a foreign currency transaction is translated into the functional currency using the exchange rate effective at the date of the transaction. At the reporting date:

- monetary assets and liabilities denominated in foreign currencies are retranslated to the functional currency using the exchange rate at that date;
- non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated using the exchange rates prevailing at the date that the fair value was determined;
- non-monetary items denominated in foreign currencies that are measured in terms of historical cost are translated using the exchange rate at the date of the original transaction.

Foreign currency differences arising on retranslation are recognised in profit or loss, except for the differences arising on the retranslation of available-for-sale equity investments which are recognised in other comprehensive income (except on impairment in which case foreign currency differences that have been recognised in other comprehensive income are reclassified to profit or loss).

##### *C.1.1.2. Foreign operations*

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Euro at the exchange rates prevailing at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Euro at exchange rates approximating the foreign exchange rates prevailing at the dates of the transactions.

Income and expenses of foreign operations in hyperinflationary economies are translated to Euro at the exchange rates prevailing at the reporting date. Prior to translation, their financial statements for the current year are restated to account for changes in the general purchasing power of the local currency. The restatement is based on relevant price indices at the reporting date.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is a non-wholly owned subsidiary, the relevant proportion of the translation difference is allocated to non-controlling interests.

When a foreign operation is disposed with loss of control, significant influence or joint control, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

In 2011, Belarusian Ruble (BYR) was identified as a currency of a hyperinflationary economy. Therefore, the requirements of IAS 29 – Financial Reporting in Hyperinflationary Economies were applied for the Belarusian subsidiary Home Credit Bank OJSC.

### **C.1.2. Impairment**

The carrying amounts of the Group's assets, other than investment property (refer to C.1.8), inventories (C.1.5), deferred tax assets (C.1.25), deferred acquisition costs (refer to C.2.4) and the present value of future profits on an acquired insurance portfolio (C.2.2), are reviewed at each reporting date to determine whether there is any objective evidence of impairment.

Objective evidence that a loan or receivable, or a group of loans or receivables, is impaired includes observable data that comes to the attention of the Group indicating one or more of the following loss events:

- significant financial difficulty of the issuer or debtor;
- a breach of contract, such as default on interest or principal payments;
- the disappearance of an active market for that financial asset due to financial difficulties of the issuer or debtor.

The Group first assesses whether objective evidence of impairment exists individually for any loan or receivable that is individually significant, and individually or collectively for any loans or receivables that are not individually significant. For the purposes of a collective evaluation of impairment, loans and receivables are grouped on the basis of similar credit risk characteristics.

If any such indication of impairment exists, the asset's recoverable amount is estimated. The recoverable amount is measured annually regardless of any indication of impairment in the case of intangible assets with an indefinite useful life and intangible assets not yet available for use.

Goodwill (including goodwill that is part of investments in associates) is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations.

An impairment loss is recognised to the extent that the carrying amount of an asset, or the relevant cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses are recognised in the income statement.

Impairment losses recognised in respect of cash-generating units are first allocated to reduce the carrying amount of any goodwill allocated to those cash-generating units (or groups of units) and then, to reduce the carrying amount of the other assets in the units (groups of units) on a pro rata basis.

Individual impairment losses are losses which are specifically identified. General impairment losses are losses which are present in a portfolio of loans or receivables but not specifically identified.

The recoverable amount of the Group's investments in held-to-maturity securities, loans and receivables is calculated as the present value of expected future cash flows, discounted at the original effective interest rate inherent in the asset. Receivables with a short duration are not discounted.

Future cash flows from loans and receivables are estimated on the basis of contractual cash flows and the historical loss experience of loans and receivables with similar credit risk characteristics. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between the loss estimates and the actual loss experience.

Loans and advances are reported net of allowances for loan losses to reflect the estimated recoverable amounts. Receivables are stated at their cost less impairment losses.

The recoverable amount of an available-for-sale asset is its current fair value. When there is objective evidence that it is impaired, the reduction in fair value originally recognised in equity is recognised in the income statement.

The recoverable amount of other assets is the greater of their fair value less the cost to sell and their value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of a held-to-maturity security, loan, advance or receivable, or an available-for-sale debt instrument is reversed through the income statement (up to the amount of the amortised cost) if the subsequent increase in the recoverable amount can be attributed objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of available-for-sale equity instruments is not reversed through the income statement and any subsequent increase in fair value is recognised in equity.

Impairment losses in respect of goodwill are not reversible in any subsequent period, subject to the following exception: impairment losses in respect of goodwill included in Investments in associates and joint ventures can be reversed.

In respect of other assets, an impairment loss is reversed through the income statement if there has been an increase in the recoverable amount and the increase can be objectively attributed to an event occurring after the date of the impairment. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount of the asset that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### **C.1.3. Cash and cash equivalents**

Cash consists of cash on hand and demand deposits with banks and other financial institutions. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### **C.1.4. Financial assets**

Financial assets include financial assets at fair value through profit or loss, financial assets available for sale, financial assets held to maturity, loans and receivables, cash and cash equivalents.

Financial assets are recognised in the statement of financial position when the Group becomes a party to the contractual provisions of the instrument. For regular purchases and sales of financial assets, the Group's policy is to recognise them using settlement date accounting. Any change in the fair value of an asset to be received during the period between the trade date and the settlement date is accounted for in the same way as if the Group used trade date accounting. Financial instruments, with the exception of financial instruments at fair value through profit or loss, are measured initially at fair value plus transaction costs directly attributable to the acquisition or issue of the financial instrument.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments measured using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are measured based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques.

Valuation techniques include comparison to similar instruments for which market observable prices exist, net present value and discounted cash flow models, Black-Scholes option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premiums used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate at the reporting date for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the reporting date.

The fair value of debt securities available for sale and foreign currency futures is based on their quoted market price. The other derivative contracts are not exchange traded and their fair value is estimated using an arbitrage pricing model, the key parameters of which are the relevant foreign exchange rates and interbank interest rates prevailing at the reporting date.

A financial asset is derecognised when the Group loses control over the contractual rights that comprise that asset. This occurs when the rights are exercised, or when the rights expire or are surrendered.

*C.1.4.1. Financial assets available for sale*

Available-for-sale financial assets are non-derivative financial assets that are not classified as loans and receivables, held to maturity investments, or financial assets at fair value through profit or loss. Available-for-sale financial assets include equity securities whose fair value cannot be reliably measured and selected bonds.

After initial recognition, the group measures financial assets available for sale at their fair values, without any deduction of the transaction costs that might be incurred upon their sale or other disposal, with the exception of instruments that do not have a quoted market price on an active market and whose fair value cannot be reliably measured, which are stated at cost, including transaction costs, less impairment losses.

Any revaluation gain or loss on a financial asset available for sale is recognised in other comprehensive income with the exception of impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When available-for-sale assets are derecognised, the cumulative gain or loss previously recognised in equity is recognised in the income statement. Where these instruments are interest-bearing, interest calculated using the effective interest rate method is recognised in the income statement.

*C.1.4.2. Financial assets held to maturity*

Held-to-maturity assets are financial assets with fixed or determinable payments and fixed maturity which the Group has the positive intent and ability to hold to maturity.

Financial assets held to maturity are stated at amortised cost less any impairment losses. Premiums and discounts are amortised over the life of the instrument using the effective interest rate method. The amortisation of premiums and discounts is recorded as interest income or an interest expense.

The fair value of an individual security within the held-to-maturity portfolio can temporarily fall below its carrying value. However, provided there is no risk that the security may be impaired, the security in question is not written down in such a case.

*C.1.4.3. Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading or non-trading financial assets that are designated, upon initial recognition, as financial assets at fair value through profit or loss.

Financial assets held for trading are assets that were acquired or incurred principally for the purpose of generating a profit from short-term fluctuations in their price or the dealer's margin. Financial assets are classified as held for trading if, regardless of the reason they were acquired, they are part of a portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

Financial assets held for trading include investments and certain purchased loans and derivative contracts that are not designated as effective hedging instruments. All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as trading assets. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as financial liabilities at fair value through profit or loss.

Group companies engaged in insurance business designate non-trading financial assets according to their investment strategy as financial assets at fair value through profit or loss, provided there is an active market and the fair value can be reliably measured (fair value option). The fair value option is applied only if it results in more relevant information, because it significantly reduces a measurement or recognition inconsistency ("accounting mismatch").

Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value based on the market prices quoted on an active market, except for derivative instruments that are not exchange-traded and financial assets that are not quoted on an active market, which are measured based on generally accepted valuation techniques depending on the product. Gains and losses arising from changes in the fair values of financial assets at fair value through profit or loss are recognised in the income statement.

*C.1.4.4. Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market, other than those classified as at fair value through profit or loss or classified as available for sale.

Loans and receivables are measured at amortised cost using the effective interest rate method and are reported net of allowances for loan losses to reflect the estimated recoverable amounts.

The Group enters into purchases (sales) of investments under agreements to resell (repurchase) substantially identical investments at a certain date in the future at a fixed price ("repos"). Investments purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are recognised in loans to either banks or non-banks. The

receivables are shown as collateralised by the underlying security. Investments sold under repo operations continue to be recognised in the statement of financial position and are measured in accordance with the accounting policy as either assets held-for-trading or available-for-sale, as appropriate. The proceeds from the sale of the investments are reported as liabilities to either banks or non-banks.

The difference between the sale and repurchase considerations is recognised on an accrual basis over the period of the transaction and is included in interest.

*C.1.4.5. Lease transactions*

Loans and receivables include the Group's net investment in finance leases where the Group is acting as the lessor. The net investment in finance leases is the aggregate of the minimum lease payments and any unguaranteed residual value accruing to the lessor discounted at the interest rate implicit in the lease. Lease payments include repayment of the finance lease principal and interest income. Recognition of the interest is based on a variable interest rate, which is applied to the net investment (principal) outstanding in respect of the finance lease. Income from finance leases is allocated over the lease term on a systematic basis.

Property and equipment used by the Group under operating leases, whereby the risks and benefits relating to ownership of the assets remain with the lessor, are not recorded in the Group's statement of financial position. Payments made under operating leases to the lessor are charged to the income statement over the period of the lease.

**C.1.5. Inventory**

Inventories are stated at the lower of cost and net realisable value (being the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale). Where the net realisable value is below cost, inventories are written down to the lower value, and the impairment loss is recorded in the income statement.

**C.1.6. Biological assets**

Biological assets are measured at fair value less estimated point-of-sale costs, with any change therein recognised as profit or loss. Point-of-sale costs include all costs that would be necessary to sell the assets. The fair value of biological assets is determined based on market prices of similar biological assets in local areas.

Agricultural produce is transferred to inventory at its fair value less estimated point-of-sale costs at the date of harvest.

**C.1.7. Non-current assets held for sale**

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before being classified as held for sale, the assets (or components of a disposal group) are measured in accordance with the applicable IFRS. Thereafter, the assets (or disposal groups) are generally measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group is allocated to assets and liabilities on a pro rata basis, except that no loss is allocated to inventory, financial assets,

deferred tax assets, employee benefit assets, investment property and biological assets; these continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

#### **C.1.8. Investment property**

Investment properties are properties that are held either to earn rental income or for capital appreciation or for both. A property owned by the Group is treated as an investment property if it is not occupied by a Group company or if only an insignificant portion of the property is occupied by a Group company.

Subsequent to initial recognition all investment properties are measured at fair value. The fair value is determined annually based on appraisals by an independent external expert or based on internal valuations in the case of projects with immaterial value.

The external valuations are always obtained from leading market experts such as Colliers International, Cushman & Wakefield, Jones Lang LaSalle or CBRE. All the valuation reports are based on a generally worldwide accepted RICS (Royale Institute of Chartered Surveyors) valuation methodology, which is one of the best methods used to obtain the fair market valuation of the given property, especially in the absence of any actual transactions. All the valuation reports produced by external experts are then subject to several rounds of discussions and challenges before the final figures are obtained and agreed.

When the Group applies internal valuations the fair value of investment property is determined using the discounted cash flow method. Such valuations require the use of judgment and assumptions about future market conditions.

Property that is being built or developed for future use as investment property is classified as investment property and recognised at fair value. In case the fair value is not reliably determinable, the investment property under construction is measured at cost until either its fair value becomes reliably determinable or construction is complete.

Any gain or loss arising from a change in fair value is recognised in the income statement. Rental income from investment property is accounted for over the lease term.

When an item of property, plant and equipment becomes an investment property following a change in its use, any gain arising at the date of transfer between the carrying amount of the item and its fair value, and the related deferred tax thereon, is recognised directly in equity. Upon disposal of the item, the gain is transferred to retained earnings. Any loss is recognised in the income statement immediately.

Subsequent expenditures relating to investment properties are capitalised if they extend the useful life of the assets; otherwise, they are recognised as an expense.

#### **C.1.9. Property, plant and equipment**

Property, plant and equipment is stated at purchase price or production cost, less accumulated depreciation and any accumulated impairment losses.

Depreciation is provided on a straight-line basis using the following rates:

Item	Depreciation rate ( % )
Land	-
Buildings	1.00 - 10.00
Other tangible assets and equipment	6.67 - 33.33

Component parts of an asset which have different useful lives or provide benefits in a different pattern are recognised as separate assets with different depreciation rates.

The depreciation methods, useful lives and residual values, if not insignificant, are reassessed annually. If a material technical improvement is made to an asset during the year, its useful life and residual value are reassessed at the time the technical improvement is recognised.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property, plant and equipment, and is recognised in other operating income/other operating expenses in profit or loss.

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Property, plant and equipment acquired by way of a finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at the inception of the lease, less accumulated depreciation and impairment losses.

### **C.1.10. Intangible assets**

#### *C.1.10.1. Goodwill and negative goodwill*

The Group accounts for all business combinations, except business combinations determined to be reorganisations involving group companies under common control (refer to C.1), as acquisitions. Any excess of the cost of the acquisition over the fair value of the identifiable assets and liabilities acquired in a subsidiary as of the date of the exchange transaction is described as goodwill and recognised as an asset.

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units at the date of the acquisition and is not amortised but instead tested for impairment, annually or more frequently if events or changes in circumstances indicate that it might be impaired.

Any excess, as of the date of the exchange transaction, of the fair value of the identifiable assets and liabilities acquired over the cost of the acquisition, is re-assessed and any excess remaining after that reassessment (negative goodwill) is recognised immediately in the income statement.

In respect of associates, the carrying amount of any goodwill is included in the carrying amount of the investment in the associate.

*C.1.10.2. Trademarks*

Internally generated trademarks are recognised as an intangible asset when they meet the definition of an intangible asset. Such assets are initially measured at cost which is the sum of expenditures incurred since the date when the intangible asset first meets the recognition criteria. Previously recognised expenses cannot be reclassified to the cost of the asset.

Trademarks that were acquired separately are initially measured at cost, while trademarks acquired through a business combination are measured at fair value. Trademarks with finite useful life are depreciated on a straight-line basis over their useful life. Trademarks with infinite useful life are not depreciated but they are tested for impairment annually or whenever there is an indication that the trademark may be impaired.

*C.1.10.3. Other intangible assets*

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses. Expenditures on internally generated goodwill are recognised as expenses in the income statement as they are incurred.

Other intangible assets with finite useful lives, software included, are amortised on a straight-line basis over an average period of 3–5 years. The amortization methods, useful lives and residual values, if not insignificant, are reassessed annually. If a material technical improvement is made to an asset during the year, its useful life and residual value are reassessed at the time the technical improvement is recognised.

Other intangible assets with indefinite useful lives are not amortised but are tested for impairment annually, or whenever there is an indication that the intangible asset may be impaired.

**C.1.11. Equity**

*C.1.11.1. Repurchase of share capital*

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a change in equity. Repurchased shares are classified as treasury shares and are presented as a deduction from total equity.

*C.1.11.2. Dividends*

Dividends on share capital are recognised as a liability provided they are declared before the reporting date. Dividends declared after the reporting date are not recognised as a liability but are disclosed in the notes.

*C.1.11.3. Non-controlling interests*

Non-controlling interests consist of the minority shareholders' proportion of the fair values of a subsidiary's net assets, at the date of the original combination, plus or minus their share of changes in the subsidiary's equity since that date.

Losses applicable to non-controlling interests, including negative other comprehensive income, are allocated to the non-controlling interest even if doing so causes the non-controlling interests to have a deficit balance.

**C.1.12. Debt securities issued**

Debt securities issued are recognised initially at fair value, net of transaction costs, and subsequently carried at amortised cost. Amortisation of discounts or premiums and interest is recognised in interest expenses and similar charges using the effective interest rate method.

**C.1.13. Financial liabilities at fair value through profit or loss**

Financial liabilities at fair value through profit or loss are liabilities classified as held for trading, which include derivative liabilities that are not hedging instruments and obligations to deliver securities borrowed by a short seller. Financial liabilities at fair value through profit or loss are measured at fair value and the relevant gains and losses from this revaluation are included in the income statement.

**C.1.14. Liabilities due to non-banks and due to banks**

Liabilities due to non-banks and due to banks are recognised initially at fair value, net of transaction costs, and subsequently stated at their amortised cost. The amortised cost of a financial liability is the amount at which the financial liability was measured upon initial recognition minus principal repayments, plus or minus the cumulative amortisation of any difference between that initial amount and the maturity amount.

**C.1.15. Other liabilities and provisions**

Accounts payable arise when the Group has a contractual obligation to deliver cash or another financial asset. Accounts payable are measured at amortised cost, which is normally equal to their nominal or repayment value.

A provision is recognised in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and a reasonable estimate can be made of the amount of the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**C.1.16. Interest income and interest expense**

Interest income and interest expense are recognised in the income statement on an accrual basis, taking into account the effective yield of the asset or liability in question, or the applicable floating rate. Interest income and interest expenses include the amortisation of any discounts or premiums or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated using the effective interest rate method.

**C.1.17. Net fee and commission income**

Fee and commission income arises from financial services provided by the Group including cash management services, payment clearing, investment advice and financial planning, investment banking services, and asset management services. Fee and commission expenses arise on financial services provided to the Group including brokerage services, payment

clearing, and asset management services. Fee and commission income and expenses are recognised when the corresponding service is provided or received. A penalty fee is recognised when a penalty is charged to a customer, taking into account its collectability.

**C.1.18. Net gain/loss on financial assets**

Net gain/loss on financial assets comprises net trading income, net gains on financial assets at fair value through profit or loss that are not held for trading, net realised gains, and dividends.

Net trading income arises from the subsequent measurement of “Trading assets” and “Trading liabilities” at fair value or from their disposal. The amount of trading income to be recorded represents the difference between the latest carrying value and the sale price or between the latest carrying value and the fair value as of the date of the financial statements.

Net gains on financial assets at fair value through profit or loss that are not held for trading arise from their subsequent measurement at fair value or from their disposal.

A realised gain/loss arises on de-recognition of financial assets other than financial assets at fair value through profit or loss. The amount of the realised gain/loss represents the difference between the carrying value of the financial asset and the sale price adjusted for any cumulative gain or loss that had been recognised directly in equity.

Dividends from financial assets are recorded in the income statement once declared and approved by the shareholders’ meeting of the respective company.

**C.1.19. Net real estate income**

Rental income is recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income. Rental income from investment properties is included in the net rental income, while rental income from other operating leases is included in other income.

Property operating expenses include expenses directly attributable to rental income and other expenses related to investment property.

**C.1.20. Net income on retail operations**

Sales of goods consist of retail and wholesale revenues from sales of goods and from related services such as loyalty programmes and an additional service programme. Revenue from the sale of goods and the associated cost of sales are recognised in the income statement when the significant risks and rewards of ownership are transferred to the buyer. Sales of goods are decreased by the value of returned goods provided the customers have a right to return the goods during the warranty period. The Group creates provisions for returns of goods.

The Group uses customer loyalty programmes in the retail business. Customers are awarded bonuses (points) for buying goods in the Group’s shops. The bonus points are initially recorded at fair value as a decrease in sales of goods and deferred income. The fair value is based on the discount that the customers will obtain upon redemption of the points in exchange for goods and also reflects the proportion of points expected to be redeemed.

Cost of goods sold includes:

- the value of inventories expensed in the period when revenue from sales is recognised; goods are measured using the weighted average method;
- inventory losses and inventory surpluses;
- changes in allowances for slow-moving and damaged items;
- supplier bonuses received (reduction of cost of goods sold); supplier bonuses are allocated between inventories and cost of goods sold on pro-rata basis; and
- repair cost to be incurred after sales (shipment) of goods.

Other income on retail operations includes income specific to the retail business, such as franchise fees and revenues from services rendered to customers.

### **C.1.21. Net agriculture income**

Net agriculture income comprises sales of agricultural produce, related cost of sales, other revenue from services provided in agriculture, and any change in the fair value of biological assets.

Sales of goods are presented net of returns, trade discounts and volume rebates. Revenue is recognised when persuasive evidence exists, usually in the form of an executed sales agreement, that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

Cost of goods includes:

- the value of agricultural inventories expensed in the period when the revenue from sales is recognised; these inventories are accounted for on a first-in, first-out basis;
- personnel expenses;
- depreciation of property, plant and equipment used in the agricultural production and amortisation of land lease rights; and
- other expenses such as repairs, utilities, agricultural services and other services.

### **C.1.22. Other income and other expenses**

#### *C.1.22.1. Income for services rendered*

Revenue from services rendered is recognised in the income statement in proportion to the stage of completion of the transaction at the reporting date. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or associated costs.

#### *C.1.22.2. Operating lease payments*

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total lease expense.

**C.1.23. General administrative expenses**

General administrative expenses include expenses relating to the running of the Group. These include personnel costs, office rental expenses and other operating expenses. Staff costs include employees' salaries and wages, management remuneration and bonuses, and social insurance.

Within banking operations, administrative expenses include the costs of processing payments, maintaining customer accounts and records, and dealing with customers.

**C.1.24. Pensions**

The governments of the countries the Group operates in are responsible for providing pensions and retirement benefits to the Group's employees. A regular contribution linked to employees' salaries is made by the Group to the governments to fund the national pension plans. Payments under these pension schemes are charged as expenses as they fall due.

**C.1.25. Income tax**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using the tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

A deferred tax position is recognised in cases when temporary differences arise between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for: the initial recognition of goodwill arising from a business combination, the initial recognition of assets or liabilities that affect neither the accounting nor the taxable profit, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using the tax rates enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Recognised deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Group is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these issues is different from the amounts that were initially recorded, such differences will affect the income tax and deferred tax provisions in the period in which such determination is made.

**C.1.26. Net profit allocated to non-controlling interest**

Net profit allocated to non-controlling interest is that part of the net results of the Group attributable to the interest which is not owned, either directly or indirectly through subsidiaries, by the equity holders of the Parent Company.

**C.1.27. Segment reporting**

A segment is a distinguishable component of the Group that is engaged either in providing products or services (a business segment), or in providing products or services within a particular economic environment (a geographical segment), and is subject to risks and rewards that are different from other segments.

**C.2. Significant accounting policies applicable to insurance business**

Until 17 January 2008 the Group controlled CZIH Group, an insurance business comprising a significant part of the Group's activities. On 17 January 2008 the whole of CZIH Holdings Group and selected CEE investments from Generali were contributed, as an in-kind investment, to Generali PPF Holding B.V., and as of that date Generali PPF Holding B.V. became an associate of PPF Group (49%) and a subsidiary of Generali (51%).

The following chapters describe the most significant policies affecting the accounting treatment of the insurance business (the "Insurance Group").

**C.2.1. Discretionary participation features (DPF)**

A discretionary participation feature (DPF) represents a contractual right to receive, as a supplement to guaranteed benefits, additional benefits constituting a significant portion of the total contractual benefits, the amount or timing of which is at the discretion of the Insurance Group. As the amount of the bonus to be allocated to policyholders is irrevocably fixed at the reporting date, the amount is presented as a guaranteed liability in the financial statements.

**C.2.2. Present value of future profits**

On acquisition of a portfolio of long-term insurance contracts, the net present value of the shareholders' interest in the expected after-tax cash flows of the portfolio acquired is capitalised as an asset. This asset is referred to as the Present Value of Future Profits ("PVFP").

**C.2.3. Reinsurance assets**

Reinsurance assets comprise the actual or estimated amounts which, under contractual reinsurance arrangements, are recoverable from reinsurers in respect of technical provisions.

**C.2.4. Deferred acquisition costs**

Acquisition costs are costs that are incurred in connection with the acquisition of new insurance contracts and the renewal of existing contracts. Only certain ("deferrable")

acquisition costs are deferred, such as agents' commissions and other variable underwriting and policy issue costs.

In respect of non-life insurance, a portion of the related acquisition costs is deferred. Acquisition costs in respect of life insurance contracts and investment contracts with DPF are charged directly to the income statement as incurred.

### **C.2.5. Insurance liabilities**

#### *C.2.5.1. Provision for unearned premiums*

The provision for unearned premiums comprises that part of gross premiums written attributable to the following financial year or to subsequent financial years, calculated separately for each insurance contract. A provision for unearned premiums is created for both life insurance and non-life insurance.

#### *C.2.5.2. Life insurance provision*

The life insurance provision comprises the actuarially estimated value of the Insurance Group's liabilities under life insurance contracts. The provision remains unchanged unless a liability inadequacy arises. A liability adequacy test (LAT) is performed at each reporting date by the Insurance Group's actuaries using current estimates of the future cash flows under its insurance contracts.

#### *C.2.5.3. Provision for outstanding claims*

The provision for outstanding claims represents the total estimated cost of settling all claims arising from events which have occurred up to the end of the financial year, whether reported or not, less amounts already paid in respect of such claims. The provision includes claims reported by policyholders but not settled (RBNS) and claims incurred but not reported (IBNR).

#### *C.2.5.4. DPF liability for insurance contracts*

The DPF (Discretionary Participation Feature) liability represents the contractual liability to provide significant benefits in addition to the guaranteed benefits, which are based on the performance of a defined pool of assets, the profit or loss of the company or the achieved investment returns.

#### *C.2.5.5. Other insurance provisions*

Other insurance provisions contain all other insurance technical provisions not mentioned above, such as the provision for unexpired risks (also referred to as the "premium deficiency") in non-life insurance, the ageing provision in health insurance, the provision for contractual non-discretionary bonuses in non-life business and other similar provisions.

#### *C.2.5.6. Financial liabilities for investment contracts with DPF*

Financial liabilities for investment contracts with DPF represent liabilities to policyholders under contracts entered into by insurance companies or pension funds which include DPF but which are considered investment contracts because they do not lead to the transfer of significant insurance risk from the policyholder to the Insurance Group and do not therefore meet the definition of an insurance contract.

**C.2.6. Hedge accounting**

The Insurance Group introduced the hedge accounting method, thus accounting for the cash flow hedge on interest expense rates and exchange rates. The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in shareholder's equity. The ineffective portion is recognised in the income statement.

**C.2.7. Net assets attributable to unit-holders**

Net assets attributable to unit-holders represent third-party unit-holders' residual interests in the net assets of open-end mutual funds. Since the units may be sold back to the issuer in exchange for an amount of cash or other financial assets at any time, this amount represents a liability of the Insurance Group.

**C.2.8. Net insurance premium revenue**

Net insurance premium revenue includes gross premiums written from direct insurance business and assumed (inwards) reinsurance business, net of premiums ceded to reinsurers.

**C.2.9. Net insurance claims and benefits**

Insurance technical charges include claims (benefit) expenses, the change in technical provisions and rebates, and profit sharing. Claims expenses consist of benefits and surrenders, net of reinsurance. Benefits and claims comprise all payments made in respect of the financial year: annuities, surrenders, additions and releases of loss provisions to and from ceding insurance enterprises and reinsurers, and external and internal claims management costs.

**C.2.10. Investment contract benefits**

Investment contract benefits represent the changes in financial liabilities resulting from investment contracts. The change in financial liabilities from investment contracts with DPF includes the guaranteed benefits credited, the change in DPF liabilities from investment contracts, and the change in the liability resulting from the liability adequacy test of investment contracts with DPF.

**C.2.11. Acquisition costs**

Acquisition costs are costs arising from the conclusion of insurance or investment contracts and include direct costs, such as acquisition commissions, and indirect costs, such as advertising costs or administrative expenses.

In non-life insurance, acquisition costs that vary with and are directly related to the acquisition of new policies or the renewal of existing policies are deferred. For life insurance policies and investment contracts with DPF, acquisition costs are charged to the income statement as incurred.

**C.2.12. Reinsurance commissions and profit participations**

Reinsurance commissions and profit participations include commissions received or receivable from reinsurers and profit participations based on reinsurance contracts. Non-life reinsurance commissions are deferred in a manner consistent with the deferral of acquisition costs in non-life insurance.

**C.2.13. Non-uniform accounting policies of subsidiaries**

The Insurance Group has taken advantage of the exemption available under IFRS 4.25(c) to continue using non-uniform accounting policies for insurance contracts (and investment contracts with DPF) of subsidiaries. Accordingly, amounts received from policyholders under investment contracts with DPF issued by Czech pension fund subsidiaries continue to be recognised as deposits.

***C.3. Changes in accounting policies and accounting pronouncements adopted since 1 January 2011***

**C.3.1. Amendments and interpretations of IFRS adopted since 1 January 2011**

The following published amendments and interpretations to existing standards are mandatory and relevant for the Group's accounting periods and have been applied by the Group since 1 January 2011:

*IAS 24 Related Party Disclosures (effective from 1 January 2011)*

The revised standard provides a disclosure exemption in respect of related-party relationships that arise through common control by the State, unless indicators of influence exist between the entities. The revised IAS 24 also amends the definition of a related party to:

- exclude situations in which two entities are related because a person has significant influence over an entity and a close family member of that person has significant influence over another entity; and
- include other entities in which a significant investor of the reporting entity is a member of key management personnel.

**C.3.2. Accounting policies applicable to insurance business**

The Insurance Group changed Life Liability Adequacy Testing (LAT) estimates and methodology to comply with the requirements of Solvency II and IFRS 4 Phase II, expected to be issued in 2013. This accounting policy change resulted in a restatement of retained earnings by MEUR 11 in the PPF Group's consolidated accounts (i.e. 49% of the total change in the Insurance Group's accounts amounting to MEUR 23) and in the consolidated statement of changes in equity it is presented as the effect of a movement in the equity of associates.

***C.4. Standards, interpretations and amendments to published standards that are not yet effective and are relevant for the Group's financial statements***

A number of new Standards, amendments to Standards and Interpretations are not yet effective as of 31 December 2011, and have not been applied in preparing these financial

## ***PPF Group N.V.***

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective. The Group is in the process of analyzing the likely impact on its financial statements.

### *IFRS 9 Financial Instruments (effective from 1 January 2015)*

This new standard was published on 12 November 2009 as part of phase I of the IASB's comprehensive project to replace IAS 39. It deals with classification and measurement of financial assets. The requirements of this standard represent a significant change from the existing requirements in IAS 39 in respect of financial assets. The standard contains two primary measurement categories for financial assets: amortised cost and fair value. A financial asset would be measured at amortised cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and the asset's contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the existing IAS 39 categories of held to maturity, available for sale and loans and receivables. In October 2010 the IASB added to IFRS 9 the requirements for classification and measurement of financial liabilities while most of the requirements in IAS 39 were carried forward unchanged to IFRS 9. IFRS 9 has not yet been adopted by the EU.

### *Amendment to IFRS 7 Financial Instruments: Disclosures (effective from 1 July 2011)*

The amendments to IFRS 7 titled *Disclosures – Transfers of Financial Assets* increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

### *Amendment to IAS 1 Presentation of Financial Statements (effective from 1 July 2012)*

The amendments to IAS 1 titled *Presentation of Items of Other Comprehensive Income*:

- require that an entity present items of other comprehensive income that would be reclassified to profit or loss in the future should certain conditions be met separately from those that would never be reclassified to profit or loss;
- do not change the existing option to present profit or loss and other comprehensive income in two statements; and
- change the title of the statement of comprehensive income to the statement of profit or loss and other comprehensive income. However, an entity is still allowed to use other titles.

IFRS 10 Consolidated Financial Statements (effective from 1 January 2013)

In May 2011 the IASB issued three new standards as improvements to the accounting requirements for off balance sheet activities and joint arrangements. These standards have not yet been adopted by the EU.

IFRS 10 introduces a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investees.

An investor controls an investee when:

- it is exposed or has rights to variable returns from its involvement with that investee;
- it has the ability to affect those returns through its power over that investee; and
- there is a link between power and returns.

Control is reassessed as facts and circumstances change.

IFRS 10 supersedes *IAS 27 Consolidated and Separate Financial Statements* (as amended in 2008) and *SIC-12 Consolidation – Special Purpose Entities*.

IAS 27 Separate Financial Statements was issued concurrently with IFRS 10. IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications.

IFRS 11 Joint Arrangements (effective from 1 January 2013)

IFRS 11 focuses on the rights and obligations of joint arrangements, rather than the legal form (as is currently the case). It:

- distinguishes joint arrangements between joint operations and joint ventures; and
- always requires the equity method for jointly controlled entities that are now called joint ventures; they are stripped of the free choice of using the equity method or proportionate consolidation.

IFRS 11 supersedes *IAS 31* and *SIC-13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers*.

IFRS 12 Disclosure of Interests in Other Entities (effective from 1 January 2013)

IFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities, aiming to provide information to enable users to evaluate:

- the nature of, and risks associated with, an entity's interests in other entities; and
- the effects of those interests on the entity's financial position, financial performance and cash flows.

IAS 28 Investments in Associates and Joint Ventures (effective from 1 January 2013)

This amended standard supersedes *IAS 28 Investments in Associates* (2008). IAS 28 (2011) makes the following amendments:

- IFRS 5 applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and
- on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture or *vice versa*, the entity does not remeasure the retained interest.

IFRS 13 Fair Value Measurement (effective from 1 January 2013)

This new standard was issued in May 2011. It replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other IFRSs. It does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. IFRS 13 has not yet been adopted by the EU.

## **D. Risk exposures, risk management objectives and procedures**

This section provides details of the Group's exposure to risk and describes the methods used by management to control risk. The most important types of financial risk to which the Group is exposed are credit risk, liquidity risk, market risk and operational risk. Market risk includes currency risk, interest rate risk and equity price risk. In 2008 the Group lost control over all entities engaged in insurance business by signing the closing agreement related to the creation of Generali PPF Holding B.V. As a result, insurance risk is no longer relevant.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Home Credit subgroup has established an Asset Liability Committee (ALCO) and a Credit Risk Department, which are responsible for developing and monitoring risk management policies in their specified areas. A similar structure is used by PPF banka a.s. For the rest of the Group the Board has established a Group Asset Liability Committee (ALCO). However, due to the financial crisis, in the second half of 2008 this body was replaced by day-to-day joint management implemented by the Group's top management, the Board, and all the shareholders. This arrangement made it possible to respond immediately to rapid market changes and its flexibility affords the Group a competitive advantage. The arrangement remained in place in 2010 and 2011.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, set appropriate risk limits and controls, and monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and changes in the products and services offered. Through its training and management standards and procedures, the Group aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Management of risk arising from participation in foreign subsidiaries and from financial instruments is fundamental to the Company's business and is an essential element of its operations. Major risks related to participation in foreign subsidiaries include the risk of impairment due to adverse economic conditions, movements in foreign exchange rates, and liquidity risk given the strong growth in emerging markets. Those risks are managed by the Company by monitoring development in foreign markets, using a robust investment decision making process, and exercising prudence in liquidity management. The Company faces financial instrument risk in conjunction with credit exposures, movements in interest rates and foreign exchange rates.

All the facts mentioned in the following sections relate to PPF Group N.V. and all entities under its control. Risk management within the insurance holding structure, Generali PPF Holding B.V., uses rules and principles determined by Generali. The Group (PPF Group N.V.) regularly monitors and analyses the situation in that insurance holding structure as a minority shareholder exercising its significant influence through the corporate governance rules agreed with Generali.

Risk management policies at other significant associates are determined by the controlling shareholder(s) and/or other major shareholders. The Group (PPF Group N.V.) regularly monitors and analyses the situation at said associates as a minority shareholder exercising its significant influence through its existing representatives in the respective executive bodies.

### ***D.1. Derivative financial instruments***

The Group holds a variety of derivative financial instruments for trading and risk management purposes. This note describes the derivatives used by the Group. Further details of the Group's objectives and strategies in the use of derivatives are set out in the following sections. The nature of the derivative instruments outstanding at the reporting date is described in the following sections of this note.

Derivative financial instruments used by the Group include swaps, futures, forwards, options and other similar contracts whose value changes in response to changes in interest rates, foreign exchange rates, security prices and/or price indices. Derivatives are either standardized contracts transacted through regulated exchanges (referred to as exchange-traded products) or individually negotiated over-the-counter contracts (referred to as OTC products). The principal types of derivative instrument used by the Group are described below.

#### **D.1.1. Swaps**

Swaps are over-the-counter agreements between the Group and other parties to exchange future cash flows based upon agreed notional amounts. The swaps most commonly used by the Group are interest rate and cross-currency interest rate swaps. Under interest rate swaps, the Group agrees with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional amount. Cross-currency interest rate swaps require an exchange of interest payment flows and capital amounts in different currencies. The Group is subject to credit risk arising from default of the respective counterparties. Market risk arises from potentially unfavourable movements in interest rates relative to the rates set in the contract, or from movements in foreign exchange rates.

#### **D.1.2. Futures and forwards**

Forward contracts are commitments to either purchase or sell a designated financial instrument, currency, commodity or index at a specified future date for a specified price and may be settled in cash or another financial asset. Forward contracts result in credit exposure to the counterparty and exposure to market risk based on changes in market prices relative to the contracted amounts.

#### **D.1.3. Options**

Options are derivative financial instruments that give the buyer, in exchange for a premium payment, the right, but not the obligation, to either purchase from (call option) or sell to (put option) the writer a specified underlying instrument at a specified price on or before a specified date. The Group enters into interest rate options, foreign exchange options, equity and index options and credit failure options (swaps). Interest rate options, including caps and floors, may be used as hedges against a rise or fall in interest rates. They provide protection

against changes in interest rates of floating rate instruments above or below a specified level. Foreign currency options may also be used (commensurate with the type of option) to hedge against rising or falling currency rates. As a buyer of over-the-counter options, the Group is subject to market risk and credit risk since the counterparty is obliged to make payments under the terms of the contract if the Group exercises the option. As a writer of over-the-counter options, the Group is subject to market or credit risk, as it is obliged to make payments if the option is exercised by the counterparty.

#### **D.1.4. Other derivatives**

In connection with some significant acquisitions the Group negotiated various over-the-counter contracts. Those existing at the reporting date are recognised at fair value using external or internal valuations.

### **D.2. Credit risk**

Credit risk is the risk of financial loss occurring as a result of default by a borrower or counterparty on their obligation to the Group. The majority of the Group's exposure to credit risk arises in connection with the provision of consumer financing to private individual customers, which is the Group's principal business. For risk management purposes, the Group classifies the loans made to individual customers into several classes, the most significant of which are consumer loans, revolving loans, cash loans, car loans and mortgage loans. This core part of the Group's loan portfolio consists of a large number of loans with relatively low outstanding amounts. Other individual significant credit exposures to third parties are monitored by the Group's top management, Board of Directors and shareholders on a case-by-case basis. Monitoring and assessment is not carried out by individual exposures only, but also by country and sector concentration.

The Board of Directors has delegated responsibility for the management of credit risk to the Home Credit Group Credit Risk Department. This department is responsible for overseeing the Group's credit risk, including:

- formulation, in consultation with the business, of credit policies concerning credit assessment, underwriting policies, collection policies, and risk reporting by business unit and loan class;
- establishment of an authorisation structure for the approval and renewal of credit facilities. Authorisation limits are allocated to the management of the various business units, while large exposures and new types of exposures require Group approval. The Group uses one central loan administration system to facilitate loan underwriting;
- continuous monitoring of performance of the Group's individual credit exposures by country, product class and distribution channel;
- limiting of concentrations of credit exposures by country, product class and distribution channel;
- review of business units' compliance with agreed exposure limits;
- provision of advice, guidance and specialist skills to business units to promote best practice throughout the Group in the management of credit risk.

The Home Credit Group continuously monitors the performance of individual credit exposures at both individual business unit and Home Credit Group levels using a number of

criteria, including delinquency rates, default rates, and collection efficiency metrics. The Home Credit Group has an active fraud prevention and detection program. Credit risk developments are reported by the Home Credit Group Credit Risk Department to the Board of Directors on regular basis.

### **Credit underwriting process**

The following section describes processes used in the Home Credit Group as the most significant business segment within the Group. Other banking and financial entities of the Group apply credit underwriting processes on an individual basis, taking into consideration the specific circumstances and character of their business.

The credit underwriting process involves the verification of customer data, combined with complex scoring models that take into account both risk and profitability to determine whether an applicant is eligible for a product and, if so, at what price.

Information supplied by the applicant may be cross checked with information in the Group's customer database for the relevant country. Consumer loans are provided with minimum documentation from the customer. Applications for other products, in particular cash loans, require more supporting documentation and verification. If a retail employee or retailer fails to meet the standards set by the Group, the Group discontinues selling through the employee or retailer in question.

### Loan collection and fraud prevention

The Group utilises multi stage pre-collection and collection procedures to enhance collection of loans. The Group takes a pro-active approach to collection and applies a number of measures to pre-empt its accounts from entering a collection stage, such as expediting repayments once accounts are overdue.

### General loan collection

The Group's loan collection system follows standard steps and procedures, which can vary depending on country-specific requirements and the legal and operational tools available for collection.

### Pre-collection measures

Various forms of communication are used to remind customers how and when to pay, e.g. welcome letters (or calls), and SMS reminders are sent to customers a short time prior to the date of payment.

### Early collection

The early collection procedures vary depending on which specific collection segment a customer is assigned to based on exposure, customer account data and previous collection behaviour. These procedures are typically applied to payments which are five to 75 days overdue. The Group uses SMS messages, outbound calls, letters and interactive voice response tools to communicate with customers to remind them of, and procure, the overdue amounts.

### Administrative and personal collection

The Group sends to the customer written correspondence including a warning that the full amount of the loan could be declared immediately due and payable, if a loan reaches a higher

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stage of delinquency with outstanding payments typically more than 60 to 90 days overdue (the point in time at which a loan moves from early collection to administrative and personal collection can vary). Letters are then followed by a call explaining to the customer the consequences of not repaying the debt.

### Legal collection

Loans with outstanding repayments that have been overdue for between 270 and 360 days or more are referred to the Group's external legal counsel, who informs the customer through formal correspondence that the loan is closed and that legal action will commence against the customer.

All other banking institutions in the PPF Group (PPF banka and Nomos-Bank) have their own independent credit risk management procedures similar to Home Credit Group's.

Concentrations of credit risk arise where groups of counterparties have similar economic characteristics that would cause their ability to meet their contractual obligations to be similarly affected by changes in economic or other conditions.

The following tables show the economic and geographic concentration of credit risk:

*In millions of EUR, as at 31 December*

	2011	2011	2010	2010
<u>Economic concentration</u>				
Households/Individuals	4,360	50.03%	3,226	49.72%
Financial services	1,860	21.34%	1,650	25.42%
Public sector	465	5.34%	255	3.93%
Construction and real estate	85	0.97%	105	1.62%
Other	1,945	22.32%	1,254	19.31%
<b>Total</b>	<b>8,715</b>	<b>100.00%</b>	<b>6,490</b>	<b>100.00%</b>
<u>Geographic concentration</u>				
Russia	4,045	46.42%	2,667	41.09%
Czech Republic	2,488	28.55%	2,064	31.81%
Slovak Republic	389	4.46%	386	5.95%
Cyprus	349	4.00%	296	4.56%
Other EU countries	299	3.43%	129	1.98%
China	306	3.52%	124	1.92%
Netherlands	121	1.38%	98	1.50%
Other	717	8.24%	726	11.19%
<b>Total</b>	<b>8,715</b>	<b>100.00%</b>	<b>6,490</b>	<b>100.00%</b>
Thereof:				
Financial assets excluding equity securities	7,300	83.76%	5,397	83.16%
Commitments and contingent liabilities*	1,415	16.24%	1,093	16.84%

\* Excluding capital expenditure commitments

The amounts reflected in the tables represent the maximum accounting loss that would be recognised at the reporting date if the counterparts failed completely to meet their obligations and any collateral or security proved to be of no value. The amounts, therefore, greatly exceed the expected losses, which are included in the allowance for uncollectibility. The table comprises off-balance sheet items (refer to F.33.1) and financial assets except equity securities.

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### Exposure to sovereign debt of selected eurozone countries

During the year ended 31 December 2011 significant concerns emerged over sovereign credit risk in some eurozone countries. The Group managed its exposure to the affected eurozone markets very closely during the year, adjusting the relevant limits where necessary. As a result, the overall quality of the sovereign debt portfolio remains strong. The Group has exposures to Greece (MEUR 16), Italy (MEUR 202, refer to F.2.2) and Ireland (debt securities held for trading in the amount of MEUR 27).

The following table shows the Group's exposure to credit risk:

*In millions of EUR, as at 31 December*

	Loans and advances to customers and Other loans and receivables		Settlements with suppliers and Prepaid expenses	
	2011	2010	2011	2010
<b>Individually impaired</b>				
Gross amount	72	231	9	14
Allowance for impairment	(57)	(172)	(9)	(14)
<b>Carrying amount</b>	<b>15</b>	<b>59</b>	<b>-</b>	<b>-</b>
<b>Collectively impaired</b>				
Current	3,384	2,384	-	-
1-90 past due	307	239	-	-
91-365 past due	234	191	-	-
>365 past due	103	99	-	-
Gross amount	4,028	2,913	-	-
Allowance for impairment	(388)	(310)	-	-
<b>Carrying amount</b>	<b>3,640</b>	<b>2,603</b>	<b>-</b>	<b>-</b>
<b>Unimpaired</b>				
<b>Carrying amount</b>	<b>1,144</b>	<b>982</b>	<b>156</b>	<b>107</b>
<b>Total carrying amount</b>	<b>4,799</b>	<b>3,644</b>	<b>156</b>	<b>107</b>

The "Unimpaired" line for "Loans and advances to customers and Other loans and receivables" includes mainly receivables neither past due nor impaired and receivables past due but not impaired in an amount of MEUR 3 (2010: MEUR 2).

The Group holds collateral for loans and advances to non-banks in the form of mortgage interests over property, debt and/or equity securities and received guarantees. Collateral for loans and advances to banks is held mainly under reverse repos and as a part of securities borrowing activity. There are no overdue loans to banks.

All these transactions are conducted at arm's length.

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

The following table shows the fair value of collateral received in respect of loans and receivables:

*In millions of EUR, as at 31 December*

	Loans and advances to banks		Loans and advances to non-banks		Other loans and receivables	
	2011	2010	2011	2010	2011	2010
Against individually impaired	-	-	15	22	-	26
Property	-	-	13	13	-	-
Equity securities	-	-	-	-	-	26
Other	-	-	2	9	-	-
Against collectively impaired	-	-	305	332	-	-
Property	-	-	277	290	-	-
Deposits with banks	-	-	-	-	-	-
Other	-	-	28	42	-	-
Against neither past due nor impaired	359	489	454	370	143	3
Securities received under reverse repo operations	359	489	67	159	-	-
Property	-	-	129	60	-	-
Equity securities	-	-	-	-	143	3
Deposits with banks	-	-	31	62	-	-
Other	-	-	227	89	-	-
<b>Total collateral received</b>	<b>359</b>	<b>489</b>	<b>774</b>	<b>724</b>	<b>143</b>	<b>29</b>

The total value of property held as collateral is MEUR 1,022 (2010: MEUR 1,159; refer to F.33.3) and consists of the collateral stated above (2011: MEUR 1,276; 2010: MEUR 1,242) less securities received under reverse repos that were repledged or sold in an amount of MEUR 280 (2010: MEUR 123) plus collateral received for provided guarantees.

No collateral is held for settlement with suppliers and prepaid expenses.

### **D.3. Liquidity risk**

Liquidity risk arises in the general funding of the Group's activities and in the management of its positions. It includes the risk of being unable to fund assets using instruments with appropriate maturities and rates, the risk of being unable to liquidate an asset sufficiently quickly and in the appropriate amount, and the risk of being unable to meet obligations as they become due.

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. All liquidity policies and procedures as well as liquidity position projections are subject to review and approval by the ALCO.

The Group's Treasury Department collects information from business units and holding companies regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. A portfolio of short-term liquid assets is maintained to ensure sufficient liquidity. The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. The individual scenarios focus on liquidity available on specific markets and facilities, the nature of the related risks and the

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011*

magnitude of their impact on the Group's business, management tools available, and preventive actions.

The Group has access to a diverse financing base. Funds are raised using a broad range of instruments including deposits, bank loans, bond issues and securitisations. In January 2008 the Group gained a syndicated loan facility of MEUR 2,099 and in November 2009 the Group issued a 400 MEUR bond. Both of these developments significantly influenced the Group's liquidity position. As of 31 December 2011 the facility had been drawn in the full amount. This enhances financing flexibility, limits dependence on any one source of funds, and generally lowers the cost of funds. Management strives to maintain a balance between continuity of financing and flexibility through the use of liabilities with a range of maturities.

The following tables show exposure to liquidity risk:

*In millions of EUR, as at 31 December 2011*

	Less than 1 month	Between 1 and 3 months	Between 3 months and 1 year	Between 1 and 5 years	More than 5 years	Non- specified	Total
Cash and cash equivalents	721	-	-	-	-	-	721
Financial assets at fair value through profit or loss	35	9	28	144	203	116	535
Held for trading	35	9	28	144	203	10	429
Not held for trading	-	-	-	-	-	106	106
Financial assets available for sale	-	42	299	44	119	319	823
Loans and receivables due from banks and other fin institutions	972	8	54	13	146	38	1,231
Loans and receivables due from non-banks	522	580	1,551	1,264	176	-	4,093
Other loans and receivables	35	1	405	270	-	(5)*	706
Other assets	69	39	73	34	7	81	303
<b>Total financial assets</b>	<b>2,354</b>	<b>679</b>	<b>2,410</b>	<b>1,769</b>	<b>651</b>	<b>549</b>	<b>8,412</b>

\*Presentation of a negative share in SAZKA (refer to F.8)

*In millions of EUR, as at 31 December 2011*

	Less than 1 month	Between 1 and 3 months	Between 3 months and 1 year	Between 1 and 5 years	More than 5 years	Non- specified	Total
Due to non-banks	1,170	338	1,347	417	148	-	3,420
Due to banks and other financial institutions	146	357	441	2,655	99	-	3,698
Debt securities issued	34	69	417	1,034	-	-	1,554
Financial liabilities at fair value through profit or loss	8	11	38	218	68	8	351
Other liabilities	271	335	73	31	1	5	716
<b>Total financial liabilities</b>	<b>1,629</b>	<b>1,110</b>	<b>2,316</b>	<b>4,355</b>	<b>316</b>	<b>13</b>	<b>9,739</b>

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In millions of EUR, as at 31 December 2010

	Less than 1 month	Between 1 and 3 months	Between 3 months and 1 year	Between 1 and 5 years	More than 5 years	Non- specified	Total
Cash and cash equivalents	345	-	-	-	-	-	345
Financial assets at fair value through profit or loss	9	14	12	83	94	50	262
Held for trading	9	14	12	83	94	33	245
Not held for trading	-	-	-	-	-	17	17
Financial assets available for sale	20	20	167	83	-	545	835
Loans and receivables due from banks and other fin. institutions	817	78	34	12	48	26	1,015
Loans and receivables due from non-banks	456	540	1,230	725	114	-	3,065
Other loans and receivables	57	90	345	87	-	-	579
Other assets	30	55	52	21	1	72	231
<b>Total financial assets</b>	<b>1,734</b>	<b>797</b>	<b>1,840</b>	<b>1,011</b>	<b>257</b>	<b>693</b>	<b>6,332</b>

In millions of EUR, as at 31 December 2010

	Less than 1 month	Between 1 and 3 months	Between 3 months and 1 year	Between 1 and 5 years	More than 5 years	Non- specified	Total
Due to non-banks	1,278	225	528	32	-	-	2,063
Due to banks and other financial institutions	204	207	461	2,119	178	-	3,169
Debt securities issued	79	11	609	827	-	-	1,526
Financial liabilities at fair value through profit or loss	130	18	2	9	1	3	163
Other liabilities	323	353	112	33	-	10	831
<b>Total financial liabilities</b>	<b>2,014</b>	<b>814</b>	<b>1,712</b>	<b>3,020</b>	<b>179</b>	<b>13</b>	<b>7,752</b>

The Calyon Facility is drawn in 1-, 3-, and 6-month tranches; however, the facility is available until January 2015. Therefore, the amounts drawn as at 31 December 2011 and 31 December 2010 are included in the interval “Between 1 and 5 years” (on the line “Due to banks and other financial institutions”).

### D.4. Market risk

Market risk is the risk that changes in market rates, such as interest rates, foreign exchange rates, and prices of equity securities will affect the Group’s income or the value of its holdings of financial instruments. The objective of market risk management is to manage market risk exposure and keep it within acceptable limits.

The bulk of the Group’s exposure to market risk arises in connection with the use of liabilities denominated in foreign currencies to finance the Group’s operations, and to the extent the term structure of interest-bearing assets differs from that of liabilities. The Group manages its use of trading instruments in response to changing market conditions. Exposure to market risk is formally managed by buying or selling instruments or entering into offsetting positions subject to risk limits or frameworks set by senior management.

#### **D.4.1. Interest rate risk**

The Group's operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets (including investments) and interest-bearing liabilities mature or reprice at different times or in differing amounts. In the case of floating-rate assets and liabilities the Group is also exposed to interest rate cash-flow risk, which varies depending on the different repricing characteristics of the various floating-rate instruments.

Interest rate risk is managed principally by monitoring interest rate gaps and by having pre-approved limits for repricing bands. The ALCO is the monitoring body for compliance with these limits. Interest rate derivatives (refer to F.2.1) are one of the tools the Group uses to manage this position.

Interest rate derivatives are primarily used to bridge the repricing mismatch between assets and liabilities. In addition, the Group enters into interest rate swaps to fix the interest rates on its floating-rate debts at a certain level.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring of the sensitivity of the Group's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered include a 100-basis-point parallel fall or rise in all yield curves worldwide. In such a case, the net interest income for the year ended 31 December 2011 would be approximately MEUR 36 higher/lower (2010: MEUR 28).

The tables below summarize the interest rate sensitivity of the Group's financial assets and liabilities at the reporting date. The carrying amounts of interest-rate-sensitive assets and liabilities and the notional amounts of swaps and other derivative financial instruments are presented in the periods in which they mature or in which the interest rates will next be fixed. To reflect anticipated prepayments, certain asset and liability categories are included in the table based on estimated rather than contractual maturity dates. Items are allocated to time bands by reference to the earlier of the next contractual interest rate repricing date and the expected maturity date.

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

The following tables present an analysis of the interest rate gap position:

*In millions of EUR, as at 31 December 2011*

	Effective interest rate	Less than 3 months	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Non-specified	Total
Cash and cash equivalents	1.3%	721	-	-	-	-	-	721
Financial assets at fair value through profit or loss	4.2%	24	17	-	292	32	170	535
Held for trading	4.2%	24	17	-	292	32	64	429
Not held for trading	-	-	-	-	-	-	106	106
Financial assets available for sale	6.4%	42	299	11	33	119	319	823
Loans and receivables due from banks and other financial institutions	2.7%	990	48	-	13	145	35	1,231
Loans and receivables due from non-banks	31.6%	1,253	1,546	632	545	117	-	4,093
Other loans and receivables	3.7%	37	406	-	268	-	(5)*	706
Other assets	-	108	72	28	10	3	82	303
<b>Total financial assets</b>		<b>3,175</b>	<b>2,388</b>	<b>671</b>	<b>1,161</b>	<b>416</b>	<b>601</b>	<b>8,412</b>

\*Presentation of a negative share in SAZKA (refer to F.8)

*In millions of EUR, as at 31 December 2011*

	Effective interest rate	Less than 3 months	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Non-specified	Total
Due to non-banks	5.5%	1,508	1,347	414	3	148	-	3,420
Due to banks and other financial institutions	4.7%	2,828	493	331	46	-	-	3,698
Debt securities issued	7.2%	103	424	189	838	-	-	1,554
Financial liabilities at fair value through profit or loss	2.1%	1	30	-	235	14	71	351
Other liabilities	-	606	74	15	16	1	4	716
<b>Total financial liabilities</b>		<b>5,046</b>	<b>2,368</b>	<b>949</b>	<b>1,138</b>	<b>163</b>	<b>75</b>	<b>9,739</b>
<b>Effect of interest rate derivatives</b>		<b>24</b>	<b>-</b>	<b>(24)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

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Notes to the consolidated financial statements for the year ended 31 December 2011

In millions of EUR, as at 31 December 2010

	Effective interest rate	Less than 3 months	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Non-specified	Total
Cash and cash equivalents	0.7%	345	-	-	-	-	-	345
Financial assets at fair value through profit or loss	5.2%	-	7	3	80	94	78	262
Held for trading	5.2%	-	7	3	80	94	61	245
Not held for trading	-	-	-	-	-	-	17	17
Financial assets available for sale	6.0%	52	186	3	49	-	545	835
Loans and receivables due from banks and other financial institutions	1.6%	923	26	-	12	49	5	1,015
Loans and receivables due from non-banks	33.2%	1,053	1,242	397	281	92	-	3,065
Other loans and receivables	6.1%	147	341	76	15	-	-	579
Other assets	-	79	52	7	14	1	78	231
<b>Total financial assets</b>		<b>2,599</b>	<b>1,854</b>	<b>486</b>	<b>451</b>	<b>236</b>	<b>706</b>	<b>6,332</b>

In millions of EUR, as at 31 December 2010

	Effective interest rate	Less than 3 months	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Non-specified	Total
Due to non-banks	2.9%	1,503	528	32	-	-	-	2,063
Due to banks and other financial institutions	4.0%	2,352	449	59	308	1	-	3,169
Debt securities issued	8.1%	90	609	340	487	-	-	1,526
Financial liabilities at fair value through profit or loss	2.4%	123	-	-	-	-	40	163
Other liabilities	0.2%	655	111	29	5	-	31	831
<b>Total financial liabilities</b>		<b>4,723</b>	<b>1,697</b>	<b>460</b>	<b>800</b>	<b>1</b>	<b>71</b>	<b>7,752</b>

### D.4.2. Equity price risk

Equity price risk is the risk that equity prices will fluctuate, affecting the fair value of equity investments and other instruments that derive their value from a particular equity investment or index of equity prices.

The Group manages its use of equity investments in response to changing market conditions and limits the risk by maintaining a diversified portfolio.

### D.4.3. Currency risk

The Group is exposed to currency risk through transactions in foreign currencies and through its assets and liabilities denominated in foreign currencies. Foreign currency risk arises when the actual or forecast assets denominated in a given foreign currency are either greater or less than the liabilities denominated in that currency.

The Group's main foreign exposures are to European and Asian countries in which the Group operates. Its exposures are measured mainly in US Dollars, Russian Roubles, Czech Korunas and Chinese Yuan. As the functional currency in which the Group presents its consolidated

## PPF Group N.V.

### Notes to the consolidated financial statements for the year ended 31 December 2011

financial statements is the Euro, movements in the exchange rates between these currencies and the Euro affect the Group's financial statements.

In 2011 the Belarusian Ruble (BYR) was identified as a currency of a hyperinflationary economy. Since the Group has relatively limited exposure in BYR, the risk related to that currency's depreciation is considered not to be significant from the Group's perspective.

Net investments in foreign operations are not hedged. The Group's transactional exposures give rise to foreign currency gains and losses that are recognised in the income statement. These exposures comprise the monetary assets and monetary liabilities of the Group companies that are not denominated in the functional currency of the respective Group company. In respect of monetary assets and liabilities in foreign currencies, the Group ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate, or through short-term FX trades. The Group also has investments in foreign operations whose net assets are exposed to foreign currency translation risk.

The following tables show the composition of financial assets and liabilities with respect to the main currencies (but do not contain non-financial assets such as fixed assets and investments in associates):

*In millions of EUR, as at 31 December 2011*

	EUR	USD	CZK	RUB	CNY	Other	Total
Cash and cash equivalents	60	99	101	380	29	52	721
Financial assets at fair value through profit or loss	180	41	279	15	-	20	535
Financial assets available for sale	293	20	236	264	-	10	823
Loans and receivables due from banks and other fin. institutions	341	246	445	163	10	26	1,231
Loans and receivables due from non-banks	308	110	711	2,666	154	144	4,093
Other loans and receivables	344	295	64	3	-	-	706
Other assets	118	6	30	143	3	3	303
<b>Total financial assets</b>	<b>1,644</b>	<b>817</b>	<b>1,866</b>	<b>3,634</b>	<b>196</b>	<b>255</b>	<b>8,412</b>

*In millions of EUR, as at 31 December 2011*

	EUR	USD	CZK	RUB	CNY	Other	Total
Due to non-banks	359	153	1,125	1,762	-	21	3,420
Due to banks and other financial institutions	2,339	442	119	630	67	101	3,698
Debt securities issued	420	381	251	502	-	-	1,554
Financial liabilities at fair value through profit or loss	15	-	334	2	-	-	351
Other liabilities	(54)*	254	(130)*	605	20	21	716
<b>Total financial liabilities</b>	<b>3,079</b>	<b>1,230</b>	<b>1,699</b>	<b>3,501</b>	<b>87</b>	<b>143</b>	<b>9,739</b>

\*Negative amounts represent settlement accounts in PPF banka containing various currencies that are deemed an overall liability.

<b>Effect of foreign currency derivatives</b>	<b>176</b>	<b>32</b>	<b>84</b>	<b>(336)</b>	<b>-</b>	<b>40</b>	<b>(4)</b>
<b>Net foreign currency position</b>	<b>(1,259)</b>	<b>(381)</b>	<b>251</b>	<b>(203)</b>	<b>109</b>	<b>152</b>	<b>(1,331)</b>

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*In millions of EUR, as at 31 December 2010*

	EUR	USD	CZK	RUB	CNY	Other	Total
Cash and cash equivalents	43	60	36	168	19	19	345
Financial assets at fair value through profit or loss	73	17	143	26	-	3	262
Financial assets available for sale	505	-	187	143	-	-	835
Loans and receivables due from banks and other fin. institutions	102	281	559	45	-	28	1,015
Loans and receivables due from non-banks	208	293	621	1,768	53	122	3,065
Other loans and receivables	458	31	5	85	-	-	579
Other assets	99	3	28	92	5	4	231
<b>Total financial assets</b>	<b>1,488</b>	<b>685</b>	<b>1,579</b>	<b>2,327</b>	<b>77</b>	<b>176</b>	<b>6,332</b>

*In millions of EUR, as at 31 December 2010*

	EUR	USD	CZK	RUB	CNY	Other	Total
Due to non-banks	249	195	1,038	573	-	8	2,063
Due to banks and other financial institutions	1,976	289	310	517	18	59	3,169
Debt securities issued	426	410	289	401	-	-	1,526
Financial liabilities at fair value through profit or loss	3	-	157	2	-	1	163
Other liabilities	45	48	64	656	14	4	831
<b>Total financial liabilities</b>	<b>2,699</b>	<b>942</b>	<b>1,858</b>	<b>2,149</b>	<b>32</b>	<b>72</b>	<b>7,752</b>

<b>Effect of foreign currency derivatives</b>	<b>191</b>	<b>(15)</b>	<b>96</b>	<b>(233)</b>	<b>-</b>	<b>(39)</b>	<b>-</b>
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<b>Net foreign currency position</b>	<b>(1,020)</b>	<b>(272)</b>	<b>(183)</b>	<b>(55)</b>	<b>45</b>	<b>65</b>	<b>(1,420)</b>
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The following tables present an analysis of the sensitivity of the Group's equity to changes in currency exchange rates based on positions existing as at 31 December 2011 and 2010 and a simplified scenario of a 5% change in USD, CZK, RUB and CNY to EUR exchange rates:

*In millions of EUR, as at 31 December 2011*

	USD	CZK	RUB	CNY
Effect of 5% currency depreciation against EUR	(19)	(40)	(76)	(6)
Effect of 5% currency appreciation against EUR	19	40	76	6

*In millions of EUR, as at 31 December 2010*

	USD	CZK	RUB	CNY
Effect of 5% currency depreciation against EUR	(18)	(31)	(80)	(3)
Effect of 5% currency appreciation against EUR	18	31	80	3

### D.4.4. Hedging

The Group uses derivative financial instruments to manage the potential earnings impact of interest rate and foreign currency movements. Several types of derivative financial instruments are used for this purpose, including interest rate swaps and currency swaps, options, forward contracts and other derivatives. The purpose of the Group's hedging activities is to protect the Group from the risk that the net cash inflows will be adversely affected by changes in interest or exchange rates, credit ratings or market prices. The Group enters into transactions to ensure that it is economically hedged in accordance with its asset-liability risk management policies.

Interest rate hedging derivatives are designated as economic hedges of benchmark interest rates for specified assets or groups of similar assets as well as liabilities or groups of similar liabilities, or anticipated transactions. The Group's risk management activities concentrate on economic hedging of the Group's net exposure based on its asset and liability positions. Therefore the Group monitors its interest rate risk exposures by reviewing the net asset or liability gaps within the relevant repricing bands.

When the Group economically hedges a portfolio of loans or liabilities in respect of the interest rate risk, it classifies the loans in question into homogenous groups, each with specific maturities.

The Group manages its use of hedging derivatives in response to changing market conditions as well as to changes in the characteristics and mix of the related assets, liabilities and firm commitments.

### ***D.5. Operational risk***

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risk, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risk arises from all of the Group's operations and is faced by all business entities.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for developing and implementing controls to address operational risk is borne by the Group's senior management. In order to support this function, operational risk management standards have been developed to ensure:

- appropriate segregation of duties, including the independent authorisation of transactions;
- reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- proper documentation of controls and procedures;
- periodic assessment of operational risks faced, and adequate controls and procedures to address the risks identified;
- reporting of operational losses and proposal of remedial action;
- development of contingency plans;
- training and professional development;
- compliance with ethical and business standards;
- mitigation of risk, including the use of insurance where effective.

Compliance with Group standards is supported by a programme of periodic reviews undertaken by internal audit. The individual subsidiaries (especially Home Credit and the "other banking" segment) each have their own local internal audit teams which also cooperate with the Group's internal audit department. The results of internal audit reviews are discussed

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

with the management of the business unit to which they relate, with summaries submitted to senior management of the Group.

### **D.6. Fair value of financial assets and liabilities**

The Group has performed a fair-value assessment of its financial instruments, as required by IFRS 7, to determine whether it is practicable within the constraints of timeliness and cost to determine their fair values with sufficient reliability.

The fair values of the following financial instruments differ from their carrying amounts shown in the statement of financial position, either in 2011 or in 2010:

*In millions of EUR, as at 31 December*

	2011 Carrying amount	2011 Fair value	2010 Carrying amount	2010 Fair value
Due to banks and other financial institutions	(3,698)	(3,698)	(3,169)	(3,152)
Debt securities issued	(1,554)	(1,522)	(1,526)	(1,545)

The Group's fair-value estimates for its other financial assets and liabilities are not materially different from their carrying values.

The following table presents an analysis of financial instruments recorded at fair value, broken down by how the fair value calculation is accomplished: i.e., based on quoted market prices (Level 1), calculated using valuation techniques where all the model inputs are observable in the market (Level 2), or calculated using valuation techniques where significant model inputs are not observable in the market (Level 3):

*In millions of EUR, as at 31 December 2011*

	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss	334	170	31	535
Financial assets available-for-sale	730	2	91	823
Financial liabilities at fair value through profit or loss	(280)	(63)	(8)	(351)
<b>Total</b>	<b>784</b>	<b>109</b>	<b>114</b>	<b>1,007</b>

*In millions of EUR, as at 31 December 2010*

	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss	166	66	30	262
Financial assets available-for-sale	724	35	76	835
Financial liabilities at fair value through profit or loss	(123)	(37)	(3)	(163)
<b>Total</b>	<b>767</b>	<b>64</b>	<b>103</b>	<b>934</b>

There were no transfers of financial statements between the three valuation categories.

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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The following table shows the reconciliation of movements in Level 3:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance at 1 January	103	126
Net (losses)/gains recorded in profit or loss (included in "Net gain/(loss) on financial assets")	(5)	17
Net gains recorded in other comprehensive income	(11)	10
Purchases of financial assets	59	41
Issues of financial liabilities	(3)	(3)
Settlements	(29)	(88)
Balance at 31 December	114	103

The financial assets at fair value through profit or loss presented in Level 3 above include positive fair values of currency derivatives in BYR of MEUR 21 (2010: MEUR 0), other derivatives of MEUR 10 (2010: MEUR 11), and equity securities of MEUR 20 (in 2010 only). The fair value of the derivative instruments is sensitive to changes in the BYR/EUR foreign currency exchange rate and to changes in interest rates. The effect of a +/-1% change in the BYR/EUR rate on the fair value is below MEUR 1.

The financial assets available-for-sale presented in Level 3 consist of debt securities of MEUR 25 (2010: MEUR 26) and equity securities of MEUR 60 (2010: MEUR 50). The fair value of debt securities is sensitive to market interest rates. The fair value of equity securities is sensitive to economic developments in the countries in which the companies in question operate; i.e. Russia, Kazakhstan, India and Slovakia.

### **D.7. Capital management**

In a Czech Ministry of Finance decision of March 2006, the Group was defined as a financial conglomerate. As such, since 30 September 2006 the Group has been required to comply with the supplementary prudential rules specified by the Act on Financial Conglomerates. As at 31 December 2011, the Group reported supplementary capital adequacy totalling MEUR 341 of capital surplus (MEUR 353 as at 31 December 2010). The Group's capital adequacy is calculated as regulatory capital eligible according to prudential rules totalling MEUR 1,554 as at 31 December 2011 (MEUR 1,381 as at 31 December 2010) minus the solvency requirement of MEUR 1,213 as at 31 December 2011 (MEUR 1,028 as at 31 December 2010).

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Since the actual regulatory capital base is 128% of the capital requirements, this objective is met. The impact of the level of capital on shareholders' return is also taken into account and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

Some of the Group's subsidiaries operating in the banking and consumer finance sectors maintain capital adequacy in compliance with local regulatory requirements which require the respective entities to maintain the ratio of total capital to total risk-weighted assets at or above certain minimum level. The ratios are calculated based on financial statements prepared in accordance with local accounting standards. Also, some of the subsidiaries are subject to capital adequacy requirements set out by the BIS in connection with commitments arising

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

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from funding operations. The Group's policy in this respect is to support the subsidiaries with capital as necessary in order to maintain the subsidiaries' full compliance with the relevant requirements.

The Group and its individually regulated operations complied with all externally imposed capital requirements throughout the reporting period.

## **E. Segment reporting**

In accordance with IFRS 8 the Group recognizes reportable segments that are defined in both geographical and sector terms. The Chief Operating Decision Maker is the Board of Directors and the shareholders. In the case of the Home Credit Group, information is provided to the CODM as a whole and separately for individual countries; other banking operations, retail and real estate are not differentiated by region. Business results of the associates and joint ventures are reported and reviewed separately. The associate Nomos-Bank is considered part of the Group's banking operations and included in the "other banking" segment.

The Home Credit consumer finance and real estate businesses are described in more detail in separate sections.

The retail business consists of Eldorado, Russia's largest electronics and domestic appliances retailer, acquired in 2009, as well as Retail Value Stores, a.s., which operates supermarkets in the Slovak Republic and was acquired in July 2010 and sold in December 2011.

The insurance business reflects the Group's share in Generali PPF Holding B.V., which operates in the CEE region.

The "other banking" segment comprises the operations of PPF banka a.s., PPF B1 B.V., PPF B2 B.V. and Nomos-Bank.

The agriculture segment represent Russian agriculture group RAV Agro-Pro, acquired in the second half of 2011. The profit and loss information presented covers only the six-month period following the acquisition (refer to C.1.6 and C.1.21 for special accounting policies related to this type of business).

The "other" segment includes investments in associates and joint ventures related to Polymetal, EP Holding and SAZKA.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Inter-segment pricing is determined on an arm's length basis.

Total segment revenue contains interest income, fee and commission income, rental income, sales of goods, other retail income and agriculture income.

Segment assets and liabilities include all assets and liabilities attributable to segments excluding income tax due and deferred.

Significant non-cash expenses are comprised mainly of impairment losses on financial and non-financial assets.

Eliminations represent intercompany balances among individual reporting segments.

In 2011 the Group amended and extended the presentation of segment information. Home Credit and the real estate businesses are presented as a single segment and, additionally, included in a separate break-down reflecting the geographical split of these segments. The comparative figures were amended accordingly.

The following table shows the main items from the financial statements broken down according to reportable segments for 2011 and 2010:

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*In millions of EUR*

2011	Home Credit	Real Estate	Retail	Insurance	Other banking	Agriculture	Other	Eliminations	Consolidated 2011
Revenue from external customers	1,267	30	2,102	-	198	24	38	-	3,659
Inter-segment revenue	1	11	9	-	8	-	14	(43)	-
<b>Total revenue from continuing operations</b>	<b>1,268</b>	<b>41</b>	<b>2,111</b>	<b>-</b>	<b>206</b>	<b>24</b>	<b>52</b>	<b>(43)</b>	<b>3,659</b>
Segment share of earnings of associates	-	8	-	136	44	-	62	-	250
<b>Net profit from continuing operations</b>	<b>237</b>	<b>41</b>	<b>76</b>	<b>136</b>	<b>54</b>	<b>(11)</b>	<b>(303)</b>	<b>-</b>	<b>230</b>
Segment result from discontinued operations	(9)	-	-	-	-	-	-	-	(9)
<b>Net profit for the year</b>									<b>221</b>
Capital expenditure	(72)	-	(45)	-	(38)	(1)	(1)	-	(157)
Depreciation and amortization	(37)	(3)	(21)	-	(2)	-	(2)	-	(65)
Other significant non-cash expenses	(190)	(5)	22	-	(55)	(12)	(288)	-	(528)
Segment assets	4,635	707	1,044	-	2,708	64	1,863	(904)	10,117
Investments in associates	-	34	-	2,566	582	-	1,006	-	4,188
Unallocated assets	-	-	-	-	-	-	-	-	52
<b>Total assets</b>									<b>14,357</b>
Segment liabilities	3,639	388	880	-	2,492	56	3,189	(875)	9,769
Unallocated liabilities	-	-	-	-	-	-	-	-	96
<b>Total liabilities</b>									<b>9,865</b>
<b>Segment equity</b>	<b>1,010</b>	<b>321</b>	<b>141</b>	<b>2,566</b>	<b>794</b>	<b>6</b>	<b>(317)</b>	<b>(29)</b>	<b>4,492</b>

*In millions of EUR*

2010	Home Credit	Real Estate	Retail	Insurance	Other banking	Agriculture	Other	Eliminations	Consolidated 2010
Revenue from external customers	1,010	40	2,105	-	162	-	60	-	3,377
Inter-segment revenue	12	10	8	-	4	-	15	(49)	-
<b>Total revenue from continuing operations</b>	<b>1,022</b>	<b>50</b>	<b>2,113</b>	<b>-</b>	<b>166</b>	<b>-</b>	<b>75</b>	<b>(49)</b>	<b>3,377</b>
Segment share of earnings of associates	-	(2)	-	114	64	-	182	-	358
<b>Net profit from continuing operations</b>	<b>223</b>	<b>(56)</b>	<b>(39)</b>	<b>114</b>	<b>86</b>	<b>-</b>	<b>39</b>	<b>(30)</b>	<b>337</b>
Segment result from discontinued operations	(10)	-	-	-	-	-	-	-	(10)
<b>Net profit for the year</b>									<b>327</b>
Capital expenditure	(26)	(1)	(28)	-	(10)	-	(8)	-	(73)
Depreciation and amortization	(39)	(3)	(21)	-	(1)	-	(2)	-	(66)
Other significant non-cash expenses	(115)	(24)	(82)	-	(50)	-	(20)	-	(291)
Segment assets	3,262	576	1,063	-	2,165	-	1,467	(485)	8,048
Investments in associates	-	40	-	2,683	539	-	1,016	-	4,278
Unallocated assets	-	-	-	-	-	-	-	-	57
<b>Total assets</b>									<b>12,383</b>
Segment liabilities	2,227	353	991	-	1,987	-	2,746	(457)	7,847
Unallocated liabilities	-	-	-	-	-	-	-	-	82
<b>Total liabilities</b>									<b>7,929</b>
<b>Segment equity</b>	<b>1,049</b>	<b>238</b>	<b>63</b>	<b>2,683</b>	<b>711</b>	<b>-</b>	<b>(262)</b>	<b>(28)</b>	<b>4,454</b>

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### E.1. Home Credit business

The Home Credit consumer finance business is divided into segments based on geographical regions corresponding to the geographical location of customers. The Group operates in seven principal geographical areas: the Czech Republic, the Slovak Republic, the Russian Federation, Ukraine (until the sale of Home Credit Bank, which was completed on 31 January 2011), the Republic of Belarus, China, Vietnam and India (the latter is a start-up launched in the second half of 2011).

The following table supplements the information presented for the Home Credit business in the previous table. Eliminations represent intercompany balances among individual reporting segments within Home Credit. Revenue from customers includes revenue realised with other core segments presented in the table above.

In millions of EUR

2011	Russian Federation	Czech Republic	Slovak Republic	Belarus	Ukraine	China	Vietnam/India	Other	Unallocated	Eliminations	Consolidated 2011
Revenue from customers	1,036	30	47	25	-	58	62	-	10	-	1,268
Inter-segment revenue	1	-	-	-	-	-	-	-	3	(4)	-
<b>Total revenue</b>	<b>1,037</b>	<b>30</b>	<b>47</b>	<b>25</b>	<b>-</b>	<b>58</b>	<b>62</b>	<b>-</b>	<b>13</b>	<b>(4)</b>	<b>1,268</b>
Net interest income from external customers	634	17	35	18	-	42	43	-	(7)	-	782
Inter-segment net interest income	1	(1)	(2)	(1)	-	-	-	-	3	-	-
<b>Total net interest income</b>	<b>635</b>	<b>16</b>	<b>33</b>	<b>17</b>	<b>-</b>	<b>42</b>	<b>43</b>	<b>-</b>	<b>(4)</b>	<b>-</b>	<b>782</b>
Income tax expense	(70)	(5)	(2)	(2)	-	-	(2)	-	(17)	-	(98)
<b>Net profit from continuing operations</b>	<b>262</b>	<b>18</b>	<b>6</b>	<b>(8)</b>	<b>-</b>	<b>(8)</b>	<b>6</b>	<b>(22)</b>	<b>(14)</b>	<b>(3)</b>	<b>237</b>
Segment result from discontinued operations	-	-	-	-	(9)	-	-	-	-	-	(9)
Capital expenditure	(49)	(1)	(1)	(1)	-	(6)	(1)	-	(13)	-	(72)
Depreciation and amortization	(18)	(1)	-	(1)	-	(3)	(1)	-	(13)	-	(37)
Other significant non-cash expenses	(151)	(5)	(11)	-	-	(4)	(19)	-	-	-	(190)
Segment assets	3,718	169	183	74	-	233	136	8	168	(54)	4,635
Segment liabilities	2,996	69	149	52	-	90	107	-	225	(49)	3,639
<b>Segment equity</b>	<b>731</b>	<b>95</b>	<b>42</b>	<b>22</b>	<b>-</b>	<b>143</b>	<b>31</b>	<b>8</b>	<b>(57)</b>	<b>(5)</b>	<b>1,010</b>

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In millions of EUR

2010	Russian Federation	Czech Republic	Slovak Republic	Belarus	Ukraine	China	Vietnam/India	Other	Unallocated	Eliminations	Consolidated 2010
Revenue from customers	866	29	45	26	-	22	26	-	8	-	1,022
Inter-segment revenue	3	1	-	-	-	-	-	-	4	(8)	-
<b>Total revenue</b>	<b>869</b>	<b>30</b>	<b>45</b>	<b>26</b>	<b>-</b>	<b>22</b>	<b>26</b>	<b>-</b>	<b>12</b>	<b>(8)</b>	<b>1,022</b>
Net interest income from external customers	521	17	34	22	-	17	21	-	(4)	-	628
Inter-segment net interest income	3	-	(2)	(1)	-	-	-	-	1	(1)	-
<b>Total net interest income</b>	<b>524</b>	<b>17</b>	<b>32</b>	<b>21</b>	<b>-</b>	<b>17</b>	<b>21</b>	<b>-</b>	<b>(3)</b>	<b>(1)</b>	<b>628</b>
Income tax expense	(61)	(7)	(2)	(3)	-	-	(2)	-	(5)	-	(80)
<b>Net profit from continuing operations</b>	<b>233</b>	<b>18</b>	<b>6</b>	<b>9</b>	<b>-</b>	<b>(25)</b>	<b>6</b>	<b>(1)</b>	<b>(18)</b>	<b>(5)</b>	<b>223</b>
Segment result from discontinued operations	-	-	-	-	(10)	-	-	-	-	-	(10)
Capital expenditure	(9)	(1)	-	(2)	-	(8)	(1)	-	(5)	-	(26)
Depreciation and amortization	(18)	(1)	-	(1)	-	(3)	(1)	(1)	(14)	-	(39)
Other significant non-cash expenses	(88)	(6)	(14)	(1)	-	(2)	(4)	-	-	-	(115)
Segment assets	2,468	149	168	83	108	155	79	31	110	(89)	3,262
Segment liabilities	1,668	67	142	52	88	31	55	-	212	(88)	2,227
<b>Segment equity</b>	<b>809</b>	<b>80</b>	<b>35</b>	<b>30</b>	<b>20</b>	<b>124</b>	<b>24</b>	<b>31</b>	<b>(103)</b>	<b>(1)</b>	<b>1,049</b>

**E.2. Real estate business**

The real estate segment is comprised of investment property projects located in the Czech Republic, the Slovak Republic, the Russian Federation, Ukraine, Romania and India. It encompasses completed projects used for rental income, projects under development, and unused land plots for future development or sale. This segment also contains a construction business represented by a 50% share in PSJ a.s. (a joint venture) which is included in the “Czech Republic” column. PSJ a.s. is domiciled in the Czech Republic, but it also operates in other countries such as the Russian Federation and the Slovak Republic.

The following table supplements the information presented for the real estate business in the previous table. Eliminations represent intercompany balances among the individual reporting segments within real estate. Revenue from customers includes revenue realised with other core segments presented in the table above.

*In millions of EUR*

2011	Czech Republic	Russian Federation	Other	Unallocated	Eliminations	Consolidated 2011
Revenue from customers	32	4	2	3	-	41
Inter-segment revenue	-	-	-	3	(3)	-
<b>Total revenue</b>	<b>32</b>	<b>4</b>	<b>2</b>	<b>6</b>	<b>(3)</b>	<b>41</b>
Rental and related income	31	4	-	-	-	35
<b>Net valuation gains/losses</b>	<b>(22)</b>	<b>65</b>	<b>(14)</b>	<b>-</b>	<b>-</b>	<b>29</b>
Segment share of earnings of associates	2	2	(1)	5	-	8
Income tax expense	-	(7)	-	-	-	(7)
<b>Segment result</b>	<b>(24)</b>	<b>92</b>	<b>(9)</b>	<b>(18)</b>	<b>-</b>	<b>41</b>
Capital expenditure	-	-	-	-	-	-
Depreciation and amortization	(3)	-	-	-	-	(3)
Other significant non-cash expenses	2	-	-	(7)	-	(5)
Segment assets	179	442	38	191	(143)	707
Investments in associates	27	13	(11)	5	-	34
Segment liabilities	121	269	23	117	(142)	388
<b>Segment equity</b>	<b>74</b>	<b>165</b>	<b>4</b>	<b>79</b>	<b>(1)</b>	<b>321</b>

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011**In millions of EUR*

2010	Czech Republic	Russian Federation	Other	Unallocated	Eliminations	Consolidated 2010
Revenue from customers	35	6	2	7	-	50
Inter-segment revenue	-	-	-	3	(3)	-
<b>Total revenue</b>	<b>35</b>	<b>6</b>	<b>2</b>	<b>10</b>	<b>(3)</b>	<b>50</b>
Rental and related income	35	6	-	5	-	46
<b>Net valuation gains/losses</b>	<b>(5)</b>	<b>(32)</b>	<b>(5)</b>	<b>-</b>	<b>-</b>	<b>(42)</b>
Segment share of earnings of associates	-	3	(4)	(1)	-	(2)
Income tax expense	(2)	-	1	-	-	(1)
<b>Segment result</b>	<b>8</b>	<b>(32)</b>	<b>(8)</b>	<b>(24)</b>	<b>-</b>	<b>(56)</b>
Capital expenditure	(1)	-	-	-	-	(1)
Depreciation and amortization	(3)	-	-	-	-	(3)
Other significant non-cash expenses	(1)	-	-	(23)	-	(24)
Segment assets	380	67	73	148	(92)	576
Investments in associates	-	24	(9)	25	-	40
Segment liabilities	284	34	38	89	(92)	353
<b>Segment equity</b>	<b>79</b>	<b>49</b>	<b>26</b>	<b>84</b>	<b>-</b>	<b>238</b>

## **F. Notes to the consolidated financial statements**

### ***F.1. Cash and cash equivalents***

Cash and cash equivalents comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Current accounts	295	186
Current accounts with central banks	132	44
Placements with financial institutions due within one month	135	75
Cash on hand	159	40
<b>Total cash and cash equivalents</b>	<b>721</b>	<b>345</b>

There are no restrictions on availability of cash and cash equivalents.

### ***F.2. Financial instruments***

Financial instruments comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Financial assets at fair value through profit or loss	535	262
Financial assets available-for-sale	823	835
Loans and receivables due from banks and other financial institutions	1,231	1,015
Loans and receivables due from non-banks	4,093	3,065
Other loans and receivables	706	579
<b>Total financial instruments</b>	<b>7,388</b>	<b>5,756</b>

#### **F.2.1. Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss held for trading (except for Other equity securities which are non-trading) comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Debt securities	365	184
Government and other public-sector bonds	276	120
Corporate bonds	89	64
Equity securities	106	40
Shares	-	23
Other equity securities	106	17
Positive fair values of derivatives	64	38
Interest rate derivatives	9	3
Currency derivatives	45	24
Other derivatives	10	11
<b>Total FVTPL</b>	<b>535</b>	<b>262</b>

The “Other equity securities” category, amounting to MEUR 106 (2010: MEUR 17), represents the fair value of PPF Group’s share as an investor in PPF Partners 1 Fund L.P.,

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Notes to the consolidated financial statements for the year ended 31 December 2011

derived using generally accepted valuation techniques. The significant increase in the fair value in 2011 is affected by a cash contribution which had not been invested at year end. All other financial instruments held for trading are stated at quoted market prices, except for derivatives, which are measured using generally accepted valuation techniques depending on the product (i.e. discounted expected future cash flows, Black-Scholes model, etc.).

Details of derivatives are provided in the following tables:

*In millions of EUR, as at 31 December 2011*

Interest rate derivatives	Notional amount with remaining life of			Fair values	
	Less than three months	Between three months and one year	More than one year	Assets	Liabilities
<i>OTC products:</i>					
Interest rate swaps	14	-	1,136	3	(36)
Interest rate options(purchase)	-	-	39	-	-
<i>Exchange-traded products:</i>					
Interest rate futures	12	42	-	6	-
<b>Total</b>	<b>26</b>	<b>42</b>	<b>1,175</b>	<b>9</b>	<b>(36)</b>

*In millions of EUR, as at 31 December 2010*

Interest rate derivatives	Notional amount with remaining life of			Fair values	
	Less than three months	Between three months and one year	More than one year	Assets	Liabilities
<i>OTC products:</i>					
Interest rate swaps	1	5	1,140	-	(9)
Other interest rate contracts	16	-	-	-	-
<i>Exchange-traded products:</i>					
Interest rate futures	20	63	-	3	-
<b>Total</b>	<b>37</b>	<b>68</b>	<b>1,140</b>	<b>3</b>	<b>(9)</b>

*In millions of EUR, as at 31 December 2011*

Currency derivatives	Notional amount with remaining life of			Fair values	
	Less than three months	Between three months and one year	More than one year	Assets	Liabilities
<i>OTC products:</i>					
Forward exchange contracts	38	60	38	3	(2)
Currency/cross currency swaps	974	301	100	42	(25)
<b>Total</b>	<b>1,012</b>	<b>361</b>	<b>138</b>	<b>45</b>	<b>(27)</b>

*In millions of EUR, as at 31 December 2010*

Currency derivatives	Notional amount with remaining life of			Fair values	
	Less than three months	Between three months and one year	More than one year	Assets	Liabilities
<i>OTC products:</i>					
Forward exchange contracts	129	48	31	2	(2)
Currency/cross currency swaps	2,028	118	12	22	(26)
<b>Total</b>	<b>2,157</b>	<b>166</b>	<b>43</b>	<b>24</b>	<b>(28)</b>

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Notes to the consolidated financial statements for the year ended 31 December 2011

### F.2.2. Financial assets available for sale

Financial assets available for sale comprise the following:

*In millions of EUR, as at 31 December 2011*

	Carrying amount	Unrealised gains/(losses) recognised in equity	FX differences recognised through profit and loss	Impairment recognised directly in profit and loss	Amortised cost
Debt securities	532	(4)	-	(17)	553
Government bonds	173	(3)	-	-	176
Corporate bonds	338	(1)	-	(15)	354
Other debt securities	21	-	-	(2)	23
Equity securities	281	-	-	(150)	431
Shares	279	-	-	(150)	429
Mutual funds investments	2	-	-	-	2
Loans and receivables	10	-	-	(7)	17
<b>Total AFS</b>	<b>823</b>	<b>(4)</b>	<b>-</b>	<b>(174)</b>	<b>1,001</b>

*In millions of EUR, as at 31 December 2010*

	Carrying amount	Unrealised gains/(losses) recognised in equity	FX differences recognised through profit and loss	Impairment recognised directly in profit and loss	Amortised cost
Debt securities	290	-	-	(7)	297
Government bonds	96	-	-	-	96
Corporate bonds	146	-	-	(7)	153
Other debt securities	48	-	-	-	48
Equity securities	545	(111)	-	(9)	665
Shares	538	(111)	-	(9)	658
Mutual funds investments	7	-	-	-	7
<b>Total AFS</b>	<b>835</b>	<b>(111)</b>	<b>-</b>	<b>(16)</b>	<b>962</b>

In April 2010 the Group completed a purchase of 31.4 million shares of Assicurazioni Generali, whereby the Group gained a 2.02% interest in the share capital of that company. As of 31 December 2010 the total value of Generali shares was MEUR 445. A MEUR 117 loss, caused by a decrease in the market value of the shares, was recognized in other comprehensive income.

During 2011 the Group's share decreased to 1.14% as of 31 December 2011. As of 31 December 2011 the total value of Generali shares was MEUR 202, and the total impairment loss recognized in the 2011 income statement amounted to MEUR 183.

As of 31 December 2011 the Group holds a 5.72% share in Piraeus Bank S.A., the publicly listed Greek bank. The total value of the investment at 31 December 2011 is MEUR 16 (2010: MEUR 1). The total impairment loss recorded in 2011 with respect to this investment was MEUR 74 (2010: nil).

**F.2.3. Loans and receivables due from banks and other financial institutions**

Loans and receivables due from banks and other financial institutions comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Term deposits at banks	622	403
Minimum reserve deposits with central banks	21	26
Loans to banks	165	70
Loans and advances provided under repo operations	362	477
Other	61	39
<b>Total loans and receivables due from banks and other financial institutions</b>	<b>1,231</b>	<b>1,015</b>

The minimum reserve deposits are mandatory non-interest-bearing deposits calculated in accordance with regulations issued by central banks and whose withdrawability is restricted.

**F.2.4. Loans and receivables due from non-banks**

Loans and receivables due from non-banks comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Gross amount		
Consumer loan receivables	1,383	1,290
Cash loan receivables	1,746	814
Revolving loan receivables	696	625
Car loan receivables	82	69
Mortgage loan receivables	121	164
Loans to corporations	419	313
Loans and advances provided under repo operations	44	112
Other	1	3
<b>Total gross amount</b>	<b>4,492</b>	<b>3,390</b>
Collective allowances for impairment		
Consumer loans receivables	(116)	(96)
Cash loan receivables	(185)	(117)
Revolving loan receivables	(67)	(73)
Car loan receivables	(10)	(10)
Mortgage loan receivables	(10)	(13)
Other	-	(1)
<b>Total collective impairment</b>	<b>(388)</b>	<b>(310)</b>
Loans to corporations	(11)	(15)
<b>Total individual impairment</b>	<b>(11)</b>	<b>(15)</b>
<b>Total carrying amount</b>	<b>4,093</b>	<b>3,065</b>

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Notes to the consolidated financial statements for the year ended 31 December 2011

Movements in allowances for impairment may be broken down as follows:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance as at 1 January	325	356
Translation difference	(7)	16
Transfer to held-for-sale	-	(19)
Impairment losses recognised in the income statement	245	164
Amount related to loans disposed of	(98)	(162)
Amount related to loans written off	(66)	(30)
<b>Balance as at 31 December</b>	<b>399</b>	<b>325</b>

### F.2.5. Net investment in finance leases

The net investment in finance leases is apportioned as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Net investment in finance leases to non-banks	1	1
<b>Total net investment in finance leases</b>	<b>1</b>	<b>1</b>

The structure of the net investment in finance leases is as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Gross investment in finance leases	1	1
Unearned finance income	-	-
Allowance for uncollectible lease payments receivable	-	-
<b>Total net investment in finance leases</b>	<b>1</b>	<b>1</b>

The following table shows investment in finance leases according to their remaining maturities:

*In millions of EUR, as at 31 December*

	2011	2010
Gross investment in finance leases, with remaining maturities of:		
less than one year	-	-
between one and five years	1	1
<b>Total gross investment in finance leases</b>	<b>1</b>	<b>1</b>
<b>Total net investment in finance leases</b>	<b>1</b>	<b>1</b>

### F.2.6. Other loans and receivables

The following table provides details on other loans and receivables:

*In millions of EUR, as at 31 December*

	2011	2010
Gross amount	757	736
Individual allowances for impairment	(46)	(157)
Investment in joint venture	(5)*	-
<b>Total other loans and receivables</b>	<b>706</b>	<b>579</b>

\*Presentation of negative share in SAZKA: the business is funded by a Group loan presented in this section (refer to F.8)

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

Movements in allowances for impairment were as follows:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance as at 1 January	157	88
Balance acquired by business combinations	-	8
Translation difference	(1)	1
Impairment losses recognised in the income statement	(15)	127
Amount related to loans disposed of	-	(1)
Amount related to loans written off	(95)	(66)
<b>Balance as at 31 December</b>	<b>46</b>	<b>157</b>

“Other loans” represent mainly the provision of funds outside the Group’s core banking business. This category also includes loans to the Group’s associates that were used to finance several real estate projects and in 2011 also the lottery business SAZKA. As of 31 December 2011, the total amount of such loans was MEUR 99 (2010: MEUR 37), including a MEUR 68 loan to SAZKA. In 2010, Timeworth Ltd. granted a loan facility to EP Holding in a total amount of MEUR 200, of which MEUR 57 had been drawn at year-end. The loan facility agreement was terminated in April 2011.

### **F.3. Deferred tax**

The table below shows the roll-forward of net deferred taxes:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Net deferred tax asset/(liability) at 1 January	(34)	(3)
Disposals resulting from business combinations	7	-
Transfer to held for sale	-	1
Deferred tax (expense)/income for the period	(19)	(37)
Deferred tax recognised directly in equity	1	-
Additions from business combinations	(7)	(2)
Net exchange differences	1	7
<b>Net deferred tax asset/(liability) at 31 December</b>	<b>(51)</b>	<b>(34)</b>

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011*

Deferred tax assets and liabilities comprise the following:

*In millions of EUR, as at 31 December*

	2011 Deferred tax liabilities	2011 Deferred tax assets	2010 Deferred tax liabilities	2010 Deferred tax assets
Intangible assets	(40)	-	(39)	-
Financial assets	(20)	24	(13)	17
Financial assets at fair value through profit or loss	(5)	-	-	-
Financial assets available-for-sale	(6)	1	(4)	-
Loans and receivables	(9)	23	(9)	17
Investment property	(27)	-	(18)	-
Property, plant and equipment	(18)	-	(20)	-
Inventories	-	5	-	7
Other assets	(12)	4	(8)	3
Financial liabilities	(5)	25	(1)	24
Debt securities issued	(1)	-	-	1
Other liabilities	-	23	-	21
Liabilities to banks	(4)	2	(1)	2
Provisions	-	2	-	3
Other temporary differences	(3)	1	(2)	-
Value of loss carry-forwards recognised	-	5	-	6
Value of tax credits	-	8	-	7
<b>Deferred tax assets/(liabilities)</b>	<b>(125)</b>	<b>74</b>	<b>(101)</b>	<b>67</b>
<b>Net deferred tax assets/(liabilities)</b>	<b>(90)</b>	<b>39</b>	<b>(77)</b>	<b>43</b>

The following table shows the unrecognised deferred tax assets:

*In millions of EUR, as at 31 December*

	2011	2010
Tax effect from unused tax losses	202	125
<b>Unrecognised potential deferred tax assets</b>	<b>202</b>	<b>125</b>

In recent years, several Group companies have incurred tax losses which are available to be carried forward and off-set against future taxable income. To the extent that it is not considered likely that taxable profits will be available against which the unused tax losses can be utilised, the deferred tax asset is not recognised. The unutilised tax losses can be claimed in the period from 2012 to 2020 in the Netherlands (2012 to 2016 in the Czech Republic and China, and 2012 to 2021 in the Russian Federation).

As at 31 December 2011, MEUR 13 in deferred tax liabilities related to post-acquisition undistributed earnings of associates was recognised for Polymetal and Nomos-Bank (2010: MEUR 7).

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Notes to the consolidated financial statements for the year ended 31 December 2011

### F.4. Inventories

Inventories relate mainly to the retail business of Eldorado and comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Goods/merchandise for resale	396	470
Other inventory	6	1
Allowance for slow-moving and damaged items	(14)	(19)
Agriculture - Finished goods and goods for resale	4	-
Agriculture - Work in progress	2	-
Agriculture - Raw materials and consumables	5	-
<b>Total inventories</b>	<b>399</b>	<b>452</b>

Movements in allowances for impairment of inventories may be broken down as follows:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance as at 1 January	19	27
Impairment losses recognised in the income statement	(5)	(10)
Translation difference	-	2
<b>Balance as at 31 December</b>	<b>14</b>	<b>19</b>

### F.5. Biological assets

Biological assets relate to the agricultural business of RAV Agro-Pro acquired in July 2011 and comprise the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
<b>Non-current</b>		
Balance at 1 January	-	-
Additions resulting from business combinations	11	-
Net increase due to additions, births (deaths)	2	-
Change in fair value of biological assets	(2)	-
<b>Balance at 31 December</b>	<b>11</b>	<b>-</b>
<b>Current</b>		
Balance at 1 January	-	-
Additions resulting from business combinations	21	-
Additions due to growing	17	-
Change in fair value of biological assets	1	-
Harvested assets transferred to inventory	(35)	-
<b>Balance at 31 December</b>	<b>4</b>	<b>-</b>
<b>Total biological assets</b>	<b>15</b>	<b>-</b>

Dairy cattle comprises the bulk of non-current biological assets. In the six months ended 31 December 2011, the Group produced 7,833 tons of milk. As of 31 December 2011 the Group held 16,281 head of livestock.

Current biological assets consist of winter wheat crops to be harvested in the following year. In the six months ended 31 December 2011, the Group harvested 213,945 tons of agricultural produce. As at 31 December 2011 the Group had planted 23,512 hectares of winter wheat.

**F.6. Assets and liabilities held for sale and discontinued operations****F.6.1. Sale of Romanian real estate in March 2012**

Non-current assets held for sale in the amount of MEUR 4 as at 31 December 2011 represent all the assets and liabilities of four Romanian entities holding several land plots and sold in March 2012. The process of selling these entities began in 2011.

**F.6.2. Sale of Ukrainian Home Credit Bank in January 2011**

The Group's 100% ownership interest in Home Credit Bank (PJSC) was the subject matter of a sales transaction entered into on 3 December 2010 and completed on 31 January 2011. The assets and liabilities of Home Credit Bank account for the entire non-current assets and liabilities held for sale figures as at 31 December 2010.

Details of assets and liabilities held for sale are as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Property, plant and equipment	-	1
Investment property	3	1
Financial assets at fair value through profit and loss	-	32
Loans and receivables due from banks and other financial institutions	-	2
Loans and receivables due from non-banks	-	41
Other assets	1	1
Current income tax receivables	-	1
Cash and cash equivalents	-	29
<b>Total assets held for sale</b>	<b>4</b>	<b>108</b>
Liabilities to banks	-	1
Liabilities to non-banks	-	73
Other liabilities	-	1
Deferred tax liabilities	-	1
<b>Total liabilities held for sale</b>	<b>-</b>	<b>76</b>

MEUR 9 of the 2011 net loss from discontinued operations is attributable to a loss incurred on the sale of Home Credit Bank. The net loss from discontinued operations figure for 2010 represents the bank's income and expenses.

Details of discontinued operations and related cash flows are as follows:

*In millions of EUR, for the year ended 31 December*

	2010
Interest income	11
Interest expense	(9)
Fee and commission income	4
Net impairment losses on financial assets	(3)
General administrative expenses	(10)
Other operating expenses	(2)
Loss before tax	(9)
Income tax expense	(1)
<b>Net loss from discontinued operations</b>	<b>(10)</b>

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

*In millions of EUR, for the year ended 31 December*

	2010
Cash flows from operating activities	6
Cash flows from investing activities	-
Cash flows from financing activities	2
<b>Net cash inflow from discontinued operations</b>	<b>8</b>

### **F.7. Other assets**

Other assets comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Settlements with suppliers	81	62
Prepaid expenses	67	59
Other taxes receivable	39	30
Other	126	99
<b>Subtotal other assets (gross)</b>	<b>313</b>	<b>250</b>
Specific allowances for impairment on settlement with suppliers	(6)	(10)
Specific allowances for impairment on prepayments and other deferrals	(3)	(4)
Specific allowances for impairment on other assets	(1)	(5)
<b>Total other assets</b>	<b>303</b>	<b>231</b>

The “Other” category contains a payment for a 82% share in PPF Investments Ltd acquired in December 2008 for MEUR 70. As the closing of the transaction is subject to fulfilment of significant conditions precedent, at year-end 2011 the change of control necessary to consider the entity a subsidiary had not yet occurred. A MEUR 5 impairment recognized in relation to this asset in 2010 was fully reversed in 2011.

### **F.8. Investments in associates and joint ventures**

The following table shows a break-down of individual investments in associates and joint ventures:

*In millions of EUR, as at 31 December*

	2011	2010
Generali PPF Holding	2,566	2,683
Nomos-Bank	582	539
Polymetal	686	645
EP Holding	320	371
PSJ	27	26
Real estate projects	7	14
SAZKA	.*	-
<b>Total investments in associates/joint ventures</b>	<b>4,188</b>	<b>4,278</b>

\*Negative share presented under Other loans (refer to F.2.6)

The following table shows a break-down of the share of earnings of associates and joint ventures, including gains or losses arising from changes in the Group’s shares in the respective undertakings:

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

*In millions of EUR, for the year ended 31 December*

	2011	2010
Nomos-Bank	44	64
Generali PPF Holding	136	114
Polymetal	38	42
EP Holding	29	140
PSJ	2	1
Real estate projects	6	(3)
SAZKA	(5)	-
<b>Total share of earnings in associates/joint ventures</b>	<b>250</b>	<b>358</b>

The difference between the total investment and Group's share in equity comprises goodwill. The difference between the total share in earnings and Group's share in profit comprises gains or losses arising from changes in the Group's share (e.g. dilution).

### Generali PPF Holding

Since 17 January 2008, investments in associates have included a 49% share in Generali PPF Holding B.V., an insurance group focusing on the insurance and pension fund business within the CEE region. The following table summarises the consolidated financial information related to this associate:

*In millions of EUR, as at 31 December*

	2011	2010
Total assets	15,796	15,981
Total liabilities	(10,478)	(10,469)
Group's share in total equity (49%)	2,606	2,701
Non-controlling interest at subholding level (49%)	(40)	(18)
<b>Group's share in equity (49%)</b>	<b>2,566</b>	<b>2,683</b>
Total revenue	3,622	4,051
Total net profit	271	235
Group's share in net profit (49%)	133	115
Non-controlling interest at subholding level (49%)	3	(1)
<b>Group's share in profit (49%)</b>	<b>136</b>	<b>114</b>

### Nomos-Bank

Since 17 April 2008 investments in associates have included a 29.92% share in Nomos-Bank, the Russian banking group. The economic share held by the Group was diluted in December 2010 to 28.24% and in April 2011 to 26.53%, by an increase in Nomos-Bank's capital in which the Group did not participate. In December 2011 the Group increased its economic share to 27.34% by purchasing publicly traded GDRs on the market (two GDRs represent one share). As of April 2011 the company is listed on the Moscow Stock Exchange. As of 31 December 2011, the GDR price of Nomos-Bank was USD 9.5.

## PPF Group N.V.

Notes to the consolidated financial statements for the year ended 31 December 2011

In millions of EUR, as at 31 December

	2011	2010
Total assets	15,854	12,989
Total liabilities	(14,041)	(11,570)
Group's share in total equity (27.34%; 2010: 28.24%)	496	401
Non-controlling interest at subholding level	(88)	(77)
<b>Group's share in equity (27.34%; 2010: 28.24%)</b>	<b>408</b>	<b>324</b>
Total revenue	1,495	811
Total net profit	297	184
Group's share in profit (28.24%/26.53%; 2010: 29.92%)	82	55
Non-controlling interest at subholding level	(15)	-
Impairment loss	(36)	-
<b>Total share in profit* (28.24%/26.53%; 2010: 29.92%)</b>	<b>31</b>	<b>55</b>

\*The share in profit is calculated using different ownership during the period. The change in December 2011 has no impact on profit sharing.

### Polymetal

Since 10 June 2008 the Group has held a 24.9% stake in Polymetal, the Russian precious metals mining company. In the second half of 2009, the Group's share was diluted to 21.92%; in July 2010 the Group increased its economic share to 22.09% through an acquisition. However, due to the existence of treasury shares in the Polymetal group, legally the stake was 19.99% of the registered capital.

During 2011, the company changed its domicile to Jersey and since November 2011 the Group has held shares in Polymetal International Plc, Jersey that were exchanged for a previous share in the Russian entity Polymetal, OJSC. As a consequence of this legal restructuring, the Group's share was diluted to 20.86% as at 31 December 2011. The Group's share in net profit for 2011 was calculated using the 21.88% share. The company is listed on the London Stock Exchange. As of 31 December 2011, the share price of Polymetal International Plc was GBP 10.94.

In millions of EUR, as at 31 December

	2011	2010
Total assets	2,823	1,717
Total liabilities	(1,420)	(803)
Group's share in total equity (20.86%; 2010: 22.09%)	293	202
Non-controlling interest at subholding level	(24)	-
<b>Group's share in equity (20.86%; 2010: 22.09%)</b>	<b>269</b>	<b>202</b>
Total revenue	951	698
Total net profit	208	188
<b>Group's share in net profit (21.88%; 2010: 22.09%)</b>	<b>45</b>	<b>42</b>

### EP Holding

In 2010 the Group held, both directly and indirectly, a 29% economic share in Energetický a průmyslový holding a.s. (Energy and Industrial Holding – hereinafter referred to as “EP Holding”). EP Holding was primarily consolidated at 40% based on the effective voting interest of 40%. However, due to the effective ownership interest of 29%, the 11% difference between effective ownership and voting rights was allocated to the non-controlling interest. In September 2011, the Group increased its effective economic share in EP Holding from 29% to a direct 40% interest by acquiring shares from PPF Partners.

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EP Holding aims to become a long-term strategic investor in the energy sector and a major investor in industry. Its business lines include the generation of electricity and heat, their distribution and sale to final customers, and trading in electricity and natural gas.

The following table summarises the consolidated financial information related to this associate:

*In millions of EUR, as at 31 December*

	2011	2010
Total assets	1,905	2,058
Total liabilities	(1,328)	(1,391)
<b>Group's share in equity (40.00%; 2010: 29.00%)</b>	<b>231</b>	<b>267</b>
Total revenue	1,426	991
Total net profit	72	351
<b>Group's share in profit (40.00%/29.00%; 2010: 29.00%)*</b>	<b>29</b>	<b>140</b>

\*The share in profit is calculated using different ownership during the period.

### PSJ

As a part of the transaction with ECM (refer to B.3.9.), the Group acquired a 50% share in PSJ a.s., the Czech construction group. The following table summarizes the consolidated financial information related to this joint venture since its acquisition in July 2010:

*In millions of EUR, as at 31 December*

	2011	2010
Total assets	188	158
Total liabilities	(144)	(117)
<b>Group's share in equity (50.00%)</b>	<b>22</b>	<b>20</b>
Total revenue (in 2010 since acquisition)	307	93
Total net profit (in 2010 since acquisition)	4	2
<b>Group's share in profit (50.00%)</b>	<b>2</b>	<b>1</b>

### Real estate

This investment consists of several projects, with ownership participations ranging from 24.5% to 50 %. The aggregate total assets of the entities in question at 31 December 2011 are MEUR 211 (2010: MEUR 287), while the aggregate total liabilities are MEUR 222 (2010: MEUR 295).

### SAZKA

In November 2011, the Group and its joint venture partner acquired the enterprise of SAZKA, the Czech lottery and betting company (refer to B.3.3). Although SAZKA sázková kancelář, a.s. – the entity that acquired all of SAZKA's assets and liabilities – was acquired earlier in 2011, the following table shows the financial performance of the business for last two months in 2011 only.

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

*In millions of EUR, as at 31 December*

	2011
Total assets	181
Total liabilities	(191)
<b>Group's share in equity (50.00%)*</b>	<b>(5)</b>
Total revenue (since acquisition)	17
Total net profit (since acquisition)	(10)
<b>Group's share in profit (50.00%)</b>	<b>(5)</b>

\* Negative share presented under Other loans (refer to F.2.6)

### **F.9. Investment property**

Investment property includes all projects acquired through several acquisitions during the last three years. The projects, located in the Czech Republic, the Russian Federation, the Slovak Republic, Romania, Ukraine and India, consist mainly of finished office premises already rented, land plots and projects under construction.

*In millions of EUR, as at 31 December*

	2011	2010
Investment property	309	302
Investment property under construction	129	15
<b>Total investment property</b>	<b>438</b>	<b>317</b>

The following table shows the roll-forward of investment property:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance at 1 January	317	342
Additions	289	6
Disposal	(191)	(9)
Transfer to assets held for sale	(3)	-
Unrealised gains from investment property	113	4
Unrealised losses from investment property	(83)	(46)
Net exchange differences	(4)	20
<b>Balance at 31 December</b>	<b>438</b>	<b>317</b>

**PPF Group N.V.***Notes to the consolidated financial statements for the year ended 31 December 2011***F.10. Property, plant and equipment**

The following table shows the roll-forward of property, plant and equipment:

*In millions of EUR, for the year ended 31 December 2011*

	Land and buildings	Other tangible assets and equipment	Tangible assets not in use	Total	Thereof under finance lease
<b>Cost</b>					
Balance at 1 January	274	190	11	475	5
Additions resulting from business combinations	4	23	1	28	-
Disposal resulting from business combinations	(47)	(6)	(2)	(55)	-
Additions	12	86	12	110	1
Disposals	(5)	(14)	(10)	(29)	(4)
Net foreign exchange differences	(8)	(5)	-	(13)	-
Balance at 31 December 2011	230	274	12	516	2
<b>Accumulated depreciation and impairment losses</b>					
Balance at 1 January	(31)	(91)	(2)	(124)	(3)
Disposal resulting from business combinations	2	2	-	4	-
Depreciation included in Cost of sales (Agriculture)	-	(1)	-	(1)	-
Depreciation charge for the period	(8)	(36)	-	(44)	(2)
Reversal of impairment losses	2	1	-	3	-
Disposals	2	12	-	14	4
Other movements	(1)	1	-	-	-
Net foreign exchange differences	1	2	-	3	-
Balance at 31 December 2011	(33)	(110)	(2)	(145)	(1)
<b>Carrying amount</b>	<b>197</b>	<b>164</b>	<b>10</b>	<b>371</b>	<b>1</b>

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### Notes to the consolidated financial statements for the year ended 31 December 2011

*In millions of EUR, for the year ended 31 December 2010*

	Land and buildings	Other tangible assets and equipment	Tangible assets not in use	Total	Thereof under finance lease
<b>Cost</b>					
Balance at 1 January	255	129	8	392	5
Additions resulting from business combinations	25	4	1	30	-
Transfer to held-for-sale	(1)	(7)	-	(8)	-
Additions	5	42	7	54	1
Disposals	-	(10)	(5)	(15)	(1)
Other movements	(24)	24	-	-	-
Net foreign exchange differences	14	8	-	22	-
Balance at 31 December 2010	274	190	11	475	5
<b>Accumulated depreciation and impairment losses</b>					
Balance at 1 January	(21)	(58)	(1)	(80)	(2)
Additions resulting from business combinations	-	(1)	-	(1)	-
Transfer to held-for-sale	-	4	-	4	-
Depreciation charge for the period	(7)	(38)	-	(45)	-
Impairment losses recognised	(2)	(1)	(1)	(4)	(1)
Disposals	-	7	-	7	-
Net foreign exchange differences	(1)	(4)	-	(5)	-
Balance at 31 December 2010	(31)	(91)	(2)	(124)	(3)
<b>Carrying amount</b>	<b>243</b>	<b>99</b>	<b>9</b>	<b>351</b>	<b>2</b>

### F.11. Intangible assets

Intangible assets comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Goodwill	235	257
Software	52	41
Trademark	180	185
Other	11	5
<b>Total intangible assets</b>	<b>478</b>	<b>488</b>

#### F.11.1. Goodwill

The following table shows the roll-forward of goodwill:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Balance at 1 January	257	227
Additions resulting from business combinations	28	36
Disposals resulting from business combinations	(16)	-
Impairment losses	(29)	(18)
Net exchange differences	(5)	12
<b>Balance at 31 December</b>	<b>235</b>	<b>257</b>

In 2011, MEUR 12 in goodwill arose from the acquisition of agricultural business (refer to B.3.1). The whole amount was recognised as an impairment loss.

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

In 2010, MEUR 31 in goodwill arose from the transaction with Mr. Janků (refer to B.3.8). Of this amount, MEUR 13 was attributed to a 65% share in Retail Value Stores, and tested for impairment at year end. The remaining MEUR 18 was recognised as an impairment loss in 2010. The 13 MEUR goodwill related to Retail Value Stores was disposed of in 2011 in connection to the sale of the business.

The MEUR 223 goodwill amount in 2009 arose upon the acquisition of Eldorado. As of 31 December 2011 and 2010, this goodwill was tested for impairment. The recoverable amount of this cash-generating unit was determined by the discounted cash flow valuation method using management projections for 2011.

### **F.11.2. Other intangible assets**

The following table shows the roll-forward of the remaining categories of intangible assets:

*In millions of EUR, for the year ended 31 December 2011*

	Software	Other intangible assets	Trademarks	Total
<b>Cost</b>				
Balance at 1 January	103	8	185	296
Additions resulting from business combinations	-	1	-	1
Additions	26	23	-	49
Additions from internal development	7	4	-	11
Disposal	(2)	(22)	-	(24)
Disposals resulting from business combinations	(1)	-	-	(1)
Net foreign exchange differences	(4)	-	(5)	(9)
Balance at 31 December 2011	129	14	180	323
<b>Accumulated amortisation and impairment losses</b>				
Balance at 1 January	(62)	(3)	-	(65)
Amortisation charge for the year	(20)	-	(1)	(21)
Disposal	1	-	-	1
Disposals resulting from business combinations	1	-	-	1
Net foreign exchange differences	3	-	1	4
Balance at 31 December 2011	(77)	(3)	-	(80)
<b>Carrying amount</b>	<b>52</b>	<b>11</b>	<b>180</b>	<b>243</b>

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In millions of EUR, for the year ended 31 December 2010

	Software	Other intangible assets	Trademarks	Total
<b>Cost</b>				
Balance at 1 January	78	9	174	261
Additions resulting from business combinations	1	-	-	1
Transfer to held-for-sale	-	(4)	-	(4)
Additions	10	8	1	19
Additions from internal development	9	9	-	18
Disposal	-	(14)	-	(14)
Other changes	1	-	-	1
Net foreign exchange differences	4	-	10	14
Balance at 31 December 2010	103	8	185	296
<b>Accumulated amortisation and impairment losses</b>				
Balance at 1 January	(39)	(5)	-	(44)
Transfer to held-for-sale	-	2	-	2
Amortisation charge for the year	(20)	-	(1)	(21)
Other changes	(1)	-	-	(1)
Net foreign exchange differences	(2)	-	1	(1)
Balance at 31 December 2010	(62)	(3)	-	(65)
<b>Carrying amount</b>	<b>41</b>	<b>5</b>	<b>185</b>	<b>231</b>

### F.12. Liabilities to non-banks

Liabilities to non-banks comprise the following:

In millions of EUR, as at 31 December

	2011	2010
Current accounts and demand deposits	856	528
Term deposits	2,255	1,117
Loans	273	137
Loans received under repo operations	36	281
<b>Total liabilities to non-banks</b>	<b>3,420</b>	<b>2,063</b>

The table shows the liabilities owed to corporate and individual clients of the Group, the bulk of which relates to the banking business of PPF banka.

### F.13. Liabilities to banks and other financial institutions

Liabilities to banks and other financial institutions comprise the following:

In millions of EUR, as at 31 December

	2011	2010
Repayable on demand	4	-
Loans received under repos	-	148
Secured loans (other than repos)	3,082	2,622
Unsecured loans	580	346
Other	32	53
<b>Total liabilities to banks</b>	<b>3,698</b>	<b>3,169</b>

In 2008 the Group obtained a syndicated loan facility (the “Calyon Facility”) provided by a group of banks led by Calyon (now renamed to “Credit Agricole Corporate and Investment

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### *Notes to the consolidated financial statements for the year ended 31 December 2011*

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Bank”) in a maximum amount of MEUR 2,099 available until January 2015. The pricing is EURIBOR+0.70/0.90 bps. The loan can be drawn in 1-, 3- or 6-month tranches and is secured by a pledge of PPF Group’s share in Generali PPF Holding B.V. Under the loan agreement, the total amount of the Calyon facility is linked to the value of the investment in Generali PPF Holding B.V. As of 31 December 2011 the total amount drawn was MEUR 2,099 (2010: MEUR 1,750).

A MEUR 298 (2010: MEUR 289) portion of the secured loans consists of a USD denominated loan provided by Sberbank to finance residual consideration for the acquisition of Polymetal. The loan matures in 2013 and is secured by a pledge of PPF Group’s share in Polymetal. The loan is provided to the Group through its associate Accord Invest Ltd. The interest rate is 6.8% p.a.

MEUR 61 (2010: MEUR 51) of the other secured loans stated above was secured by a pledge of consumer loan receivables and cash loan receivables, MEUR 50 (2010: MEUR 51) was secured by a pledge of revolving loan receivables, MEUR 28 (2010: nil) was secured by a pledge of car loan receivables, and MEUR 158 (2010: MEUR 161) was secured by pledge of investment property.

**F.14. Debt securities issued**

The following table shows details of bonds issued by the Group:

*In millions of EUR, as at 31 December*

	Interest rate	Date of maturity	2011	2010
Notes MEUR 400	Fixed	November 2015	403	404
Unsecured CZK bond issue 4 of MCZK 2,900	Fixed	September 2015	88	84
Unsecured RUB bond issue 7 of MRUB 5,000	Variable	April 2015	118	120
CZK participation notes of MCZK 200; rate 5.00%	Variable	November 2014	7	-
Unsecured RUB bond issue 6 of MRUB 5,000	Variable	June 2014	120	122
Unsecured RUB bond issue 5 of MRUB 4,000	Variable	April 2013	94	99
Unsecured RUB bond issue 1 of MRUB 3,000	Variable	April 2014	73	
Unsecured RUB bond issue 3 of MRUB 4,000	Variable	April 2014	97	
USD loan participation notes 6 of MUSD 500	Fixed	March 2014	354	
Unsecured CZK bond issue 3 of MCZK 4,000	Fixed	June 2012	97	100
Unsecured RUB bond issue 4 of MRUB 3,000	Variable	October 2011	-	60
USD loan participation notes 5 of MUSD 301	Fixed	August 2011	-	129
USD loan participation notes 3 of MUSD 200	Fixed	August 2011	-	116
USD loan participation notes 4 of MUSD 500	Fixed	June 2011	-	164
Deposit bill of exchange; rate 2.65%	Fixed	November 2012	1	-
Deposit bill of exchange; rate 2.65%	Fixed	November 2012	1	-
Deposit bill of exchange; rate 0.55%	Fixed	January 2011	-	40
Deposit bill of exchange; rate 0.52%	Fixed	January 2011	-	22
Deposit bill of exchange; rate 0.25%	Fixed	January 2011	-	12
Deposit bill of exchange; rate 1.93%	Fixed	May 2011	-	13
Deposit bill of exchange; rate 1.85%	Fixed	June 2011	-	40
Deposit bill of exchange; rate 2.35%	Fixed	November 2011	-	1
Deposit bill of exchange; rate 5.00%	Fixed	July 2012	9	-
Deposit bill of exchange; rate 2.27%	Fixed	June 2012	1	-
Deposit bill of exchange; rate 2.23%	Fixed	April 2012	1	-
Deposit bill of exchange; rate 2.18%	Fixed	April 2012	1	-
Deposit bill of exchange; rate 1.85%	Fixed	March 2012	39	-
Deposit bill of exchange; rate 2.23%	Fixed	March 2012	1	-
Deposit bill of exchange; rate 2.31%	Fixed	March 2012	1	-
Deposit bill of exchange; rate 1.3%	Fixed	February 2012	15	-
Deposit bill of exchange; rate 1.36%	Fixed	February 2012	5	-
Deposit bill of exchange; rate 1.09%	Fixed	January 2012	13	-
Deposit bill of exchange; rate 1.3%	Fixed	January 2012	3	-
Deposit bill of exchange; rate 2.4%	Fixed	January 2012	3	-
Deposit bill of exchange; rate 1.91%	Fixed	January 2012	2	-
Deposit bill of exchange; rate 1.3%	Fixed	January 2012	2	-
Deposit bill of exchange; rate 2.36%	Fixed	January 2012	1	-
Deposit bill of exchange; rate 2.18%	Fixed	January 2012	1	-
Deposit bill of exchange; rate 2.4%	Fixed	January 2012	1	-
Deposit bill of exchange; rate 1.3%	Fixed	January 2012	1	-
Deposit bill of exchange; rate 2.23%	Fixed	January 2012	1	-
<b>Total debt securities issued</b>			<b>1,554</b>	<b>1,526</b>

Notes in the amount of MEUR 400 were issued in November 2009.

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RUB denominated bond issue 5 was issued by the Group in April 2008 with a coupon rate resettable at option dates. In October 2011 the Group reset a new coupon rate through the final maturity date.

Loan participation note issue 6 was issued by the Group in March 2011.

RUB denominated stock exchange bond issue 1 was issued by the Group in April 2011 with a coupon rate resettable at coupon dates. The bondholders are entitled to demand early redemption of the bond at par in April 2012.

RUB denominated stock exchange bond issue 3 was issued by the Group in April 2011 with a coupon rate set for the next 30 months. The bondholders are entitled to demand early redemption of the bond at par in October 2013.

RUB denominated bond issue 6 was issued by the Group in June 2009 with a coupon rate resettable at option dates. In December 2010 the Group reset a new coupon rate for the subsequent two year period. Bondholders are entitled to demand early redemption of the bond at par in December 2012.

RUB denominated bond issue 7 was issued by the Group in April 2010 with a coupon rate set for two years. Bondholders are entitled to demand early redemption of the bond at par in May 2012.

CZK denominated bond issue 4 was issued by the Group in September 2010 and consists of zero-coupon bonds.

### ***F.15. Financial liabilities at fair value through profit or loss***

Financial liabilities at fair value through profit or loss comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Negative fair values of derivatives	63	37
Interest rate derivatives	36	9
Currency derivatives	27	28
Obligation to deliver securities	280	123
Other	8	3
<b>Total financial liabilities at FVTPL</b>	<b>351</b>	<b>163</b>

### ***F.16. Provisions***

Provisions comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Warranty repair reserve	1	1
Goods returns	9	16
Provision for litigation except for tax-related litigation	1	1
Other provisions	19	1
<b>Total provisions</b>	<b>30</b>	<b>19</b>

Analysis of movements in provisions is as follows:

## PPF Group N.V.

Notes to the consolidated financial statements for the year ended 31 December 2011

In millions of EUR, for the year ended 31 December 2011

	Warranty repair reserve	Goods returns	Provision for litigation except for tax issues	Other provisions	Total
Balance at 1 January	1	16	1	1	19
Additions resulting from business combinations	-	-	-	3	3
Provisions created during the year	-	11	1	15	27
Provisions used during the year	-	(18)	(1)	-	(19)
Provisions released during the year	-	-	-	(1)	(1)
Net exchange differences	-	-	-	1	1
<b>Balance at 31 December</b>	<b>1</b>	<b>9</b>	<b>1</b>	<b>19</b>	<b>30</b>
Non-current (> 1 year)	-	-	-	2	2
Current (< 1 year)	1	9	1	17	28
<b>Total provisions</b>	<b>1</b>	<b>9</b>	<b>1</b>	<b>19</b>	<b>30</b>

The increase in other provisions relates to a newly acquired real estate project in Russia (Southgate Logistics).

In millions of EUR, for the year ended 31 December 2010

	Warranty repair reserve	Goods returns	Provision for litigation except for tax issues	Other provisions	Total
Balance at 1 January	2	16	1	5	24
Provisions created during the year	1	41	1	1	44
Provisions used during the year	(2)	(42)	(1)	(5)	(50)
Net exchange difference	-	1	-	-	1
<b>Balance at 31 December</b>	<b>1</b>	<b>16</b>	<b>1</b>	<b>1</b>	<b>19</b>
Non-current (> 1 year)	-	-	-	-	-
Current (< 1 year)	1	16	1	1	19
<b>Total provisions</b>	<b>1</b>	<b>16</b>	<b>1</b>	<b>1</b>	<b>19</b>

### F.17. Other liabilities

Other liabilities comprise the following:

In millions of EUR, as at 31 December

	2011	2010
Settlements with suppliers	480	549
Wages and salaries	70	83
Social security and health insurance	13	11
Other tax payable	31	14
Finance lease liabilities	2	3
Accrued expenses	13	14
Deferred income	50	73
Advance received	26	23
Other liabilities	31	61
<b>Total other liabilities</b>	<b>716</b>	<b>831</b>

### F.18. Finance lease liabilities

Finance lease liabilities comprise the following:

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

*In millions of EUR, as at 31 December 2011*

	Payments	Interest	Finance lease liabilities
Finance lease liabilities:			
less than one year	1	1	1
between one and five years	2	-	1
<b>Total finance lease liabilities</b>	<b>3</b>	<b>1</b>	<b>2</b>

*In millions of EUR, as at 31 December 2010*

	Payments	Interest	Finance lease liabilities
Finance lease liabilities:			
less than one year	2	-	2
between one and five years	1	-	1
<b>Total finance lease liabilities</b>	<b>3</b>	<b>-</b>	<b>3</b>

### ***F.19. Issued capital***

Issued capital represents capital in respect of which the shareholders' liability for an entity's obligation towards its creditors is limited. The amount is limited to the current nominal capital approved by shareholders' resolution.

The following table provides details of authorised and issued shares:

	2011	2010
Number of shares authorised	250,000	250,000
Number of shares issued and fully paid	66,738	66,738
Par value per share	EUR 10	EUR 10

The following table reconciles the number of shares outstanding at the beginning and at the end of the year:

	2011	2010
Balance at 1 January	66,738	66,738
<b>Balance at 31 December</b>	<b>66,738</b>	<b>66,738</b>

As at 31 December 2011 and 2010 the authorised share capital consisted of 250,000 registered shares, 66,738 of which were issued and fully paid. Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at general meetings of the Parent Company.

### ***F.20. Reserves***

#### **F.20.1. Revaluation reserve**

The revaluation reserve represents the revaluation surplus, net of deferred tax, recognised on property transferred from property, plant and equipment to investment property following a change in use of the property and changes in the fair value of financial assets available for sale. The revaluation reserve is not available for distribution to the shareholders.

**F.20.2. Legal and statutory reserves**

The creation and use of legal and statutory reserves are limited by legislation and the articles of association of each company within the Group. Legal and statutory reserves are not available for distribution to the shareholders.

**F.20.3. Translation reserve**

The translation reserve comprises foreign exchange differences arising from translation of the financial statements of companies within the Group with a functional currency other than the presentation currency. The translation reserve is not available for distribution to the shareholders.

**F.21. Net interest income**

Interest income comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Financial instruments at fair value through profit or loss	15	13
Financial instruments available-for-sale	18	27
Due from banks and other financial institutions	24	23
Consumer loan receivables	463	420
Cash loan receivables	388	204
Revolving loan receivables	185	203
Car loan receivables	18	16
Mortgage loan receivables	16	21
Loans to corporations and other loans and receivables	54	62
<b>Total interest income</b>	<b>1,181</b>	<b>989</b>

Interest expense comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Due to customers	87	73
Due to banks and other financial institutions	146	109
Debt securities issued	122	135
Finance lease liabilities	-	1
Other	9	4
<b>Total interest expenses</b>	<b>364</b>	<b>322</b>
<b>Total net interest income</b>	<b>817</b>	<b>667</b>

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

### **F.22. Net fee and commission income**

Fee and commission income comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Penalty fees	63	59
Insurance commissions	163	105
Cash transactions	38	29
Customer payment processing and account maintenance	26	24
Retailers' commissions	15	13
Other	37	33
<b>Total fee and commission income</b>	<b>342</b>	<b>263</b>

Fee and commission expense comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Commissions to retailers	46	29
Cash transactions	11	10
Payment processing and account maintenance	13	11
Other	7	6
<b>Total fee and commission expense</b>	<b>77</b>	<b>56</b>
<b>Total net fee and commission income</b>	<b>265</b>	<b>207</b>

### **F.23. Net gain/loss on financial assets**

*In millions of EUR, for the year ended 31 December*

	2011	2010
Net trading income	7	(69)
Securities trading	(2)	7
Debt securities	10	7
Equity securities	(12)	-
FX trading	8	(3)
Derivatives	1	(73)
Net gains on financial assets at fair value through profit or loss not held for trading	29	(10)
Equity securities	31	(11)
Other	(2)	1
Net realized gains	(13)	13
Financial assets available-for-sale	(15)	31
Loans and receivables	2	(18)
Dividends	15	13
<b>Total net gain/(loss) on financial assets</b>	<b>38</b>	<b>(53)</b>

The significant negative results from derivatives in 2010 relate to the hedging of FX positions visible in foreign currency gains (refer to F.27).

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

### **F.24. Net impairment losses on financial assets**

*In millions of EUR, for the year ended 31 December*

	2011	2010
Financial instruments available-for-sale	275	4
Consumer loan receivables	91	56
Cash loan receivables	127	54
Revolving loan receivables	28	39
Car loan receivables	3	4
Mortgage loan receivables	(1)	7
Loans to corporations and other loans and receivables	(18)	131
<b>Total net impairment losses on financial assets</b>	<b>505</b>	<b>295</b>

### **F.25. Net real estate income**

Rental and related income comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Gross rental income	14	18
Service income	5	8
Service charge income	1	-
<b>Total rental and related income</b>	<b>20</b>	<b>26</b>

Property operating expenses comprise the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Repairs and maintenance	1	1
Material and energy consumed	2	2
Other expenses	1	1
<b>Total property operating expense</b>	<b>4</b>	<b>4</b>

Net valuation gain/loss on investment property comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Valuation gains on investment property	113	4
Valuation losses on investment property	(83)	(46)
<b>Total net valuation gain/(loss) on investment property</b>	<b>30</b>	<b>(42)</b>

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*Notes to the consolidated financial statements for the year ended 31 December 2011*

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### **F.26. Net agricultural income**

*In millions of EUR, for the year ended 31 December*

	2011	2010
Sales of goods	24	-
Cost of sales	(26)	-
Other revenue	1	-
Change in fair value of biological assets	(1)	-
<b>Total net agriculture income</b>	<b>(2)</b>	<b>-</b>

### **F.27. Other income**

*In millions of EUR, for the year ended 31 December*

	2011	2010
Rental income	16	21
Foreign currency gains	-	12
Other income	34	37
Recognized income from excess of acquired net fair value over costs	6	-
Healthcare income	5	23
Loss on origination of loan at non-market interest rate	-	(51)
Loss on monetary position	(16)	-
<b>Total operating income</b>	<b>45</b>	<b>42</b>

The 2011 loss on monetary position represents the effect of the application of IAS 29 – Financial Reporting in Hyperinflationary Economies on Home Credit Bank (OJSC), which is incorporated in the Republic of Belarus.

In 2010 the Group granted consumer loans in Russia under special terms of a marketing campaign with an average contractual interest rate of 7.8%, which was below the market rate. The volume of loans granted was adjusted to fair value at the market interest rate of 29.9%. The effect of this adjustment of MEUR 51 is shown within other operating income.

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

### **F.28. General administrative expenses**

General administrative expenses comprise the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Employee compensation	396	376
Payroll related taxes (including pension contribution)	87	69
Advertising and marketing	83	55
Professional services	62	53
Telecommunication and postage	40	34
Travel expenses	15	10
Taxes other than income tax	12	2
Information technologies	22	21
Rental, maintenance and repair expense	187	153
Distribution, transport and storage of goods	41	56
Other	112	93
<b>Total general administrative expenses</b>	<b>1,057</b>	<b>922</b>

### **F.29. Other operating expenses**

Other operating expenses comprise the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Depreciation of property, plant and equipment	44	45
Amortisation of intangible assets	21	21
Net impairment losses on goodwill	29	18
Net impairment losses on property, plant and equipment	(2)	3
Loss on disposal of property, plant, equipment, and intangible assets	3	4
Net impairment (gains)/losses on other assets	(4)	(25)
Foreign currency losses	41	-
<b>Total other operating expenses</b>	<b>132</b>	<b>66</b>

### **F.30. Income tax expense**

Income tax expense comprises the following:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Current tax expense	(114)	(84)
Deferred tax expense	(19)	(37)
<b>Total income tax expense</b>	<b>(133)</b>	<b>(121)</b>

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

### **F.30.1. Reconciliation of effective tax rate**

The following table reconciles the tax expense:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Tax rate	25.0%	25.5%
Profit from continuing operations (before taxation)	363	458
Computed taxation using applicable tax rate	(91)	(117)
Tax non-deductible expenses	(63)	(42)
Non-taxable income	39	12
Non-taxable share of earnings of associates	59	86
Tax rate differences on foreign results	(3)	7
Utilised tax loss not previously recognised	-	5
Tax loss carry forward not recognised	(64)	(74)
Withholding tax on intra-group dividends	(16)	(4)
Other	6	6
<b>Total income tax expense/income</b>	<b>(133)</b>	<b>(121)</b>

### **F.31. Operating leases**

Under operating leases, the Group mainly leases shops within the Eldorado business, as well as a few office buildings. The leases typically run for an initial period of between one and five years, with an option to renew the lease after that date. Rents are adjusted annually to reflect prevailing market rates.

The table below shows payables in respect of non-cancellable operating leases:

*In millions of EUR, as at 31 December*

	2011	2010
Less than one year	160	131
Between one and five years	354	158
More than five years	125	44
<b>Total payables in respect of non-cancellable operating leases</b>	<b>639</b>	<b>333</b>

The lease and sublease payments recognised as expenses in the income statement were as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Minimum lease payments	160	140
Contingent rent	3	1
Sublease payments	(8)	-
<b>Total lease and sublease payments</b>	<b>155</b>	<b>141</b>

Rental income to be received by the Group as a lessor under operating leases is immaterial.

### **F.32. Repurchase agreements and reverse repurchase agreements**

The Group raises funds by selling financial instruments under agreements to repurchase them at future dates at the same price plus interest at a predetermined rate (“repos”).

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

As at 31 December assets sold under repos were as follows:

*In millions of EUR, as at 31 December*

	2011 Fair value of underlying assets	2011 Carrying amount of corresponding liabilities	2010 Fair value of underlying assets	2010 Carrying amount of corresponding liabilities
Financial assets available for sale	-	-	177	148
Financial assets as off balance sheet item	34	35	277	280
<b>Total assets</b>	<b>34</b>	<b>35</b>	<b>454</b>	<b>428</b>

“Financial assets as off balance sheet item” is the portion of financial instruments received under reverse repos (see below) that were subsequently sold under repos.

The Group also purchases financial instruments under agreements to resell them at future dates (“reverse repos”). The seller commits to repurchase the same or similar instruments at an agreed future date. Reverse repos are entered into as a facility to provide funds to customers. As at 31 December assets purchased subject to agreements to resell them were as follows:

*In millions of EUR, as at 31 December*

	2011 Fair value of assets received as collateral (total)	2011 hereof: Fair value of assets repledged or sold	2011 Carrying amount of receivables	2010 Fair value of assets received as collateral (total)	2010 hereof: Fair value of assets repledged or sold	2010 Carrying amount of receivables
Loans and advances to banks	359	312	362	489	396	477
Loans and advances to non-banks	67	2	44	159	3	112
<b>Total loans and advances</b>	<b>426</b>	<b>314</b>	<b>406</b>	<b>648</b>	<b>399</b>	<b>589</b>

### ***F.33. Off-balance sheet items***

#### **F.33.1. Commitments and contingent liabilities**

The contractual amounts of commitments and contingent liabilities are set out in the following table by category. The amounts reflected in the table for commitments assume that these amounts have been fully advanced. The amounts set forth in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if the counterparties failed completely to meet their contractual obligations.

The Group companies included in the banking segment engage in providing open credit facilities to allow customers quick access to funds in order to meet their short-term obligations as well as their long-term financing needs. Such credit facilities can take the form of guarantees, whereby the Group might guarantee repayment of a loan taken out by a client with a third party; stand-by letters of credit which are credit enhancement facilities enabling customers to engage in trade finance at lower cost; documentary letters of credit for obtaining lower cost financing for foreign trade on behalf of a customer; documentary letters of credit reimbursable to a Group company later; and debt facilities and revolving underwriting facilities that allow customers to issue short or medium-term debt instruments without engaging in the normal underwriting process on each occasion. Revenue from provided

## **PPF Group N.V.**

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guarantees is recognised under “Fee and commission income” and is determined by applying the agreed rates to the nominal amount of the guarantees.

*In millions of EUR, as at 31 December*

	2011	2010
Loan commitments	1,188	982
Revolving loan commitments	837	634
Consumer loan commitments	25	37
Cash loan commitments	6	5
Undrawn overdraft facilities	63	40
Term loan facilities	257	266
Capital expenditure commitments	23	16
Guarantees provided	227	111
Non-payment guarantees	39	10
Non-revocable letters of credit	1	19
Payment guarantees	187	82
<b>Total commitments and contingent liabilities</b>	<b>1,438</b>	<b>1,093</b>

One of the factors contributing to the increase in loan commitments was an undrawn credit facility provided to EP Holding (refer to B.3.4).

These commitments and contingent liabilities have an off-balance sheet credit risk because only organisation fees and accruals for probable losses are recognised in the statement of financial position until the commitments are fulfilled or expire. Many of the contingent liabilities and commitments will expire without being advanced in whole or in part. Therefore, the amounts do not represent the expected future cash flows.

The following table shows secured liabilities:

*In millions of EUR, as at 31 December*

	2011	2010
Secured bank loans	3,082	2,622
<b>Total secured liabilities</b>	<b>3,082</b>	<b>2,622</b>

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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The assets pledged as security were as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Cash and cash equivalents	2	-
Financial assets available for sale (repos)	-	177
Loans and receivables due from non-banks	223	180
Inventories	295	217
Biological assets	5	-
Investments in subsidiaries, associates and joint ventures	2,868	3,331
Investment property	212	226
Property, plant and equipment	93	132
Financial assets as off-balance sheet items (repos)	34	277
<b>Total assets pledged as security</b>	<b>3,732</b>	<b>4,540</b>

A significant portion of secured liabilities is attributable to the Calyon facility and financing of the Polymetal shares acquisition, which are secured by the share in Generali PPF Holding and the share in Polymetal, respectively.

### **F.33.2. Other contingencies**

#### *F.33.2.1. Litigation*

The Group (as a former sole shareholder of Česká pojišťovna a.s.) is involved in litigation (formally consisting of five disputes merged procedurally into one) in which the adequacy of the consideration paid to minority shareholders arising from the decision of the general meeting of Česká pojišťovna a.s. adopted in July 2005 approving a squeeze-out of minority shareholders is being challenged in court. Based on legal analyses carried out by external legal counsel, management believes that it is unlikely that this case will be concluded in favour of the plaintiff.

In March 2012, a tribunal in Bucharest ruled on an appeal brought by the initial owner (Mr. Bianca Petru) from whom the Group acquired land (the “Bavaria” project) against a decision of the court of first instance annulling the Mr. Bianca Petru’s ownership title to the land. The ruling dismissed the appeal, upholding the decision of the Bucharest First District Court. This effectively means that the initial owner would not be considered to be the owner of the land. Further court proceedings are pending (motion of unconstitutionality) but do not have the immediate and direct impact on the decision of the Bucharest tribunal. Despite that, Mr. Petru still possesses a restitution claim on other non-specified land of the same size, or a non-specified amount of shares of Romanian National Land Fund. For that reason the Group has signed an assignment of those restitution claims with Mr. Petru. As a consequence of this situation, the Group decided to decrease the fair value of this land plot from MEUR 13 in 2010 to nil in 2011.

The Group is involved in litigation with a minority partner regarding enforcement of shareholder and managerial control over five Russian real estate projects (Agriko LLC, Agriko Plus LLC, Eastfield Kazan LLC, In Vino LLC, In Vino Natukhaevskoe and KLP LLC). Although the Group holds majority stakes in all the projects, management control has been entrusted to the minority shareholder. Recently the Group became aware that in some of the projects the nominees of the minority partner have taken certain steps and entered into certain transactions which could be considered under given circumstances as harmful to the Group’s investments. Despite PPF Group’s efforts, some directors and nominees of the

## **PPF Group N.V.**

*Notes to the consolidated financial statements for the year ended 31 December 2011*

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minority partner in the project companies that have been removed from their positions are still refusing to cooperate in a transition of management powers. Also, the Group is being denied access to the accounting and business information necessary for the Group's consolidation process. As this situation calls its ability to control the assets into question, the Group has decided to write down the investment property within these projects to nil, even though the fair value of the property based on an internal valuation is MEUR 21. In 2010 the fair value of investment property in the consolidated financial statements was MEUR 34.

### **F.33.2.2. Taxation**

The taxation systems in the Russian Federation, the Republic of Belarus and China are characterised by frequent changes in legislation which are subject to varying interpretation by diverse tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the power to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during several subsequent calendar years. Common practice in the Russian Federation, the Republic of Belarus and China suggests that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

The facts mentioned above may create tax risks in the respective countries that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities and that outstanding tax receivables are recoverable based on its interpretations of applicable Russian, Belarusian and Chinese tax legislation, official pronouncements and court decisions.

### **F.33.3. Guarantee received and off-balance sheet assets**

Guarantees received and off-balance sheet assets were as follows:

*In millions of EUR, as at 31 December*

	2011	2010
Guarantees – received	501	456
Loan commitments – received	89	390
Value of property received as collateral	1,022	1,159
<b>Total contingent assets</b>	<b>1,612</b>	<b>2,005</b>

## **F.34. Related parties**

### **F.34.1. Identity of related parties**

The Group has a related party relationship with its associates, joint ventures and non-consolidated subsidiaries.

Furthermore, the key management personnel of the Group, as well as the close family members of such personnel and other parties which are controlled, jointly controlled or significantly influenced by such individuals and entities in which such individuals hold significant voting power are also considered related parties.

The key management personnel of the Group comprise the members of the Board of Directors and key executive officers.

**F.34.2. Transactions with statutory bodies and executive officers**

Income of the statutory bodies and key executive officers received from the Group:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Board of Directors of the parent company	0.5	0.5
Key executive officers	30	27

The income includes financial and non-financial income as follows:

Financial income includes all financial income that has been accepted by a member of a board from the Group during the financial year (especially allowances provided for membership of statutory bodies, salaries, wages, bonuses and benefits, income under other arrangements and group life insurance).

Non-financial income includes all non-monetary income (benefits) that has been accepted by a member of a board from the Group during the financial year.

**F.34.3. Transactions with associates**

During the course of the year the Group had the following significant transactions at arm's length with associates:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Interest income	18	30
Fee and commission income	140	106
Net gain/loss on financial assets	3	1
Rental and related income	9	10
Operating income	6	9
<b>Total revenue</b>	<b>176</b>	<b>156</b>
Interest expense	(52)	(62)
Fee and commission expense	(1)	-
Operating expense	(2)	(2)
<b>Total expense</b>	<b>(55)</b>	<b>(64)</b>

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At the reporting date the Group has the following balances with associates and joint ventures:

*In millions of EUR, as at 31 December*

	2011	2010
Cash and cash equivalents	3	4
Financial assets at fair value through profit or loss	8	-
Financial assets available for sale	11	-
Loans and receivables due from banks and other financial institutions	269	74
Loans and receivables due from non-banks	102	101
Other assets	29	15
Investment property	49	-
<b>Total assets</b>	<b>471</b>	<b>194</b>
Current accounts, deposits and loans from non-banks	(325)	(602)
Liabilities due to banks and other financial institutions	(416)	(461)
Debt securities issued	(222)	(165)
Financial liabilities at fair value through profit or loss	-	(2)
Other liabilities	(13)	(3)
<b>Total liabilities</b>	<b>(976)</b>	<b>(1,233)</b>

### **F.34.4. Other related parties**

During the course of the year the Group had the following significant transactions at arm's length with other related parties:

*In millions of EUR, for the year ended 31 December*

	2011	2010
Interest income	-	1
Other income	1	4
<b>Total revenue</b>	<b>1</b>	<b>5</b>
Acquisition costs and other operating expenses	(2)	(3)
<b>Total expenses</b>	<b>(2)</b>	<b>(3)</b>

At the reporting date the Group had the following balances with other related parties:

*In millions of EUR, as at 31 December*

	2011	2010
Loans and receivables due from banks and other financial institutions	-	24
Loans and receivables due from non-banks	4	-
Other assets	1	2
<b>Total assets</b>	<b>5</b>	<b>26</b>
Current accounts, deposits and loans from non-banks	(20)	(2)
Other liabilities	(8)	(7)
<b>Total liabilities</b>	<b>(28)</b>	<b>(9)</b>

## **G. Subsequent events**

### **G.1. Acquisition of Russian retail chain**

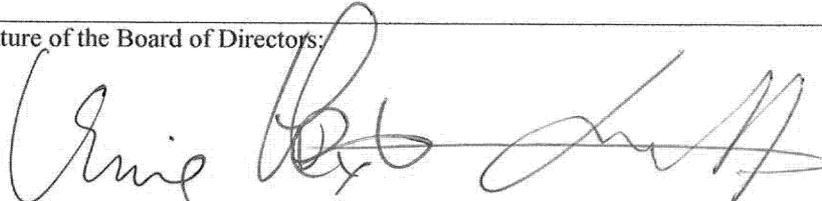
In January 2012, Eldorado acquired 100% shares in Beringov Proliv Delta LLC and Verdena LLC representing a retail chain of 28 stores operating in the Central Region of the Russian Federation. The total consideration is MUSD 33. The fair value of assets and liabilities acquired is not known at the reporting date.

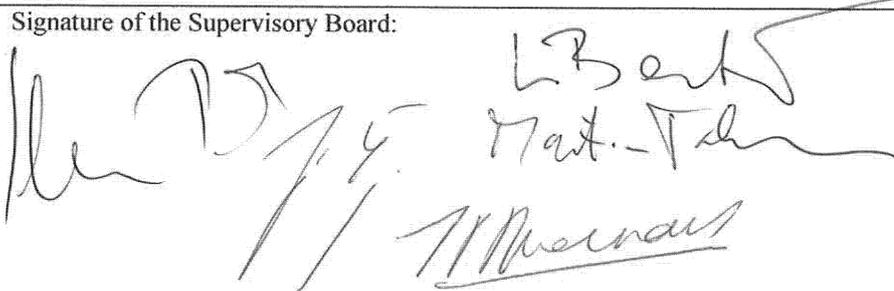
### **G.2. Acquisition of Russian real estate portfolio**

In March 2012, Eldorado acquired 100% shares in Invest-Realty LLC and Rentol LLC for total consideration of MEUR 243. The acquired entities hold Russian real estate portfolios, the majority of which will be occupied by Eldorado. The fair value of assets and liabilities acquired is not known at the reporting date.

### **G.3. Loan facility to EP Holding**

In May 2012 the Group, through its fully controlled subsidiary (Timeworth Holdings Ltd), provided MEUR 325 hybrid financing to EP Holding, consisting of (i) a MEUR 100 subordinated loan facility and (ii) a MEUR 225 subordinated loan facility convertible into shares of EP Holding at pre-defined terms. Both facilities will mature on 31 March 2016. The purpose of the financing is to support the acquisition strategy of EP Holding, in which the Group owns a 40% share. The financing arrangements are accompanied by various agreements among all EP Holding shareholders; however, the Group is not expected to acquire more than a 50% share, or additional material corporate governance rights, in EP Holding as a result of this transaction.

Date:	Signature of the Board of Directors:
11 May 2012	

Date:	Signature of the Supervisory Board:
11 May 2012	

***PPF Group N.V.***

*Unconsolidated financial statements for the year ended 31 December 2011*

**PPF GROUP N.V.**

*Unconsolidated financial statements for the year ended 31 December 2011*

# ***PPF Group N.V.***

*Unconsolidated financial statements for the year ended 31 December 2011*

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# UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December

*In millions of EUR*

	Note	2011	2010
<b>Assets</b>			
Investments in subsidiaries, associates and joint ventures	A1	5,827	5,832
Cash and cash equivalents	A2	178	71
Receivables and other assets	A3	1,613	1,288
<b>Total assets</b>		<b>7,618</b>	<b>7,191</b>
<b>Shareholders' equity and liabilities</b>			
Issued capital		1	1
Share premium		677	677
Retained earnings		3,590	3,746
<b>Total shareholders' equity</b>	A4	<b>4,268</b>	<b>4,424</b>
<b>Liabilities</b>			
Other liabilities	A5	3,350	2,767
<b>Total liabilities</b>		<b>3,350</b>	<b>2,767</b>
<b>Total shareholders' equity and liabilities</b>		<b>7,618</b>	<b>7,191</b>

**PPF Group N.V.**

*Unconsolidated financial statements for the year ended 31 December 2010*

# UNCONSOLIDATED INCOME STATEMENT

For the year ended 31 December

*In millions of EUR*

	<b>2011</b>	<b>2010</b>
Result of group companies after taxation	360	450
Other results after taxation	(144)	(114)
<b>Net profit for the year</b>	<b>216</b>	<b>336</b>

# GENERAL INFORMATION

Unconsolidated financial statements of PPF Group N.V. should be read in conjunction with the consolidated financial statements.

## **Accounting principles**

For setting the principles for the recognition and measurement of assets and liabilities and determination of the result for its company financial statements, the Company makes use of the option provided in section 2:362 (8) of the Netherlands Civil Code. This means that the principles for the recognition and measurement of assets and liabilities and determination of the result (hereinafter referred to as principles for recognition and measurement) of the company financial statements of the Company are the same as those applied for the consolidated EU-IFRS financial statements. Participating interests, over which significant influence is exercised, are stated on the basis of the equity method. These consolidated EU-IFRS financial statements are prepared according to the standards laid down by the International Accounting Standards Board and endorsed by the European Union (hereinafter referred to as EU-IFRS). Please, refer to section C of the consolidated financial statements.

The accounting policies with regard to presentation and disclosures are in accordance with the financial reporting requirements included in Part 9 of Book 2, of the Netherlands Civil Code. With reference to the income statement of the company, use has been made of the exemption pursuant to Section 402 of Book 2 of the Netherlands Civil Code.

The Board of Directors and the Supervisory Board authorised the unconsolidated financial statements for issue on 11 May 2012.

## **Identification**

PPF Group N.V. was incorporated on 29 December 1994. The objectives of the company are to manage, finance and participate in other companies.

## **Amounts**

All amount are stated in Euros (“EUR”), rounded to the nearest million.

## **Result from participating interest**

The share in the result from participating interest of participating interests consists of the share of the company in the result of these participating interests. Results on transactions, with transfer of assets and liabilities between the company and its participating interests and between participating interests are not recorded if unrealized.

# NOTES TO THE STATEMENT OF FINANCIAL POSITION

## A.1 Investments in subsidiaries, associates and joint ventures

Investments in subsidiaries, associates and joint ventures comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Subsidiaries and associates	5,827	5,832
<b>Total investments in subsidiaries, associates and joint ventures</b>	<b>5,827</b>	<b>5,832</b>

Movements in subsidiaries comprise the following:

*In millions of EUR, for the period ended 31 December*

	2011	2010
<b>Opening balance</b>	<b>5,832</b>	<b>5,340</b>
Additional investments in group companies, including restructuring	641	371
Decrease of investments in group companies	(96)	(141)
Disposal of group companies	(20)	(126)
Dividend distribution	(518)	(150)
Other movements in shareholders' equity, other income and expense	(372)	88
Result of group companies	360	450
<b>Closing balance</b>	<b>5,827</b>	<b>5,832</b>

Disposal in 2011 represents sale of PPF Healthcare a.s. and liquidation of PPF Real Estate Ltd. Disposal in 2010 represents liquidation of Dunmow Invest Ltd.

For details of the Company's, financial interests and statutory locations refer to note B.2 of the consolidated financial statements.

## A.2 Cash and cash equivalents

Cash and cash equivalents comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Cash	178	71
<b>Total cash and cash equivalents</b>	<b>178</b>	<b>71</b>

## **PPF Group N.V.**

*Notes to the unconsolidated financial statements for the year ended 31 December 2011*

### **A.3 Receivables and other assets**

The other assets comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Receivables from the group companies	786	737
Other loans and receivables	687	461
Financial assets at fair value through profit or loss	24	-
Financial assets available-for-sale	35	22
Other assets (prepayments)	82	68
<b>Total other assets</b>	<b>1,613</b>	<b>1,288</b>

Line Other assets contains one significant item. In December 2008 the Company acquired a 82% share in PPF Investments Ltd. for MEUR 70. As the closing of the transaction is subject to fulfilment of significant conditions precedent, at year end 2011 the change of control necessary to consider the entity a subsidiary had not yet occurred. A MEUR 5 impairment recognized in relation to this asset in 2010 was fully reversed in 2011.

For details on other loans and receivables, refer to note F 2.6 of the consolidated financial statements.

The following table shows maturity of receivables and loans:

	Receivables from the group companies		Other loans and receivables	
	2011	2010	2011	2010
Less than 1 year	723	660	386	449
More than one year	63	77	268	-
Non-specified	-	-	33	12
<b>Total</b>	<b>786</b>	<b>737</b>	<b>687</b>	<b>461</b>

### **A.4 Capital and reserves**

The capital and reserves comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Issued capital	1	1
Share premium	677	677
Retained earnings	3,590	3,746
<b>Total shareholders' equity</b>	<b>4,268</b>	<b>4,424</b>

## PPF Group N.V.

Notes to the unconsolidated financial statements for the year ended 31 December 2011

Information on the legal, revaluation and translation reserves of the company is included in note F.20 of the consolidated financial statements. Those reserves are considered to be undistributable.

Following tables show the roll-forward of shareholders' equity:

*In millions of EUR, for the year ended 31 December 2011*

	Issued capital	Share premium	Retained earnings	Total
<b>Balance at 1 January</b>	<b>1</b>	<b>677</b>	<b>3,746</b>	<b>4,424</b>
Change in revaluation of subsidiaries	-	-	(372)	(372)
<b>Total gains and losses recognised directly in equity</b>	<b>-</b>	<b>-</b>	<b>(372)</b>	<b>(372)</b>
Net profit for the year	-	-	216	216
<b>Total recognised income (expense) for the period</b>	<b>-</b>	<b>-</b>	<b>(156)</b>	<b>(156)</b>
<b>Balance at 31 December</b>	<b>1</b>	<b>677</b>	<b>3,590</b>	<b>4,268</b>

*In millions of EUR, for the year ended 31 December 2010*

	Issued capital	Share premium	Retained earnings	Total
<b>Balance at 1 January</b>	<b>1</b>	<b>677</b>	<b>3,322</b>	<b>4,000</b>
Change in revaluation of subsidiaries	-	-	88	88
<b>Total gains and losses recognised directly in equity</b>	<b>-</b>	<b>-</b>	<b>88</b>	<b>88</b>
Net profit for the year	-	-	336	336
<b>Total recognised income (expense) for the period</b>	<b>-</b>	<b>-</b>	<b>424</b>	<b>424</b>
<b>Balance at 31 December</b>	<b>1</b>	<b>677</b>	<b>3,746</b>	<b>4,424</b>

Reconciliation of shareholders' equity to the consolidated group equity:

*In millions of EUR, as at 31 December 2011*

	2011	2010
The shareholder's equity	4,268	4,424
Non-controlling interest:		
GIM Ltd.	170	-
Velthemia Ltd.	26	-
PPF banka, a.s.	14	12
Mitino Sport City LLC	5	-
Bavella B.V.	2	-
Eldorado LLC	-	(128)
Tromson Enterprises Ltd.	-	25
Timeworth Ltd..	-	99
Other	7	22
<b>Total consolidated equity</b>	<b>4,492</b>	<b>4,454</b>

## **PPF Group N.V.**

*Notes to the unconsolidated financial statements for the year ended 31 December 2011*

*In millions of EUR, for the period ended 31 December*

	2011	2010
The Group's net profit	216	336
Net profit attributable to non-controlling interest:		
PPF banka, a.s.	2	2
Eldorado	7	(29)
Timeworth Ltd..	2	35
Velthemia Ltd	4	-
Bavella B.V.	(3)	-
Other	(7)	(17)
<b>Consolidated net profit</b>	<b>221</b>	<b>327</b>

### **A.5 Other liabilities**

The other liabilities comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Loans from group companies (including associates)	989	2,673
Financial liabilities at fair value through profit or loss	2,264	11
Other	97	83
<b>Total other liabilities</b>	<b>3,350</b>	<b>2,767</b>

On 6 December 2011 the Group concluded a transaction with GIM Ltd, a private equity fund domiciled in Jersey, with the purpose to exchange the future floating amount for a fixed amount over the expected sales result in the investment Generali PPF Holding. Financial liabilities at fair value through profit or loss represent the fair value of the floating amount (refer to B.5 of the consolidated financial statements). The fair value as of 31 December does not differ from the fair value at the date of the transaction concluded at arm's length.

The following table shows maturity of loans from group companies:

	2011	2010
Less than 1 year	287	229
More than one year	701	2,444
<b>Total</b>	<b>989</b>	<b>2,673</b>

The category "Other" contains only liabilities payable within one year.

## **PPF Group N.V.**

*Notes to the unconsolidated financial statements for the year ended 31 December 2011*

### **A.6 Commitments and contingent liabilities**

The commitments and contingent liabilities comprise the following:

*In millions of EUR, as at 31 December*

	2011	2010
Loan commitments	151	653
Revocable with original maturity less than 1 year (within the Group)	151	597
Other	-	56
<b>Total commitments and contingent liabilities</b>	<b>151</b>	<b>653</b>

### **A.7 Audit and related services**

PPF Group N.V. and its subsidiaries incurred expenses for the following services provided by KPMG Accountants N.V. and its affiliates:

*In thousands of EUR, as at 31 December*

	2011	2010
Audit of financial statements	3,710	3,499
Other services	2,965	432
<b>Total expenses</b>	<b>6,675</b>	<b>3,931</b>

### **A.8 Financial instruments**

#### **General**

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk.
- Liquidity risk.
- Market risk.

In the notes to the consolidated financial statements information is included about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

These risks, objectives, policies and processes for measuring and managing risk, and the management of capital apply also to the company financial statements of PPF Group N.V.

#### **Fair value**

The fair value of most of the financial instruments stated on the balance sheet, including accounts receivable, securities, cash at bank and in hand and current liabilities, is close to the carrying

## ***PPF Group N.V.***

*Notes to the unconsolidated financial statements for the year ended 31 December 2011*

amount. For details on fair value principles, refer to C.1.4 of the consolidated financial statements.

### **A.9 Share in results from participating interests**

An amount of MEUR 250 (in 2010 MEUR 358) of share in results from participating interests relates to group companies.

### **A.10 Related parties**

For details of the related parties transactions of the Company, refer to F.34 of the consolidated financial statements.

### **A.11 Transactions with key management personnel**

For details of transactions with key management personnel, refer to F.34.2 of the consolidated financial statements.

***PPF Group N.V.***

*Other information*

# **OTHER INFORMATION**

Content:

Auditor's report

Profit appropriation

Subsidiaries

Post balance sheet events

Cautionary statement with respect to forward-looking statements

***PPF Group N.V.***

*Other information*

**Auditor s' report**



## **Independent auditor's report**

To: the Board of Directors of PPF Group N.V.

### **Report on the financial statements**

We have audited the accompanying financial statements 2011 of PPF Group N.V., Amsterdam, which comprise the consolidated and company statements of financial position as at 31 December 2011, the consolidated and company statements of comprehensive income, changes in equity and cash flows for the year then ended and the notes, comprising a summary of the significant accounting policies and other explanatory information.

#### *Management's responsibility*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code, and for the preparation of the management board report in accordance with Part 9 of Book 2 of the Netherlands Civil Code. Furthermore, management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



***Opinion with respect to the consolidated financial statements***

In our opinion, the financial statements give a true and fair view of the financial position of PPF Group N.V. as at 31 December 2011 and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

***Opinion with respect to the company financial statements***

In our opinion, the financial statements give a true and fair view of the financial position of PPF Group N.V. as at 31 December 2011 and of its result and its cash flows for the year then ended in accordance with Part 9 of Book 2 of the Netherlands Civil Code.

**Report on other legal and regulatory requirements**

Pursuant to the legal requirements under Section 2:393 sub 5 at e and f of the Netherlands Civil Code, we have no deficiencies to report as a result of our examination whether the management board report, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and if the information as required under Section 2:392 sub 1 at b - h has been annexed. Further, we report that the management board report, to the extent we can assess, is consistent with the financial statements as required by Section 2:391 sub 4 of the Netherlands Civil Code.

Amstelveen, 11 May 2012

KPMG Accountants N.V.

B.M. Herengreen RA

## ***PPF Group N.V.***

*Other information*

### **Profit appropriation**

Profits and Distributions is given by Article 21 of the company's Articles of Associations.

The allocation of profits accrued in a financial year shall be determined by the Shareholders' Body. Distribution of profits shall be made after adoption of the annual accounts if permissible under the law given the contents of the annual accounts. The Shareholders' Body may resolve to make interim distributions and/or to make distributions at the expense of any reserve of the Company. Distributions may be made only up to an amount which does not exceed the amount of the Distributable Equity and, if it concerns an interim distribution, the compliance with the requirement is evidenced by an interim statement of assets and liabilities as referred to in section 2:105 subsection 4, of the Dutch Civil Code.

### **Profit appropriation for the 2011**

The Board of Directors proposes the profit for 2011 to be retained.

### **Number of employees**

The company had average number of 7 employees during 2011.

## ***PPF Group N.V.***

*Other information*

### **Subsidiaries**

The main statutory seats of the Company are in the Czech Republic, Russia, the Netherlands and other Eastern European countries. For details in this respect, please refer to note B.2 of the consolidated statements.

### **Post balance sheet events**

For post balance sheet events refer to note G of the consolidated financial statements of PPF Group N.V. for the year ended 31 December 2011.

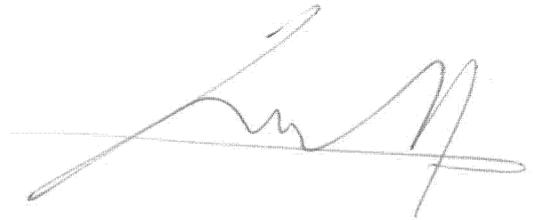
**PPF Group N.V.**

*Other information*

**Cautionary statement with respect to forward-looking statements**

Certain statements contained in this annual report are statement of future expectations and other forward-looking statements that are base on management's current view, estimates and assumptions about future events.

These forward-looking statements are subject to certain risks, uncertainties and special circumstances or events that may cause results to differ materially form those expressed or implied in such statements.

A handwritten signature in black ink, appearing to read "Grzegorz". The signature is written in a cursive style with a large initial 'G'.A handwritten signature in black ink, written in a cursive style. The signature is somewhat abstract and difficult to decipher, but it appears to be a name.